OPERATIONS AND REAL ESTATE COMMITTEE MEETING
OR SPECIAL BOARD MEETING
1:00 p.m. | Wednesday | January 24, 2024

If this meeting becomes a Special Board Meeting, at least four Commissioners will be physically present at this location and the Presiding Officer will also be present at this location.

MEETING CALLED TO ORDER
1. The Board of Commissioners or its Committee may hold a closed meeting pursuant to Texas Government Code § 551.071-076 for consultation concerning attorney-client matters, real estate, litigation, personnel, and security matters. The Board or Committee reserves the right to enter into closed meeting at any time during the course of the meeting.

CITIZENS TO BE HEARD
2. Citizens to be Heard at approximately 1:00 p.m. (may be heard after this time) Citizens wishing to speak on any issues, including ones not related to items posted on the agenda, should personally request to be placed on the Citizens to be Heard roster prior to 12:45 p.m. Citizens will be given up to three minutes to speak. Each citizen will be permitted to speak only once. A Spanish/English translator will be available to citizens needing translation.

Now is the time for Citizens to be Heard. The Board asks the public to address concerns related to Opportunity Home matters and policy and not include statements that may be considered defamatory of any individual. The Board encourages members of the public to direct specific concerns or problems to Opportunity Home staff for more prompt resolution. The Board will not discuss the comments of speakers or respond to speakers during the Citizens to be Heard portion of the agenda.

INDIVIDUAL ITEM
3. Consideration and appropriate action regarding Resolution 6500, authorizing the award of a contract for Victoria Plaza Roof Replacement to Garland/DBS, Inc. through Omnia Partners, Public Sector for an amount not to exceed $4,455,642 (Muriel Rhoder, Chief Administrative Officer; Hector Martinez, Director of Construction Services and Sustainability)

DISCUSSION ITEMS
4. Update and discussion regarding the 2023 Media Summary (Michael Reyes, Public Affairs Officer)

5. Update and discussion regarding Opportunity Home legislative update and priorities (Michael Reyes, Public Affairs Officer)

6. Update and discussion regarding Residents Feel Safe Outcomes, Security, and Security Measures (Richard Milk, Planning Officer; Brandee Perez, Chief Operating Officer)
7. Update and discussion regarding the camera and intrusion protection project for mid and high rise communities (Jo Ana Alvarado, Director of Innovative Technology; Domingo Ibarra, Director of Security)

CLOSED SESSION

8. Closed Session

Personnel/Consultation with Attorney
Deliberate the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee or to hear a complaint or charge against an officer or employee and obtain legal advice regarding legal issues pursuant to Texas Government Code Sec. 551.074 (personnel) and Texas Government Code Sec. 551.071 (consultation with attorney).
- Discussion and consultation with attorney regarding Board roles and responsibilities

Security Measures/Devices Update/Consultation with Attorney
Deliberate regarding security matters and obtain legal advice regarding legal issues pursuant to Texas Government Code Sec. 551.071 (consultation with attorney) and Texas Government Code Sec. 551.076 (deliberation regarding security devices and security audits)
- Discussion regarding security issues and measures and consultation with attorney regarding security

Personnel/Consultation with Attorney
Deliberate the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee or to hear a complaint or charge against an officer or employee and obtain legal advice regarding legal issues pursuant to Texas Government Code Sec. 551.074 (personnel) and Texas Government Code Sec. 551.071 (consultation with attorney).
- Discussion and consultation with attorney regarding President and CEO’s Performance Goals and Appraisal for 2023-2024 and Contract

REPORT
- Procurement Activity Report

RESOURCE
- Schedule of Units Under Development

9. Adjournment

Posted on: 1/19/2024 01:00 PM

*Note: Whenever the Texas Open Meetings Act (Section 551.001 et seq. of the Texas Government Code) provides for a closed meeting in matters concerning legal advice, real estate, contracts, personnel matters, or security issues, the Board may find a closed meeting to be necessary. For convenience of the citizens interested in an item preceded by an asterisk, notice is given that a closed meeting is contemplated. However, the Board reserves the right to go into a closed meeting on any other item, whether it has an asterisk, when the Board determines there is a need and a closed meeting is permitted. These committee meetings may become special board meetings if a quorum of the Board attends. No final action is contemplated at these meetings.

“Pursuant to § 39.06, Penal Code, (trespass by holder license holder with a concealed handgun), a person licensed under Subchapter H, Chapter 411, Government Code (handgun licensing law), may not attend this meeting with a concealed handgun.”

“Pursuant to § 39.07, Penal Code, (trespass by holder license holder with an openly carried handgun), a person licensed under Subchapter H, Chapter 411, Government Code (handgun licensing law), may not attend this meeting with a handgun that is carried openly.”
RESOLUTION 6500, AUTHORIZING THE AWARD OF A CONTRACT FOR VICTORIA PLAZA ROOF REPLACEMENT TO GARLAND/DBS, INC. THROUGH OMNIA PARTNERS, PUBLIC SECTOR FOR AN AMOUNT NOT TO EXCEED $4,455,642

REQUESTED ACTION:
Consideration and appropriate action regarding Resolution 6500, authorizing the award of a contract for Victoria Plaza Roof Replacement to Garland/DBS, Inc. through Omnia Partners, Public Sector for an amount not to exceed $4,455,642.

SUMMARY:
Victoria Plaza was built in 1959 and is a senior/disabled Public Housing community located across the street from HemisView Plaza in downtown San Antonio, in City Council District 1. This development consists of a single nine-story, high-rise brick building comprised of a total of 184 units, including 16 efficiency units, 152 one-bedroom units, 16 two-bedroom units, and one three-bedroom unit that was recently converted to a Center for Health Care Services clinic.

In April 2023, Opportunity Home San Antonio was awarded, in response to the 2022 San Antonio Housing Bond Rental Housing Acquisition, Rehabilitation, and Preservation RFP, $2.5 million dollars for affordable housing preservation and improvements for the Victoria Plaza Roof Replacement Project. This project includes the following scopes of work: comprehensive roof replacement with a new, insulated, highly-reflective roof system; a new roof-mounted photovoltaic solar panel system; new gutters and downspouts throughout; select structural concrete crack repairs; bird deterrent hardware; power washing of the entire structure; and the installation of two, ten-thousand gallon rainwater cisterns.

