



OPERATIONS AND REAL ESTATE COMMITTEE MEETING NOVEMBER 17, 2022



VIRTUAL Number: (346) 248-7799 Meeting ID: 93839434337# Passcode: 654170# IN PERSON 818 S. Flores St. San Antonio, TX 78204

BOARD OF COMMISSIONERS						
Dr. Ana "Cha" Guzmán	Gabriel Lopez	Gilbert Casillas	Dalia Contreras	Loren D. Dantzler	Olga Kauffman	Ignacio Perez
Chair	Vice Chair	Commissioner	Commissioner	Commissioner	Commissioner	Commissioner

PRESIDENT & CEO Ed Hinojosa, Jr.

#### OPERATIONS AND REAL ESTATE COMMITTEE MEETING OR SPECIAL BOARD MEETING 1:15 p.m. | Thursday | November 17, 2022

If this meeting becomes a Special Board Meeting, at least four Commissioners will be physically present at this location, and up to three other Commissioners may attend by videoconferencing, as permitted by Tex. Gov't Code Section 551.127, and the Presiding Officer will also be present at this location.

#### **MEETING CALLED TO ORDER**

1. The Board of Commissioners or its Committee may hold a closed meeting pursuant to Texas Government Code § 551.071-076 for consultation concerning attorney-client matters, real estate, litigation, personnel, and security matters. The Board or Committee reserves the right to enter into closed meeting at any time during the course of the meeting.

#### **PUBLIC COMMENT**

 Public Comment - Citizens are provided up to three minutes each to speak to any agenda items. Citizens wishing to speak to items posted on the agenda should access Phone Number: (346)
 248-7799 and enter Meeting ID: 93839434337# and Passcode: 654170#, prior to 1:00 p.m. A Spanish/English translator will be available to citizens needing translation.

Now is the time for public comments. The Board asks the public to address concerns related to Opportunity Home matters and policy and not include statements that may be considered defamatory of any individual. The Board encourages members of the public to direct specific concerns or problems to Opportunity Home staff for more prompt resolution. The Board will not discuss the comments of speakers or respond to speakers during the public comment portion of the agenda.

#### PRESENTATIONS

- 3. Update and Presentation regarding Alazan by Able City
- 4. Update and Presentation regarding Lincoln Heights by Saldana & Associates

#### INDIVIDUAL ITEMS

5. Consideration and appropriate action regarding Resolutions 6290, authorizing Fiesta Trails Ltd., as developer of Fiesta Trails transaction including: (i) the execution of all documentation necessary to carry out the transaction, including entering into a development agreement; (ii) authorizing all filings and agreements with Texas Department of Housing and Community Affairs for low income housing tax credits; (iii) the lease of the land for the transaction by San Antonio Housing Facility Corporation (SAHFC) to Fiesta Trails Ltd.; (iv) the acquisition of the membership interest by San Antonio Housing Facility Corporation (SAHFC) in Fiesta Trails GP LLC; (v) authorizing SAHFC to serve as the general contractor; and (vi) authorizing the financing for such transaction; and other matters in connection herewith (Timothy E. Alcott, Chief Legal and Real Estate Officer)

- 6. Consideration and appropriate action regarding Resolution 6291, authorizing (i) the Las Varas Public Facility Corporation Multifamily Housing Revenue Bonds (Viento Apartments), Series 2022 (the "Bonds"); (ii) the Las Varas Public Facility Corporation (the "Issuer" or "LVPFC") to approve Resolution 22LVPFC-11-17 authorizing the Bonds; and (iii) other matters in connection therewith (Timothy E. Alcott, Chief Legal and Real Estate Officer)
- 7. Consideration and appropriate action regarding Resolution 6292, authorizing the award of a contract for architectural and related services for the Alazan Expansion Development to Alamo Architects for an amount not to exceed \$865,500 (Timothy E. Alcott, Chief Legal and Real Estate Officer)
- 8. Consideration and appropriate action regarding Resolution 6293, authorizing the award of a contract for Interior/Exterior Design and Purchasing Management Services for Snowden Apartments to StudioSIX5, Inc. for an amount not to exceed \$464,100 (Lorraine Robles, Director of Development Services and Neighborhood Revitalization; George Ayala, Director of Procurement)
- Consideration and appropriate action regarding Resolution 6294, authorizing the award of a contract for elevator modernization at Villa Tranchese to Otis Elevator Company through Omnia Partners, Public Sector, a Nationwide Purchasing Cooperative for an amount not to exceed \$820,087 (Hector Martinez, Director of Construction Services and Sustainability; George Ayala, Director of Procurement)

#### **DISCUSSION ITEMS**

- 10. Update and discussion regarding FY2022 MTW Report and FY2021 MTW Compliance determinations (Richard Milk, Planning Officer)
- 11. Discussion regarding Community Development Initiatives (CDI) and related programs (Joel Tabar, Director of Community Development Initiatives)
- 12. Update and discussion regarding 2023 proposed calendar (Muriel Rhoder, Chief Administrative Officer)
- 13. Discussion regarding resident concerns

#### 14. Closed Session

#### **Consultation with Attorney**

Deliberate and obtain legal advice regarding legal issues pursuant to Texas Government Code Sec. 551.071 (consultation with attorney).

• Discussion with attorney regarding Master Planner Contracts

#### REPORTS

- Procurement Activity Report
- Demographic Activity Report

#### RESOURCE

- Schedule of Units Under Development
- 15. Adjournment

\*Note: Whenever the Texas Open Meetings Act (Section 551.001 et seq. of the Texas Government Code) provides for a closed meeting in matters concerning legal advice, real estate, contracts, personnel matters, or security issues, the Board may find a closed meeting to be necessary. For convenience of the citizens interested in an item preceded by an asterisk, notice is given that a closed meeting is contemplated. However, the Board reserves the right to go into a closed meeting on any other item, whether it has an asterisk, when the Board determines there is a need and a closed meeting is permitted.