The U.S. Department of Housing and Urban Development encourages housing authorities to utilize cooperative and interagency agreements to simplify and expedite the procurement processes. Purchasing Cooperatives assign a lead agency for its solicitations to ensure that competitive bid requirements for most state and local government agencies are followed; therefore, Opportunity Home is not required to issue its own competitive solicitation in cases where the use of available contracts are appropriate and in accordance with Opportunity Home’s procurement policies.

Procurement has issued three solicitations for this service:
June 15, 2023, Opportunity Home issued an Invitation for Bids (IFB) #2306-5412 (Cooperative) for Victoria Plaza Roof Replacement, which closed on August 7, 2023. Staff directly solicited the IFB to five cooperative vendors that have been awarded contracts through Omnia Partners, Public Sector. Two responses were received in response to this solicitation from Garland/DBS, Inc. and Structural Concrete Systems. Both responses were deemed non-responsive: one did not include the bid bond as required in the solicitation and the other did not have an awarded roofing contract through a cooperative purchasing program.

August 18, 2023, Opportunity Home issued an Invitation for Bids (IFB) #2306-5412 (Public) for Victoria Plaza Roof Replacement that closed on September 8, 2023. The IFB was published on the Opportunity Home’s E-Procurement Website, the Hart Beat, NAHRO E-Procurement website, and directly solicited to 352 vendors. Three responses were received to this solicitation from Geofill Construction, Gerloff Company, Inc., and Henock Construction, LLC. After a full and complete review of the responses by staff and the architect of record for this project, it was determined that it was in the best interest of the organization to re-advertise this project.

On October 23, 2023, Opportunity Home issued CO-OP Quote #2310-54411 for Victoria Plaza Roof Replacement, which closed on November 27, 2023. Staff directly solicited nine vendors that have been awarded contracts from Omnia Partners, Public Sector. Two responses were received to this solicitation: Garland DBS, Inc. and RoofConnect Logistics, Inc. Both responses were evaluated on the following criteria: purchase price, reputation of the bidder and their goods or services, including past performance, quality of the goods or services, extent to which the goods or services meet Opportunity Home’s needs, total long term cost, and any relevant criteria contained within the solicitation document. Based on the above, staff are recommending a contract award to Garland DBS, Inc. They are the lowest-cost qualified respondent.

On August 7, 2019, Racine County Wisconsin issued an Invitation for Bid # PW1925 for roofing supplies and services, waterproofing, and related products and services that closed on September 9, 2019. Two bids were received in response to the solicitation. Garland/DBS, Inc. was the lowest responsive, responsible, and qualified bidder based on the requirements issued in the IFB and was awarded a contract that was effective October 15, 2019, to October 14, 2024, with 1 additional 5-year term.

COMPANY PROFILE:
Garland/DBS, Inc. was founded in 1895 and is located in Cleveland, Ohio. They are a jointly-owned subsidiary of The Garland Company, Inc., and Design-Build Solutions, Inc., and are positioned throughout the United States, Canada, and the United Kingdom providing public agencies and nonprofits a comprehensive selection of roofing material solutions and support services. They provide roofing materials and full-service roof asset management for a wide spectrum of public and private sector roofing applications, including, but not limited to: single ply, modified bitumen, built-up roofing (BUR), low-slope standing seam metal, low-slope flat-seam metal, steep-slope standing seam metal, slate, concrete tile, asphalt shingle, and clay tile.

Garland/DBS, Inc, will serve as the General Contractor for this project and obtained two bids for the roof replacement at the Victoria Plaza. They will be utilizing Western Specialty Contractors as their subcontractor. They provided the lowest price to complete the project.
PRIOR AWARDS:
Garland/DBS, Inc. has received prior awards from Opportunity Home for the following projects and performed satisfactorily under all awarded contracts: water leak repairs and sealing of exterior doors and windows at the Convent, reglaze 24 windows, reseal coping joints, clean and reseal brick coping, and repair roof drains at Opportunity Home's Central Office, roof and window replacement at Bella Claire Apartments, roof replacement at Cross Creek Apartments, roof repair and replacement at Escondida Apartments, roof replacement at Frank Hornsby Apartments, roof replacement at Francis Furey Apartments, roof replacement at Lincoln Heights Courts, roof and window replacement at Madonna Apartments, roof repair and replacement at Morris C Beldon Apartments, roof replacement at Tarry Towne Apartments, roof and HVAC replacement at Woodhill Apartments, roof replacement at Cheryl West Apartments, and roof replacement at Alazan Apache Administration Building. Garland DBS, Inc. has performed satisfactorily under all awarded contracts.

CONTRACT OVERSIGHT:
Hector Martinez, Director of Construction Services and Sustainability, will oversee this contract.

STRATEGIC OUTCOMES:
Opportunity Home residents live in quality affordable housing.
Opportunity Home residents feel safe.
Opportunity Home residents have sufficient food, drinking water, clothing, and shelter.

ATTACHMENTS:
Resolution 6500
Bid Tabulation
Slides
Resolution 6500

RESOLUTION 6500, AUTHORIZING THE AWARD OF A CONTRACT FOR VICTORIA PLAZA ROOF REPLACEMENT TO GARLAND/DBS, INC. THROUGH OMNIA PARTNERS, PUBLIC SECTOR FOR AN AMOUNT NOT TO EXCEED $4,455,642

WHEREAS, in April 2023, Opportunity Home San Antonio was awarded, in response to the 2022 San Antonio Housing Bond Rental Housing Acquisition, Rehabilitation, and Preservation RFP, $2.5 million dollars for affordable housing preservation and improvements for the Victoria Plaza Roof Replacement Project; and

WHEREAS, the U.S. Department of Housing and Urban Development encourages housing authorities to utilize cooperative and interagency agreements to simplify and expedite the procurement processes. Opportunity Home is not required to issue its own competitive solicitation in cases where the use of available contracts are appropriate and in accordance with Opportunity Home's procurement policies; and

WHEREAS, on October 23, 2023, Opportunity Home issued CO-OP Quote #2310-5441 for Victoria Plaza Roof Replacement, which closed on November 27, 2023. Two responses were received. Staff are recommending a contract award to Garland DBS, Inc through Omnia Partners, Public Sector. They are the lowest-cost qualified respondent.

NOW, THEREFORE, BE IT RESOLVED that the Board of Commissioners of Opportunity Home San Antonio hereby:

1) Approves Resolution 6500, authorizing the award of a contract for Victoria Plaza Roof Replacement to Garland/DBS, Inc. through Omnia Partners, Public Sector for an amount not to exceed $4,455,642.

2) Authorizes the President and CEO or designee to execute all necessary documents and extensions.

Passed and approved the 31st day of January 2024.

________________________________________
Gabriel Lopez
Chair, Board of Commissioners

Attested and approved as to form:

________________________________________
Ed Hinojosa, Jr.
President and CEO
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<th>Items</th>
<th>Job</th>
<th>Quantity Required</th>
<th>Base Bid</th>
<th>ADD Alternate #1</th>
<th>ADD Alternate #2</th>
<th>ADD Alternate #3</th>
<th>ADD Alternate #4</th>
<th>ADD Alternate #5</th>
<th>Total Cost with Alternate #5</th>
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<td>$153,336.00</td>
<td>$241,006.00</td>
<td>$120,323.00</td>
<td>$145,127.00</td>
<td>$385,565.00</td>
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<td>$4,050,584.00</td>
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<td>$5,392,258.00</td>
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**Bid Tabulation**  
**2310-5441 Victoria Plaza Roof Replacement**  
**Garland/DBS, Inc.**  
Base Bid: $4,050,584.00  
ADD Alternate #1: $153,336.00  
ADD Alternate #2: $241,006.00  
ADD Alternate #3: $120,323.00  
ADD Alternate #4: $145,127.00  
ADD Alternate #5: $385,565.00  
Total Cost with Alternate #5: $5,392,258.00

**RoofConnect Logistics**  
Base Bid: $5,392,258.00  
ADD Alternate #1: 0  
ADD Alternate #2: 0  
ADD Alternate #3: 0  
ADD Alternate #4: 0  
ADD Alternate #5: 0  
Total Cost with Alternate #5: $5,392,258.00
Victoria Plaza
Roof Replacement
Procurement Process
HUD encourages housing authorities to utilize cooperative and interagency agreements to simplify and expedite the procurement processes.

Purchasing Cooperatives assign a lead agency for its solicitations to ensure that competitive bid requirements for most state and local government agencies are followed; therefore, Opportunity Home is not required to issue its own competitive solicitation in cases where the use of available contracts is appropriate and in accordance with Opportunity Home’s procurement policies.
Staff directly solicited the IFB to five vendors that have been awarded contracts through Omnia Partners, Public Sector.

Two responses were received and both were deemed nonresponsive:

- One did not include a Bid Bond as required in the solicitation, and
- The other did not have an awarded roofing contract through a cooperative purchasing program.

On June 15, 2023 Opportunity Home issued an “Invitation For Bids” (IFB) #2306-5412 (Cooperative) for Victoria Plaza Roof Replacement, which closed on August 7, 2023.
On August 18, 2023, Opportunity Home issued an “Invitation For Bids” (IFB) #2306-5412 (Public) for Victoria Plaza Roof Replacement, which closed on September 8, 2023.

The IFB was published on multiple websites.

Directly solicited to 352 vendors.

Three responses were received.

**Evaluation criteria included:**

- Purchase Price
- Reputation of the bidder and their goods or services, including past performance
- Quality of the goods or services
- Extent to which the goods or services meet Opportunity Home’s needs
- Total long term cost
- Any relevant criteria contained within the solicitation document

After a full and complete review of the responses by staff and the architect of record for this project, it was determined that it was in the best interest of the organization to re-advertise this project.

Staff directly solicited nine vendors that have been awarded contracts from Omnia Partners, Public Sector.

Two responses were received

**Evaluation criteria included:**

- Purchase Price
- Reputation of the bidder and their goods or services, including past performance
- Quality of the goods or services
- Extent to which the goods or services meet Opportunity Home’s needs
- Total long term cost
- Any relevant criteria contained within the solicitation document

Staff are recommending a contract award to **Garland/DBS, Inc.**; they are the lowest priced qualified respondent.
Award includes comprehensive roof replacement, roof-mounted solar panel system, new gutters and downspouts, structural concrete crack repairs, bird deterrent, power washing of the entire structure and installation of two, ten-thousand gallon rainwater cisterns.

Financial Impact

The cost for this project is not expected to exceed an amount of $4,455,642.
2023 Media Relations Recap
Media Coverage Overview

- 639 total mentions
- 835 million total potential news reach
- > 71% increase in positive sentiment compared to last period
- 36 stories with positive coverage
Sentiment Share of Voice

Tonality of mentions in media

95.4% Positive/Neutral

3.6% Negative

1.1% Not Rated
Earned Media Snapshot
Public Affairs earned media via press releases, media advisories, and pitches

36 total media relations items issued
77% earned media coverage

19 Press Releases
17 Media Advisories

28 Items Covered by Media
8 Items Not Covered by Media
Share of Voice by Search

Percentage of mentions across broadcast and online news as measured by volume

63.5% online news
36.5% broadcast news
Top News Outlet by Volume
Publications with the most mentions

Texas Public Radio  53
KSAT       34
KENS       30
San Antonio Current  26
San Antonio Express-News  22
Spectrum News  20
WOAI-AM  12
KABB (FOX)  11
Top Stories

By Volume

Texas Public Radio
Nancy Smith Hurd Foundation Grant

KSAT
HCV Waitlist Reopening

KENS
Alazan Holiday Gift Distribution

By Editorial Reach

MSN.com (Telemundo)
Opportunity Home Resident Scholarships

New York Times
Affordable Housing Woes Paint ‘Bleak Picture’ for Developers (Ed quoted)

San Antonio Business Journal
Look back: SABJ's events and honorees
2023 Social Media Overview
Overview: Across Networks

16K
Fans & followers
8% increase

539
Posts
280% increase

699K
Page & profile impressions
173% increase

1.2K
New fans & followers

423K
Users - page & profile reach
138% increase

5.56%
Engagement rate
11.3% decrease
Facebook | @OpportunityHomeSA

9.7K
Fans & followers
13% increase

223
Posts
156% increase

383K
Users - page & profile reach
129% increase

621K
Page & profile impressions
163% increase

5.8%
Engagement rate
11.3% decrease

1.1K
New fans & followers
LinkedIn | @OpportunityHomeSA

2.6K
Fans & followers

539
Posts
280% increase

47K
Page & profile impressions
230% increase

22K
Users - page & profile reach
192% increase

8.1%
Engagement rate
25% decrease
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<td>Fans &amp; followers</td>
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<tr>
<td><strong>123</strong></td>
<td>Posts</td>
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<tr>
<td><strong>31K</strong></td>
<td>Page &amp; profile impressions</td>
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<tr>
<td><strong>148</strong></td>
<td>New fans &amp; followers</td>
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<tr>
<td><strong>19K</strong></td>
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<tr>
<td><strong>5.9%</strong></td>
<td>Engagement rate</td>
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</table>

*Increase percentages:* 7%, 464%, 483%, 431%, 23.3%
X/Twitter  | @OppHomeSA

1.9K
Fans & followers
2% increase

29
New fans & followers

75
Posts

3.7%
Engagement rate

21K
impressions

*Previous year comparison data not provided by Hootsuite
In 2015, Sandra Castro moved to Alazán-Apache Courts without a car, furniture, food or family — having lost her mother, not having her father present and being homeless. Determined to create a brighter future for her family of 4, she applied for the Opportunity Home San Antonio program.