"Pursuant to § 30.06, Penal Code, (trespass by holder license holder with a concealed handgun), a person licensed under Subchapter H, Chapter 411, Government Code (handgun licensing law), may not attend this meeting with a concealed handgun." "Pursuant to § 30.07, Penal Code, (trespass by holder license holder with an openly carried handgun), a person licensed under Subchapter H, Chapter 411, Government Code (handgun licensing law), may not attend this meeting with a handgun that is carried openly." DocuSign Envelope ID: E62C6BA3-F163-4A35-B082-7A76096868F2

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REMAGINE

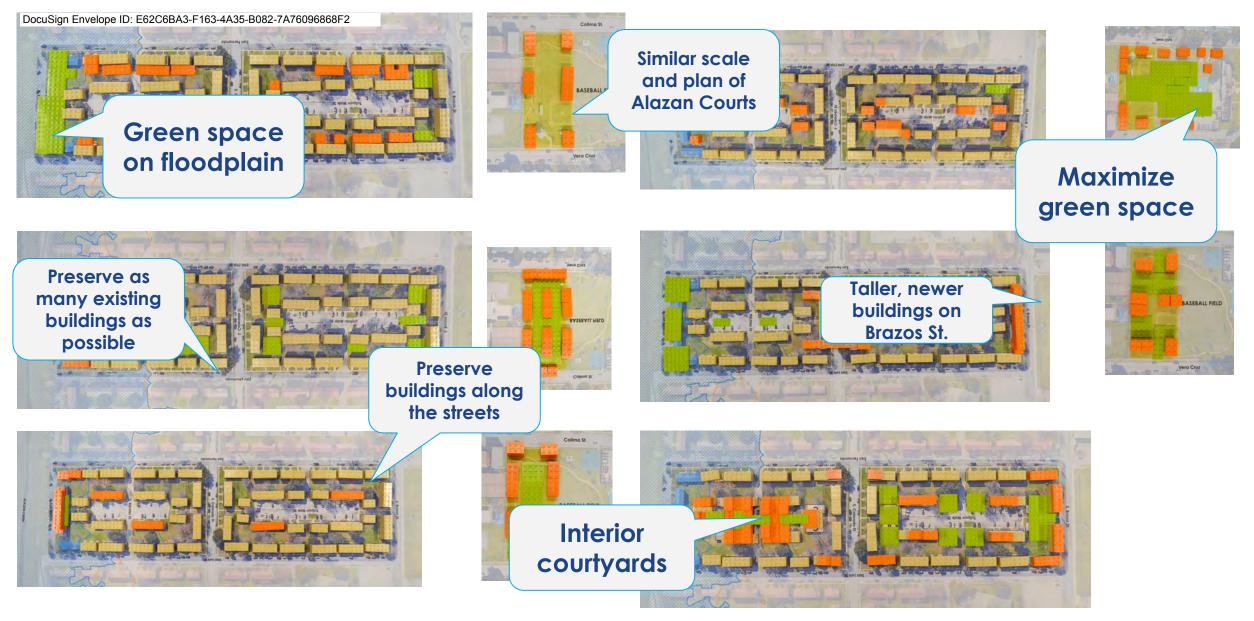


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TIMELINE







### **DESIGN CHARRETTE**



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### **1. MAINTAIN THE STREET**



### **3. MAINTAIN HEIGHT + STREETSCAPE**



#### **2. PRESERVE THE CORE**

### **4. MAXIMIZE GREEN SPACE**





## INITIAL DESIGN DIRECTIONS Page 8 of 226

MASTER PLAN

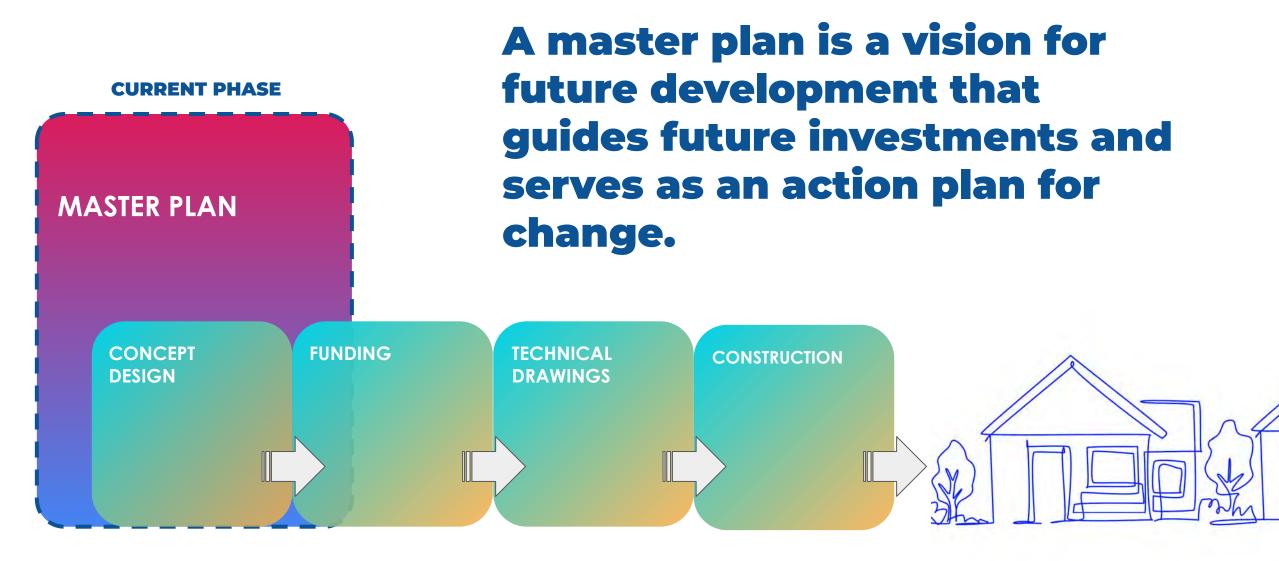
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### WHAT IS A MASTER PLAN?