Housing Choice Voucher Waitlist Opening Soon

We're getting ready to accept applications again. Mark your calendars and prepare ahead of the Housing Choice Voucher, commonly known as Section 8, waitlist reopening.

Opportunity Home San Antonio

107 reactions

Housing Assistance Program

RENTAL ASSISTANCE INFORMATION
If you are experiencing financial hardship due to the pandemic and are in need of temporary rental assistance, the Housing Assistance Program will begin accepting applications.

Opportunity Home San Antonio

101 reactions

127 reactions
**Top Posts**

**LinkedIn**

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**Opportunity Home San Antonio**

Aug 04, 17:00

Opportunity Home Board of Commissioners elected Gabriel L. Lopez as its new chairman on Aug. 2. Lopez, a native of San Antonio and local affordable housing developer, will serve as chair for at least a two-year term.

55 reactions

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**Opportunity Home San Antonio**

Aug 21, 19:40

San Antonio is on the move and so are the people who live in it 😍 The San Antonio Business Journal features professionals who are making an impact in the business community with their People on the Move publication.

53 reactions

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**Opportunity Home San Antonio**

Sep 28, 2022

Welcome Home! 🏡 We’re thrilled to have welcomed back residents to Victoria Plaza, a 185-unit public housing community serving senior and disabled residents located south of Hemisfair. The community underwent a multi-
TOP POSTS

Instagram

Top posts

0
opportunityhomesa
Mar 16, 19:52

Middle and high school students who reside in our Opportunity Home communities have been spending their Spring Break in the digital arena at Computer Coding Camp hosted by the organization's ConnectHomeSA

30 likes

0
opportunityhomesa
Sep 28, 2013

Welcome Home! 🏡 We’re thrilled to have welcomed back residents to Victoria Plaza, a 185-unit public housing community serving senior and disabled residents located south of Hemisfair. The community underwent a multi-

29 likes

0
opportunityhomesa
Sep 20, 20:31

Thank you to the Avenida Guadalupe Association for allowing us to participate in the Dieciséis de Septiembre Parade this past Saturday! Opportunity Home employees and their families are always thrilled to connect with the

27 likes
TOP POSTS

X / Twitter

Top tweets

@OppHomeSA
Aug 01, 22:28

Dr. Jeneise Briggs has dedicated herself to serving underrepresented communities. Click the link below to read more about our efforts towards equity, diversity and inclusion. http://homesa.org/reshaping-the-housing-

12.12% engagement rate

@OppHomeSA
Dec 21, 22:01

We have some BIG news to share! 🎉 Our ConnectHomeSA program was awarded a grant from the Nancy Smith Hurd Foundation 🤝 These funds will help us narrow the digital divide in San Antonio 📈 Read more

10.34% engagement rate

@OppHomeSA
Aug 22, 22:15

We’re hosting our Lease Up Fair on Sept. 14 from 10 a.m. to 3 p.m. at Second Baptist Church, 3310 E Commerce St., to connect Housing Choice Voucher (HCV) participants with available units 📈 If you would like to attend, visit

10.3% engagement rate
2024 Legislative and Regulatory Priorities
Opportunity Home’s Funding Priorities

- Maintain federal commitment to housing assistance and community development
- Consider impacts of inflation
- Maximize existing housing preservation and increase the housing supply
- Fully fund public housing
- Equity and inclusion included in the design of new affordable housing development and community redevelopment
Opportunity Home’s Regulatory Priorities

- Reduce barriers to credit histories for Section 8 residents
- Provide PHAs the ability to make informed decisions regarding tenant selection processes
- Limit regulations that decrease efficiencies of programs
- Exemptions from Build America, Buy America
- Allow HAP funding flexibility
Legislation in the 188th Congress

**H.R. 307**
Public Housing Emergency Act
- Provide $70 billion to the Public Housing Capital Fund
- Status: Referred to Committee

**H.R. 6318**
Public Housing for the 21st Century Act
- Provide PHAs with the information and resources to develop public housing for extremely low-income households
- Status: Referred to Committee

**Future Legislation**
- Incentives for landlords
- Landlords repairing Section 8 units
- Prohibition of source-of-income discrimination
State Legislative Priorities

- Appropriations funding opportunities (CPF equivalent)
- Source-of-income discrimination
- Sec. 8 landlord repair regulations
- Funding for and improve the capability of housing providers to build safe, quality affordable housing communities
Next Steps

- Community Project Funding (CPF)
- Identifying funding opportunities with federal, state and Congressional offices
- Continued, unified outreach with Congress, HUD, partner organizations
Questions?
Residents Feel Safe
Operations and Real Estate Committee
Today’s Topics

01 Resident survey results

02 Strategic plan: Residents feel safe priority outcome

03 Safety and security measures at the properties
“In the last 30 days, how safe did you feel?”
[mostly safe/always safe]

Residents feel safe

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<th>Latest Actual</th>
<th>5 YR Target</th>
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<td>67%</td>
<td>71%</td>
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**BY PORTFOLIO**

**OVERALL**

- FY21: 60%
- FY22: 66%
- FY23: 69%
- FY24: 67%
- FY25: 71%

**PUBLIC HOUSING**

- FY22: 60%
- FY23: 60%
- FY24: 68%

**BEACON**

- FY22: 60%
- FY23: 60%
- FY24: 70%
- FY25: 74%
“In the last 30 days, how safe did you feel?”
by key demographics