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- A. Introduction Framing Design Challenges
  - a. Opportunity Home Priorities
  - b. History / Culture
  - c. Safety
- **B. Design Development**
- C. Masterplan Overview
  - a. Historic Preservation
  - b. New Construction
  - c. Public Realm / Green Space

SI

- d. Community Center
- e. Infrastructure
- D. Phasing E. Financing
- F. Discussion and Recommendations Page 12 of 226



88 UNITS at VALERO + APACHE 468 UNITS at ALAZAN = 556 TOTAL HOMES 55 ADDITIONAL HOMES

 82x
 1 BD (15%)

 284x
 2BD (51%)

 134x
 3BD (24%)

 56x
 4BD (10%)

 = **1,276 Bedrooms**

**297 ADD' BEDROOMS** 

### HOUSING COUNTS

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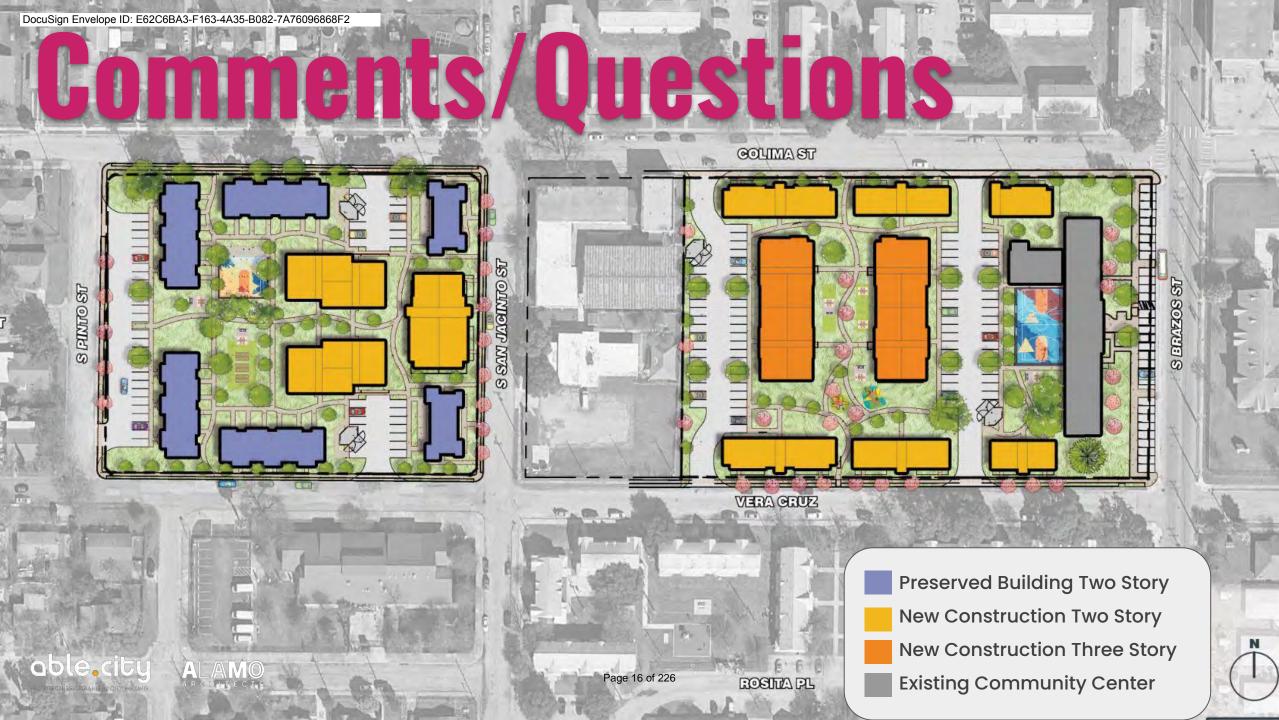
### ALAZAN EXPANSION - SITE PLAN

New Construction Three Story Existing Community Center

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# ALAZAN EXPANSION - PERSPECTIVE

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H. Car

Preserved Building One Story
Preserved Building Two Story
Community Center
New Construction Two Story
New Construction Three Story

# **1939 ALAZAN COURTS**

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# ALAZAN COURTS - STREETSCAPE

San Fernando Street



LHD-8448



Violeta Place

### ALAZAN COURTS - COURTYARDS Page 21 of 226

Violeta Place



# ALAZAN COURTS - EXISTING + NEW

Colorado Street





# ALAZAN COURTS REHAB OPTION 1

San Fernando Street



# ALAZAN COURTS REHAB OPTION 1

San Luis Street and S Smith Street



# ALAZAN COURTS REHAB OPTION 1

San Luis Street and S Smith Street



#### ALAZAN COURTS REHAB OPTION 2 Page 26 of 226

San Luis Street and Colorado Street



#### ALAZAN COURTS REHAB OPTION 2 Page 27 of 226

San Luis Street and Colorado Street

# **Comments/Questions**

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# EIMAGINE LAZAN COURTS

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# STATUS OF THE WORK PRESENTATION

### LINCOLN HEIGHTS MASTER PLAN PROJECT

#### **OPPORTUNITY HOME SAN ANTONIO**

November 17, 2022

TEAM:

Saldana & Associates

Master Planners

Gabe Velasquez

Maria Zentella PhD

Facilitators

Other Consultants:

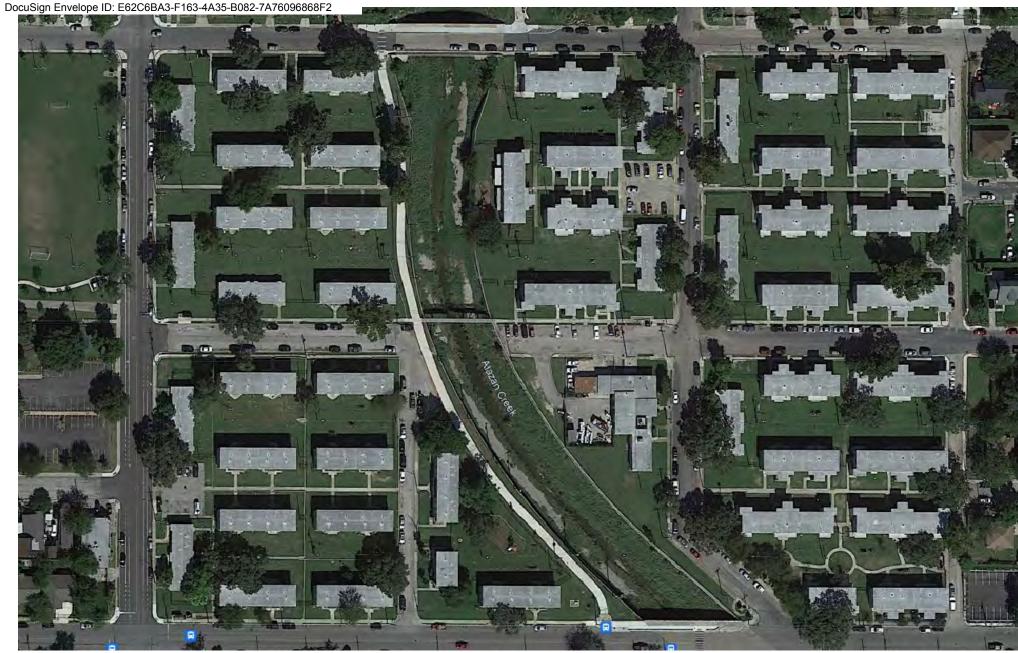
ADA Consultants Structural Engineering, MEP Consultants

Page 30 of 226 SALDANA & ASSOCIATES, INC. ARCHITECTURE INTERIORS URBAN DESIGN

# LINCOLN HEIGHTS HOUSING PROJECT MASTER PLAN

#### **GENERAL OBJECTIVES:**

- PROVIDE A PLANNING PROCESS THAT ENGAGES WITH RESIDENTS AND COMMUNITY STAKEHOLDERS.
- PROMOTE MIXED USE DEVELOPMENT, AFFORDABLE HOUSING, AND RE-USE OF OLDER BUILDINGS FOR NEW PURPOSES.
- ALLOW CURRENT LINCOLN HEIGHTS RESIDENTS TO REMAIN IN THE NEIGHBORHOOD WITH LITTLE DISRUPTION DURING REDEVELOPMENT ACTIVITIES
- DESCRIBE THE OVERALL LAND USE OF THE DESIGNATED AREAS FOR REDEVELOPMENT
- STRENGTHEN, ENABLE, AND RENEW DIVERSE NEIGHBORHOODS WITH:
  - COMMUNITY SHARED SPACES
  - NEW AND EXPANDED HOUSING CHOICES
  - IMPROVED SAFETY INFRASTRUCTURE
  - ENHANCED AMENITIES AND SERVICES
- IDENTIFY NATURAL CONSTRAINTS (ALAZAN CREEK, FLOODING, ELEVATION)
- ENGAGE WITH THE COMMUNITY
  - FOCUS ON COMMUNITY INPUT
  - DEVELOP A MULTI-PHASE MASTER PLAN THAT PREVENTS DISPLACEMENT OF EXISTING LINCOLN HEIGHTS RESIDENTS



### LINCOLN HEIGHTS SITE PLAN

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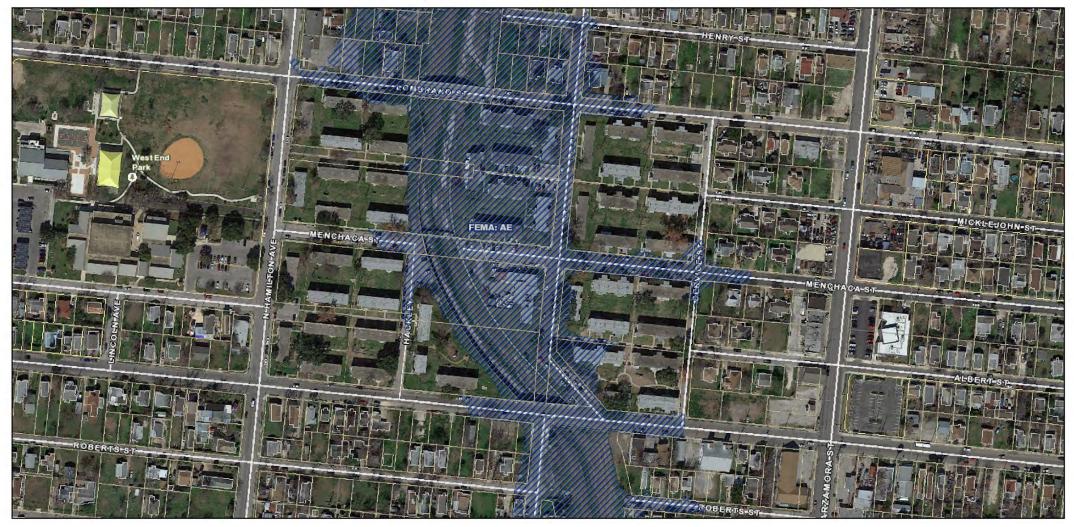
City of San Antonio One Stop