**Program**

- **AHP**
  - Householder (Head of Household): 77%
  - 56%

- **PH**
  - Householder (Head of Household): 74%

**Disability Status**

- **Y**
  - Householder (Head of Household): 74%

- **N**
  - Householder (Head of Household): 68%

**Race & Ethnicity**

- **Hispanic or Latino**
  - Householder (Head of Household): 67%

- **Black/African American**
  - Householder (Head of Household): 80%

- **Not Hispanic / White**
  - Householder (Head of Household): 70%
Challenges
Ranked by % Negative

If you did not select "Always safe" in the previous question, how much did each of the following items affect you or your household in the last 30 days: ‘Somewhat’ or ‘A great deal’
Challenges by Program

Ranked by % Negative

If you did not select "Always safe" in the previous question, how much did each of the following items affect you or your household in the last 30 days: ‘Somewhat’ or ‘A great deal’
Challenge Ranking Comparison

*indicates a challenge that was added to the survey after FY22
Strategic Plan: Residents feel safe priority outcome
Residents Feel Safe: Priority Populations

- Beacon residents feel safe
- Public housing residents feel safe
Strategies being developed at organizational scale (Tier 1)

Social cohesion: trust and reciprocity

Centralized data management: Employees collect, analyze, and act on safety data in the context of larger trends at program or organizational level (vs property level)

Resident and employee health and safety are not repeatedly threatened by other residents’ criminal activity or serious lease violations

[Communication] Residents are aware of organization’s safety-related actions
Social Cohesion

Trust, Reciprocity and Organized Altruism

- Trust is a key indicator for social cohesion
- Trust leads to reciprocity (the willingness of individuals to help each other out or sacrifice for other members of a group)

Residents know that they’ve been heard.

Employees understand the specific needs of individual communities.

Stakeholders / partners understand employees’ and residents’ specific needs.
In development:
Centralized Data Management

**Incidents**
Confirmed **incidents** with a police report
Each offense is recorded as a unique record

**Comparison Scales**
City-wide
Portfolio
Zone (groups of census tracts)
Catchment (property footprints / adjacent property footprints)

**Rates per 1,000 housing units**
Violent
Property
Priority Types
  - Family Violence
  - Burglary/Theft of Vehicle

**Trends**
“Hot” or “Cold” Spots
New
Intensifying
Diminishing
Sporadic

**Data Processing and Storage**
GIS + Warehouse
Data Processing
  - Quality Review
  - 2-step matching process:
    - Address
    - X,Y coordinates to footprint of properties

**Centralized Reporting**
Navigation Dashboard
Monitor Dashboard
Other Dashboards

Data Processing and Storage

In development:
Centralized Data Management
Lavaca Neighborhood Analysis

For this analysis, 3 block groups west of I-37, east of S. Saint Mary's, south of Cesar Chavez, and north of I-10
Violent Rates | Count per 1,000 units

Aggravated Assault, Aggravated Family Violence, Aggravated Robbery Business, Aggravated Robbery Individual, Aggravated Sexual Assault, Assault, Deadly Conduct, Family Violence, Indecency with a Child, Injury to a Child Injury to Elderly Person, Kidnapping, Murder, Robbery Business, Robbery Individual, Sexual Assault, Threats
Property
Rates | Count per 1,000 units

Arson, Burglary Building, Burglary Habitation, Burglary Vehicle, Fraud, Graffiti, Larceny, Theft of Vehicle, Trespassing, Unauthorized Use of Motor Vehicle, Vandalism
Strategies being implemented at program scale
(Tier 2)

**Beacon residents feel safe**
- Beacon Residents have a good relationship and communication with staff
- Beacon Residents acknowledge and benefit from improved safety measures
- Beacon Residents are knowledgeable about how to protect themselves and their property

**Public housing residents feel safe**
- PH Residents are represented by Resident Councils
- PH Residents report instances of bullying to community manager
- PH Residents are knowledgeable about how to protect themselves and their property
- PH Residents feel safe walking near their property [Nathan St.]
- PH Residents: Residents feel less vulnerable [to crime] at night
Safety and Security measures at the properties
Initiatives

Collaboration, Feedback and Upgrades

- Assessments
- Partnerships
- Property Improvements
- Safety Models

Lighting

Security Cameras

Entry Control

Resident and Partner Meetings

Rapid Response Team

Resource Allocation
## Property Improvements

<table>
<thead>
<tr>
<th>Safety and Security Measures</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lighting Upgrades</td>
<td>37</td>
</tr>
<tr>
<td>Cameras</td>
<td>25</td>
</tr>
<tr>
<td>Entry Control (Keycards, Keypads)</td>
<td>16</td>
</tr>
<tr>
<td>Fencing/Gates</td>
<td>8</td>
</tr>
<tr>
<td>Pending Gate Entry Panel Upgrade</td>
<td>3</td>
</tr>
<tr>
<td>Pending Camera Install</td>
<td>3</td>
</tr>
<tr>
<td>Diamond metal plate added to screen doors</td>
<td>4</td>
</tr>
<tr>
<td>Metal Plates for Vacant units</td>
<td>4</td>
</tr>
<tr>
<td>Pending Fire Safety Panel Upgrade</td>
<td>1</td>
</tr>
</tbody>
</table>
Engagement

- Residents
- Community
- Partners
- Staff

Neighborhood Association

Property Management and Resident Safety meetings

Donuts with the Director

City of SA meetings

UTSA-SAPD Violent Crime Reduction
Questions?
Public Housing Camera and Intrusion Protection Update
Overview

- Completed Properties
- Scope of Work
- Equipment
- Platforms
- Properties

Our goal is to implement safety and security systems that will:

- Keep residents safe
- Keep staff safe
- Protect property

We are accomplishing this with the installation of state-of-the-art camera and intrusion protection systems across 19 of our Mid- to High-rise Public Housing properties.
Completed Properties

Victoria Plaza

Springview

WC White

Lila Cockrell

Jewett Circle

Villa Tranchese
Scope of Work
Work Performed at Each Property

**Camera**
- Cable Run
- IP Camera Installation
- Switch Installation
- Configuration and Testing

**Intrusion Protection**
- Cable Run
- Automated Door Integration
- Door Striker Installation
- Key Fob Reader
- Configuration and Testing

**Staff Training**
- CloudVue — Camera Platform
- Alarm - Badge Access Platform
Camera Placements

Example: Victoria Plaza

- Outside every elevator entrance
- At every external entry doors
- Community Rooms
- Main Office door
Fob Reader Placements