### FEMA 100-YEAR FLOODPLAIN MAP

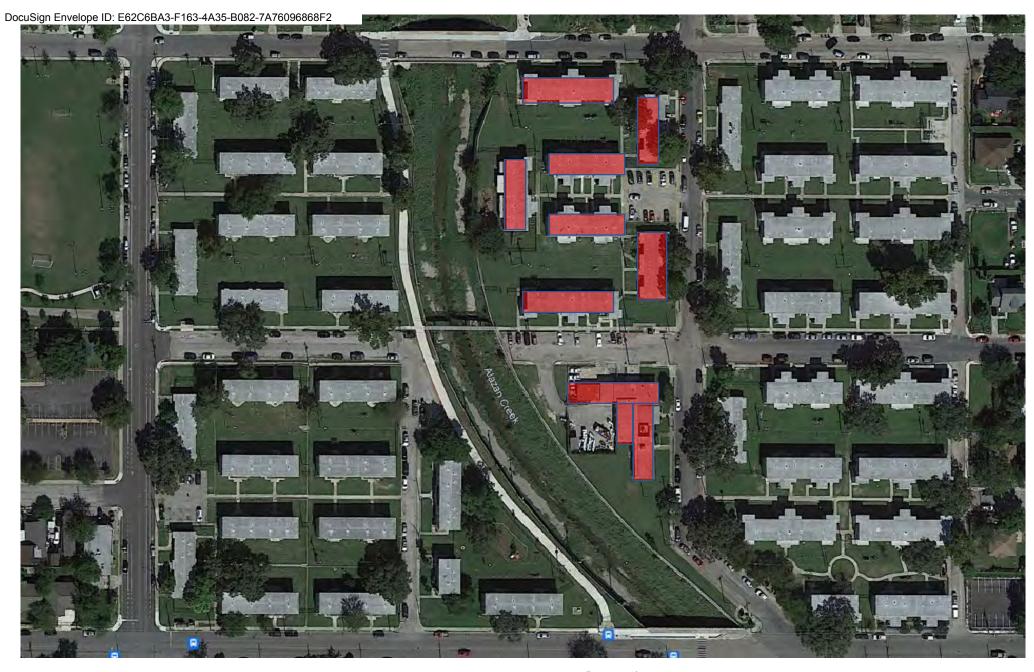
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#### City of San Antonio One Stop



### FEMA 100-YEAR FLOODPLAIN MAP

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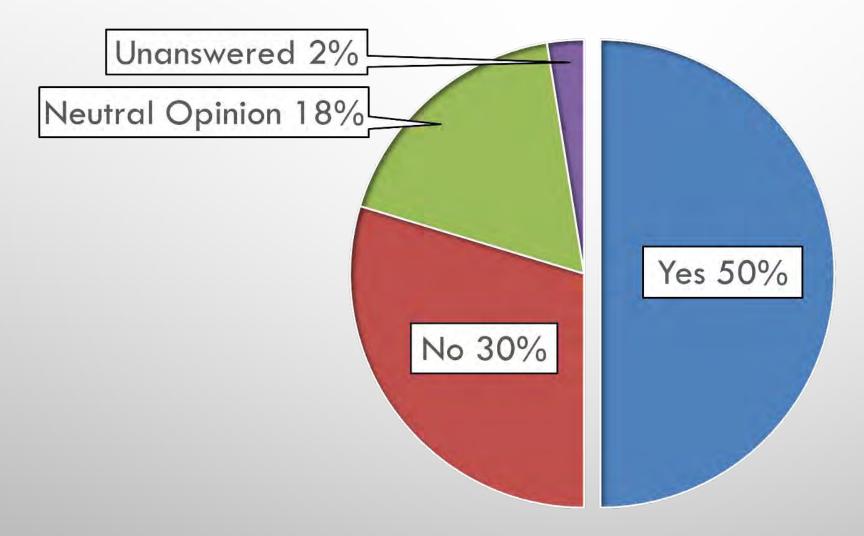


## BUILDINGS LOCATED IN FLOODPLAIN

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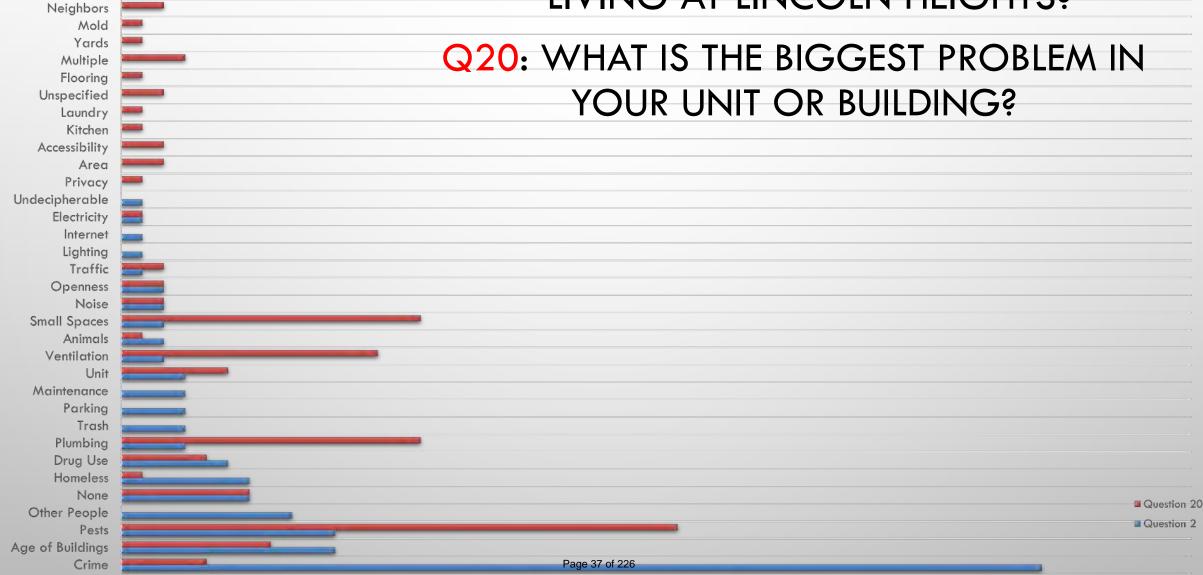
**QUESTION 1** 

### ARE YOU COMFORTABLE LIVING AT LINCOLN HEIGHTS?



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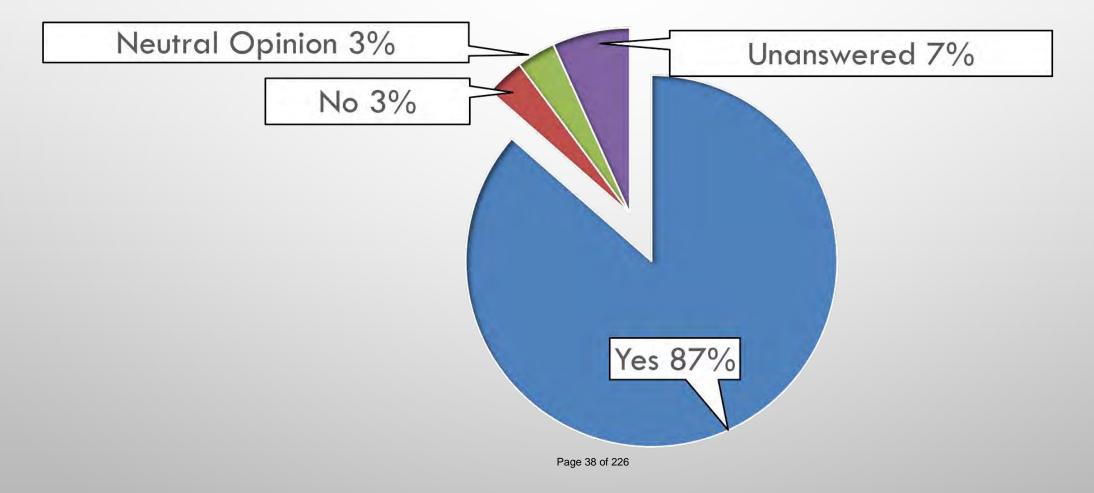
# QUESTION 2 & 20 Q2: WHAT IS THE MAIN PROBLEM WITH LIVING AT LINCOLN HEIGHTS?