Example: W.C. White

- Front Entrance — Keypad Reader for First Responders
- Side Entrance — Fob Reader
- Rear Entrance — Fob Reader
Challenges and Delays

Cameras
- Access to storage areas
- Electrical Issues
- Scaffolding
- Bandwidth limitations
- Staff Training

Intrusion Protection
- Homeless Trespassing
- Automatic door integration (Multiple Vendors)
- Type of door is not compatible (i.e., Dutch Doors)
- Gate fabrication for integration
- Key Fobs Distribution
Equipment
IP Cameras

**Illustra flex 8MP Mini dome**

- HD and 4k Resolution
- Motion Detection
- IR Illumination
- Day/Night functionality
- Built-in tamper detection
- Cloudvue Platform
Key Fob Readers

Alarm.com ADC-AC-ET25/15

- Keypad at main entrance for first responders
- Programmable open and closed door access by schedule
- Encrypted Fob communication
- Alarm.com Platform
Platforms
CloudVue Video Recording and Playback
Properties
Property Overview

**Completed**
- Victoria Plaza
- Springview
- WC White
- Lila Cockrell
- Jewett Circle
- Villa Tranchese

**In-Progress**
- Lewis Chatham
- Sun Park Lane
- Fair Avenue
- Park View
- Loft at Marie McGuire

**Next Steps**
- Pin Oaks
- Blanco
- Henry B. Gonzalez
- San Pedro Arms
- Kenwood North
- O.P. Schnabel
- Villa Hermosa
- Matt Garcia
Jan. 10 - Lewis Chatham
Jan. 16 - Lofts at Marie McGuire
Jan. 22 - Fair Avenue
Jan. 23 - Park View
Jan. 29 - Villa Tranchese
Feb. 9 - Pin Oaks
Feb. 23 - Blanco
March 8 - Henry B Gonzalez
March 22 - San Pedro Arms
April 5 - Kenwood North
April 19 - O.P. Schnabel
May 3 - Villa Hermosa
May 17 - Matt Garcia

Timeline
Thank you to our Partners
OPPORTUNITY HOME SAN ANTONIO

MEMORANDUM

To: Board of Commissioners

From: Ed Hinojosa Jr., President, and CEO

Presented by: George M. Ayala, Director of Procurement

RE: Procurement Activity Report

CURRENT SOLICITATIONS:
There are currently two Invitation for Bids (IFB), and six Requests for Proposals (RFP) that are being advertised. The IFBs are for HVAC units installation for Cottage Creek I and safety and security exterior solar led power pole mounted light systems. The RFPs are for resident portal with mobile application, feasibility analyses consulting services, Beacon Property management services, electric vehicle charging stations for Central Office, event planning and management services, and Alazan Expansion development.

CLOSED/PENDING SOLICITATIONS:
There are four solicitations that have closed and are currently being evaluated. The solicitations are deferred compensation 457(b) plan, learning management system, foundation repair and stabilization for Monterrey Park, and temporary and contract personnel services.

SOLICITATIONS IN DEVELOPMENT:
Procurement is currently working on several solicitations for advertisement. These include: fair market rent survey; consulting services for rental market study; office cleaning services; parcel lockers; interior/exterior signage for Snowden Apartments; development initiative consulting services; commercial property management; manager training services; urgent care, physicals, alcohol and drug testing; intrusion protection and security cameras for properties; lead hazard removal at Lincoln Heights; debt collection services; rent comparability study; irrigation services; inspection, evaluation, repair, and/or stabilization of foundations; translation services; and cabinets.

CHANGE ORDERS:
4th Qtr 2023

<table>
<thead>
<tr>
<th>Date</th>
<th>Contract</th>
<th>Contractor</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>9/20/2023</td>
<td>Exterior Painting at Westway Apartments</td>
<td>Geofill Construction</td>
<td>Increase $13,441.25; unforeseen work</td>
</tr>
<tr>
<td>12/2/2023</td>
<td>Legal Services</td>
<td>Clark Hill</td>
<td>Increase in hourly rates</td>
</tr>
<tr>
<td>12/5/2023</td>
<td>Foundation Stabilization at Mission Park and Alazan</td>
<td>Alamo Hy-Tech Foundation</td>
<td>Increase $9,163; unforeseen work</td>
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</tbody>
</table>
OPPORTUNITY HOME SAN ANTONIO

January 24, 2024

<table>
<thead>
<tr>
<th>Date</th>
<th>Service Description</th>
<th>Vendor</th>
<th>Rate Increase</th>
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</thead>
<tbody>
<tr>
<td>12/6/2023</td>
<td>Translation Services</td>
<td>BCC Languages, LLC</td>
<td>Increase in hourly rates</td>
</tr>
<tr>
<td>12/8/2023</td>
<td>Shingle Roof Repair and Limited Replacement</td>
<td>BR General Contractors</td>
<td>Increase in rates</td>
</tr>
</tbody>
</table>

VEHICLE PURCHASES:
4th Qtr 2023

<table>
<thead>
<tr>
<th>Date</th>
<th>Number Purchased</th>
<th>Vehicle Year</th>
<th>Make/Model</th>
<th>Amount</th>
<th>Vendor</th>
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</thead>
<tbody>
<tr>
<td>12/5/2023 (1); 12/7/2023 (2)</td>
<td>3</td>
<td>2024</td>
<td>Ford Maverick</td>
<td>$82,290 ($27,430 each)</td>
<td>Chastang Enterprises - Houston LLC</td>
</tr>
<tr>
<td>12/15/2023</td>
<td>2</td>
<td>2024</td>
<td>Toyota Camry</td>
<td>$58,742.60 ($29,371.30 each)</td>
<td>Chastang Enterprises - Houston LLC</td>
</tr>
</tbody>
</table>

PROPOSED ACTION:
None at this time.

STRATEGIC OUTCOMES:
Supports all strategic outcomes.

ATTACHMENTS:
Procurement Activity Report
Business Categories
**Procurement Activity Report as of January 8, 2024**

### Solicitations Currently being Advertised

<table>
<thead>
<tr>
<th>Opportunity Home Department</th>
<th>Type</th>
<th>Solicitation Name</th>
<th>Bidders Conference</th>
<th>Closes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Innovative Technology</td>
<td>RFP</td>
<td>Resident Portal with Mobile Application</td>
<td>11/16/2023</td>
<td>01/11/2024</td>
</tr>
<tr>
<td>Beacon Communities</td>
<td>IFB</td>
<td>HVAC Units Installation for Cottage Creek I</td>
<td>N/A</td>
<td>01/12/2024</td>
</tr>
<tr>
<td>Executive</td>
<td>RFP</td>
<td>Feasibility Analyses Consulting Services</td>
<td>N/A</td>
<td>01/12/2024</td>
</tr>
<tr>
<td>Construction Services and Sustainability</td>
<td>IFB</td>
<td>Safety and Security Exterior Solar LED Power Pole Mounted Light Systems</td>
<td>N/A</td>
<td>01/17/2024</td>
</tr>
<tr>
<td>Beacon Communities</td>
<td>RFP</td>
<td>Beacon Property Management Services</td>
<td>N/A</td>
<td>01/22/2024</td>
</tr>
<tr>
<td>Central Office</td>
<td>RFP</td>
<td>Electrical Vehicle Charging Stations for Central Office</td>
<td>1/11/2024</td>
<td>01/26/2024</td>
</tr>
<tr>
<td>Communications and Public Affairs</td>
<td>RFP</td>
<td>Event Planning and Management Services</td>
<td>N/A</td>
<td>01/31/2024</td>
</tr>
<tr>
<td>Construction Services and Sustainability</td>
<td>RFP</td>
<td>Alazan Expansion Development</td>
<td>N/A</td>
<td>01/31/2024</td>
</tr>
</tbody>
</table>

### Board Items

<table>
<thead>
<tr>
<th>Solicitation Name</th>
<th>Date Closed</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Victoria Plaza Roof Replacement</td>
<td>11/27/2023</td>
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</tbody>
</table>

**Solicitations Under Evaluation**

<table>
<thead>
<tr>
<th>Type</th>
<th>Solicitation Name</th>
<th>Date Closed</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>RFP</td>
<td>Deferred Compensation 457(b) Plan</td>
<td>06/06/2023</td>
<td>Procurement Negotiations, Due Diligence, and Evaluation</td>
</tr>
<tr>
<td>RFP</td>
<td>Learning Management System</td>
<td>11/14/2023</td>
<td></td>
</tr>
<tr>
<td>IFB</td>
<td>Foundation Repair and Stabilization for Monterey Park</td>
<td>12/01/2023</td>
<td></td>
</tr>
<tr>
<td>RFP</td>
<td>Temporary and Contract Personnel Services</td>
<td>01/09/2024</td>
<td></td>
</tr>
</tbody>
</table>

**Future Solicitations**

<table>
<thead>
<tr>
<th>Solicitation Name</th>
<th>Anticipated Month of Release</th>
</tr>
</thead>
<tbody>
<tr>
<td>Beacon Communities</td>
<td>January 2024</td>
</tr>
<tr>
<td>Consulting Services for Rental Market Study</td>
<td>January 2024</td>
</tr>
<tr>
<td>Office Cleaning Services</td>
<td>Department Hold</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Solicitation Name</th>
<th>Anticipated Month of Release</th>
</tr>
</thead>
<tbody>
<tr>
<td>DSNR</td>
<td>Department Hold</td>
</tr>
<tr>
<td>Parcel Lockers</td>
<td>Department Hold</td>
</tr>
<tr>
<td>Interior/Exterior Signage for Snowden Apartments</td>
<td>Department Hold</td>
</tr>
<tr>
<td>Development Initiative Consulting Services</td>
<td>Department Hold</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Solicitation Name</th>
<th>Anticipated Month of Release</th>
</tr>
</thead>
<tbody>
<tr>
<td>Executive</td>
<td>January 2024</td>
</tr>
<tr>
<td>Commercial Property Management</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Solicitation Name</th>
<th>Anticipated Month of Release</th>
</tr>
</thead>
<tbody>
<tr>
<td>Human Resources</td>
<td>January 2024</td>
</tr>
<tr>
<td>Manager Training Services</td>
<td>January 2024</td>
</tr>
<tr>
<td>Urgent Care, Physicals, Alcohol and Drug Testing</td>
<td>January 2024</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Solicitation Name</th>
<th>Anticipated Month of Release</th>
</tr>
</thead>
<tbody>
<tr>
<td>Innovative Technology</td>
<td>January 2024</td>
</tr>
<tr>
<td>Intrusion Protection and Security Cameras for Properties</td>
<td>January 2024</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Solicitation Name</th>
<th>Anticipated Month of Release</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public Housing</td>
<td>January 2024</td>
</tr>
<tr>
<td>Lead Hazard Removal at Lincoln Heights</td>
<td>January 2024</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Solicitation Name</th>
<th>Anticipated Month of Release</th>
</tr>
</thead>
<tbody>
<tr>
<td>Organization Wide</td>
<td>January 2024</td>
</tr>
<tr>
<td>Debt Collection Services</td>
<td>January 2024</td>
</tr>
<tr>
<td>Rent Comparability Study</td>
<td>January 2024</td>
</tr>
<tr>
<td>Irrigation Services</td>
<td>February 2024</td>
</tr>
<tr>
<td>Inspection, Evaluation, Repair, and/or Stabilization of Foundations</td>
<td>February 2024</td>
</tr>
<tr>
<td>Translation Services</td>
<td>February 2024</td>
</tr>
<tr>
<td>Cabinets</td>
<td>February 2024</td>
</tr>
</tbody>
</table>

**Innovative Technology**

- Intrusion Protection and Security Cameras for Properties | January 2024
- Public Housing Lead Hazard Removal at Lincoln Heights | January 2024
- Organization Wide Debt Collection Services | January 2024
- Rent Comparability Study | January 2024
- Irrigation Services | February 2024
- Inspection, Evaluation, Repair, and/or Stabilization of Foundations | February 2024
- Translation Services | February 2024
- Cabinets | February 2024
## Business Categories

<table>
<thead>
<tr>
<th>Opportunity Home Department</th>
<th>Solicitation Name</th>
<th>Vendor</th>
<th>Amount</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Awards Under President and CEO Expanded Authority</td>
<td>Repair Stair Treads for Westway Apartments</td>
<td>Geoffill Construction</td>
<td>$168,999.99</td>
<td>11/6/2023</td>
</tr>
<tr>
<td>Public Housing</td>
<td>Foundation Stabilization for Cassiano and Park Square</td>
<td>Alamo HyTech Foundation</td>
<td>$79,170.00</td>
<td>11/6/2023</td>
</tr>
<tr>
<td>Organization Wide</td>
<td>Automatic Door Repair, Maintenance, Installation, and Inspection</td>
<td>Door Control Services, a DH Pace Company</td>
<td>$259,999.99</td>
<td>1/3/2024</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Awards Under Contracting Officer Authority</th>
</tr>
</thead>
<tbody>
<tr>
<td>Procurement</td>
</tr>
<tr>
<td>Tracking of Vendor Certificates of Insurance</td>
</tr>
</tbody>
</table>