Number of People Who Rank Category as Top Priority

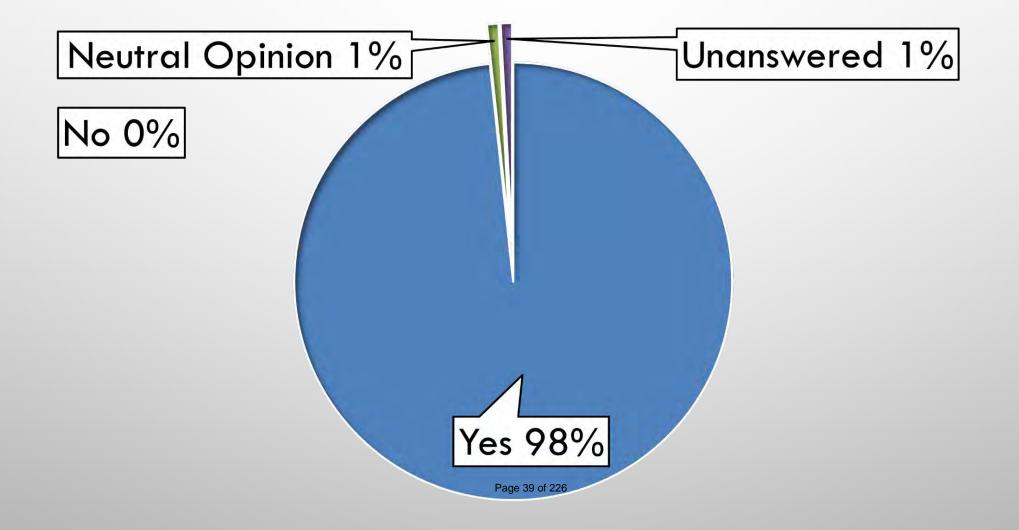
**QUESTION 6** 

# IF A FENCE WERE CONSTRUCTED ALL AROUND THE COMPLEX TO PROVIDE SECURITY, IS THAT SOMETHING YOU WOULD SUPPORT?

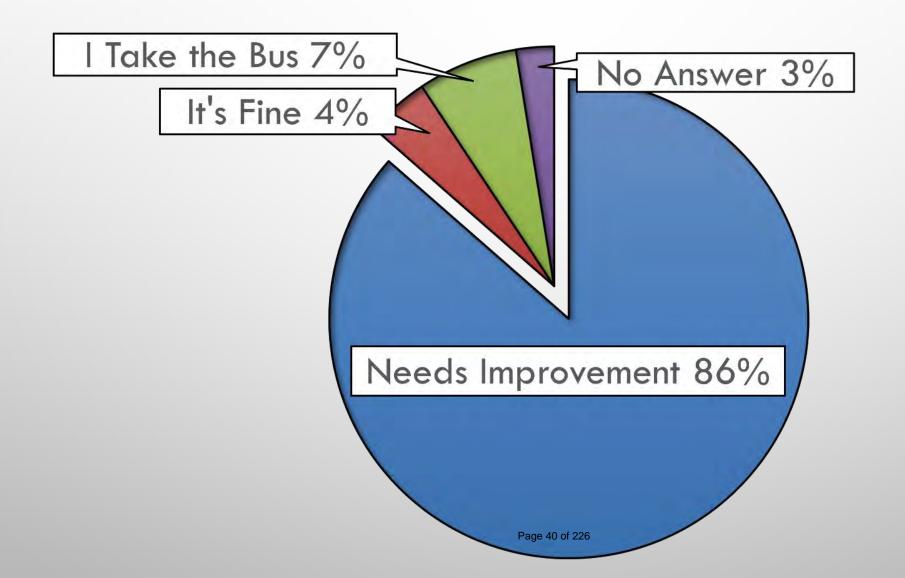




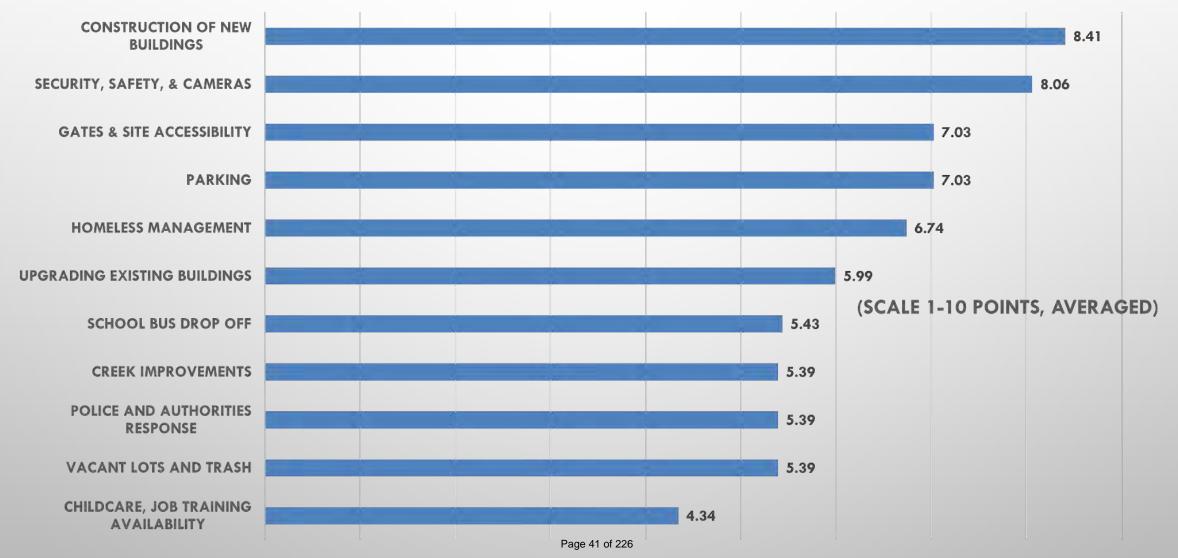
# IF EACH UNIT HAD A FENCED-IN FRONT AND BACK YARD WITH A GATE, WOULD YOU LIKE THIS?



# QUESTION 8 CAN YOU ALWAYS FIND PARKING? ARE PARKING AREAS SAFE?



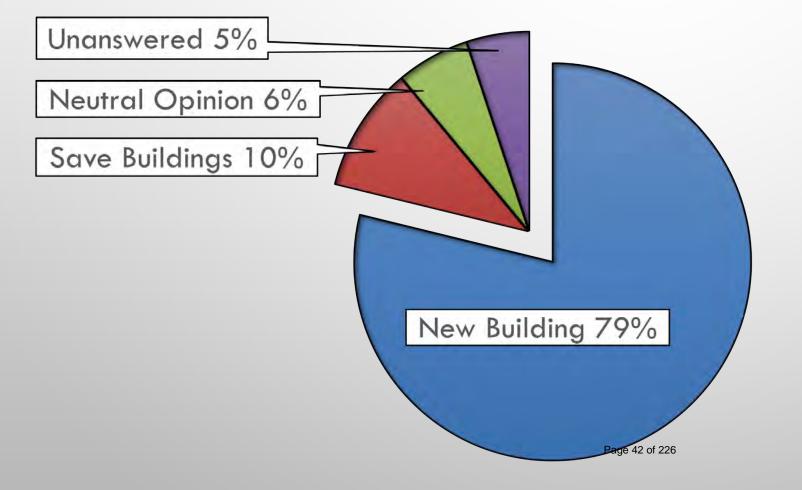
# IN YOUR OPINION, WHICH OF THE FOLLOWING ARE **QUESTION 9** THE MOST IMPORTANT POTENTIAL IMPROVEMENTS TO THE LINCOLN HEIGHTS COMMUNITY?



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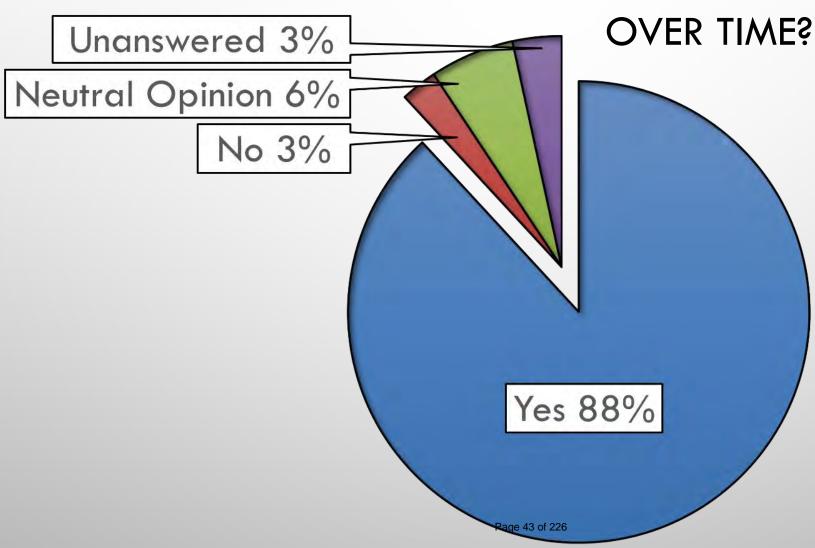
# DO YOU WANT TO LIVE IN A NEW BUILDING, OR DO YOU WANT FOR THE EXISTING BUILDINGS TO BE PRESERVED AND RENOVATED?