<p>| IT Purchases (Resolution 6010 authorizing the use of Cooperative Purchasing Contracts and General Services Administration (GSA Federal Supply Schedules) | |
|------------------------------------------------------------------------------------------------|
| Assisted Housing Programs | Off-site Digitization Project; Packing, Scanning, and shredding of additional participant files | Canon Solutions America, Inc. | $131,812 | 12/15/2023 |
| Assisted Housing Programs | Off-site Digitization Project; Training | Canon Solutions America, Inc. | $332.00 | 12/15/2023 |
| Assisted Housing Programs | Off-site Digitization Project; Purchase and Renewal of Laserfiche Licenses | Canon Solutions America, Inc. | $57,548.40 | 12/19/2023 |
| Public Housing              | As needed purchase of Fobs | VIA Technology                       | $59,999 | 12/19/2023 |</p>
<table>
<thead>
<tr>
<th>Project Name</th>
<th>District</th>
<th>Developer</th>
<th>Deal Type</th>
<th>Financing</th>
<th>Date</th>
<th>Total Dev Cost</th>
<th>Developer Fees</th>
<th>Tax Credit Equity</th>
<th>Tax Abatement</th>
<th>Units</th>
<th>PH/PBV</th>
<th>20%</th>
<th>30%</th>
<th>40%</th>
<th>50%</th>
<th>60%</th>
<th>70%</th>
<th>80%</th>
<th>Market</th>
</tr>
</thead>
<tbody>
<tr>
<td>180 Labor*</td>
<td>D1</td>
<td>Franklin</td>
<td>Self Developed</td>
<td>HUD 221(d)(4)</td>
<td>Closed</td>
<td>$52,438,321</td>
<td>$3,318,932</td>
<td>$3,199,003</td>
<td>$1,111,692</td>
<td>213</td>
<td>27</td>
<td>17</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>16</td>
<td></td>
</tr>
<tr>
<td>South at Somerara*</td>
<td>D4</td>
<td>Louis Poppoon Development Consulting</td>
<td>Tax Credit</td>
<td>4% Tax Credit &amp; Bonds</td>
<td>Closed</td>
<td>$59,337,187</td>
<td>$2,585,281</td>
<td>$25,625,262</td>
<td>$1,142,552</td>
<td>348</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>8</td>
<td>0</td>
<td>0</td>
<td>6</td>
<td>0</td>
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</tr>
<tr>
<td>Golden Point*</td>
<td>D2</td>
<td>Integrated Realty Group</td>
<td>Tax Credit</td>
<td>4% Tax Credit &amp; Bonds</td>
<td>Closed</td>
<td>$55,595,352</td>
<td>$2,489,218</td>
<td>$25,625,262</td>
<td>$1,142,552</td>
<td>348</td>
<td>20</td>
<td>15</td>
<td>14</td>
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<td>0</td>
<td>12</td>
<td></td>
</tr>
<tr>
<td>Josephs*</td>
<td>D1</td>
<td>Lynd</td>
<td>PFC</td>
<td>Conventional Loan</td>
<td>Closed</td>
<td>$58,445,848</td>
<td>$2,585,281</td>
<td>$25,625,262</td>
<td>$1,142,552</td>
<td>348</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>8</td>
<td>0</td>
<td>0</td>
<td>6</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Palo Alto*</td>
<td>D4</td>
<td>Streamlines</td>
<td>Tax Credit</td>
<td>4% Tax Credit &amp; Bonds</td>
<td>Closed</td>
<td>$57,844,607</td>
<td>$2,585,281</td>
<td>$25,625,262</td>
<td>$1,142,552</td>
<td>348</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Horizons*</td>
<td>D4</td>
<td>Lynd</td>
<td>PFC</td>
<td>Conventional Loan</td>
<td>Closed</td>
<td>$67,719,182</td>
<td>$2,585,281</td>
<td>$25,625,262</td>
<td>$1,142,552</td>
<td>348</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>8</td>
<td>0</td>
<td>0</td>
<td>6</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>™ Snowdon Road*</td>
<td>D7</td>
<td>Opportunity Home</td>
<td>Self Developed/Tax Credit 9%</td>
<td>Tax Credits</td>
<td>Closed</td>
<td>$34,700,554</td>
<td>$2,599,000</td>
<td>$13,948,605</td>
<td>$735,652</td>
<td>135</td>
<td>54</td>
<td>2</td>
<td>150</td>
<td>51</td>
<td>247</td>
<td>814</td>
<td>179</td>
<td>248</td>
<td>478</td>
</tr>
<tr>
<td>™ The Sorento # (resyndication of tax credits)</td>
<td>D7</td>
<td>Fairfield Residential</td>
<td>Tax Credit</td>
<td>4% Tax Credits &amp; Bonds</td>
<td>Acquisition closed (tax credits resyndication closed 6/21/22)</td>
<td>$41,061,812</td>
<td>$1,521,984</td>
<td>$22,474,000</td>
<td>TBD</td>
<td>248</td>
<td>0</td>
<td>0</td>
<td>121</td>
<td>0</td>
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<td>0</td>
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<td></td>
</tr>
<tr>
<td>™ Bethel Place # (resyndication of tax credits)</td>
<td>D6</td>
<td>Fairfield Residential</td>
<td>Tax Credit</td>
<td>4% Tax Credits &amp; Bonds</td>
<td>Acquisition closed (tax credits resyndication closed 6/26/22)</td>
<td>$42,853,900</td>
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**Board Tax Approved**

**Board Provided Final Approval**

**Board Provided Bond Inducement**

**Springview***

**Fields at Somerset**

**Victoria Commons - North Pond***

**Augustine # Palo Alto Phase 1**

**Augustine # Palo Alto Phase 2**

**Alazan Expansion**

**Alazan Courts**

**Pending Board Consideration**

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*Opportunity Home owned land

*Historical Tax Credits

# Total development cost = acquisition price plus rehab soft and hard costs