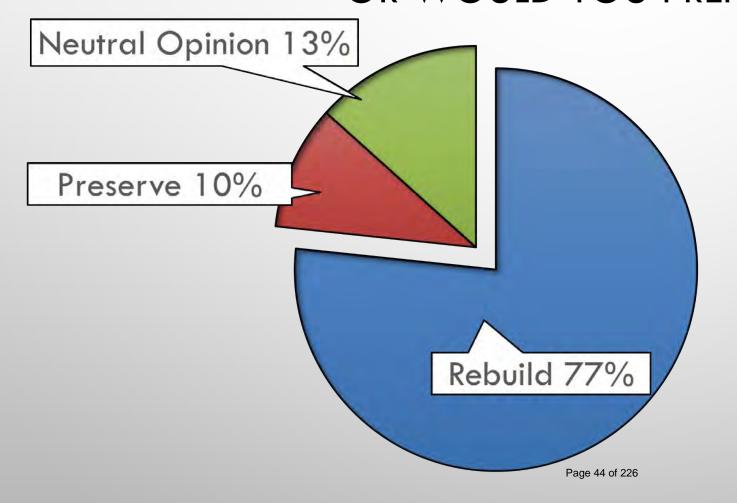
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**QUESTION 23** 

# WOULD YOU BE WILLING TO MOVE WITHIN LINCOLN HEIGHTS SO THAT THE OLDER BUILDINGS CAN BE REMODELED



# QUESTION 24 GIVEN THE AGE OF THE STRUCTURES, DO YOU VALUE OR RECOGNIZE SOME HISTORICAL SIGNIFICANCE OF THE BUILDINGS YOU LIVE IN? OR WOULD YOU PREFER IF THEY WERE REBUILT?



# LINCOLN HEIGHTS HOUSING PROJECT MASTER PLAN

# • November 4th Meeting Consensus

- Members of the West End Hope in Action Committee, a neighborhood organization, brings together many stakeholders to discuss issues in the community.
  - Attending were prominent community members, leaders of local religious congregations, educators, police, and representatives from local government departments.
- The interested parties assembled had no objections to adhering to the results of the community survey
  - Rejected a smaller scale plan option that only renovated the buildings.
- Pastor Vincent Robinson of Harpers Chapel Ministries was concerned that if the existing building orientations are kept it would not improve safety. He cited a lack of visibility between the numerous accessible outdoor spaces and hidden stairways that make for plenty of places to ambush people.
- Mrs. Ethel Garrett, relative of the Frank Garrett Center's namesake, grew up at Lincoln Heights and was supportive of new building construction. Mrs. Garrett felt that due to 1940's era segregation the current buildings are of low quality. As such, construction of newer buildings with something as simple as a plaque honoring the historical legacy of the site would be best for the community.

# LINCOLN HEIGHTS HOUSING PROJECT MASTER PLAN

- PRELIMINARY MASTER PLAN OPTIONS:
  - OPTION 1: CONSTRUCT 7 ADDITIONAL, THREE-STORY BUILDINGS ALONG ELMENDORF AND HAMILTON STREETS TAKING PLACE OF EXISTING ONE-STORY STRUCTURES, RENOVATE BUT LEAVE INTACT ALL OTHER **BUILDINGS.**
  - OPTION 2: FEATURES OF OPTION 1 BUT ALSO REMODEL THE INTERIOR PARTITIONS OF 2 STORY STRUCTURES WITH REAR ADDITIONS CONTAINING A NEW UTILITY CORE
  - OPTION 3: ACQUIRE VACANT LAND ADJOINING COMPLEX AND CONSTRUCT NEW BUILDINGS TO FACILITATE GRADUAL RENOVATION OF EXISTING STRUCTURES
  - OPTION 4A: REDESIGN BUILDINGS TO ENSURE ALL UNITS HAVE THEIR FRONT DOOR ON GROUND LEVEL. AND ACQUISITION OF ADDITIONAL LAND AND NEW BUILDING CONSTRUCTION
  - OPTION 4B: REDESIGN BUILDINGS TO ENSURE ALL UNITS HAVE THEIR FRONT DOOR ON GROUND LEVEL. AND CONSTRUCTION OF 3 STORY BUILDINGS FROM OPTIONS 1 AND 2
  - OPTION 5A: CONSTRUCT ENTIRELY NEW BUILDINGS GRADUALLY, KEEP EXISTING BUILDING ORIENTATION.
  - OPTION 5B: CONSTRUCT ENTIRELY NEW BUILDINGS GRADUALLY, RESTRUCTURE COMPLEX INTO 4 LARGE BLOCKS WITH PARKING IN THE MIDDLE.

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LINCOLN HEIGHTS HOUSING COMPLEX MASTER PLAN - SKETCH 1

SALDANA ARCHITECTS

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LINCOLN HEIGHTS HOUSING COMPLEX MASTER PLAN - SKETCH 5

SALDANA ARCHITECTS

# LINCOLN HEIGHTS TYPICAL ELEVATION - WEST





Google Street View - Mar 2022

San Antonio, Texas

# TYPICAL ALAZAN COURTS TOWNHOME LAYOUT



# TYPICAL EAST MEADOWS TOWNHOME LAYOUT



# LEGACY AT ALAZAN – COMMON APARTMENT STYLE



**Initial Fact Finding** 

Housing Complex Site Survey,

Complex History and Location,

Natural Constraints, Building

Conditions. Completed.

# TIMELINE

Initial Plan Formation and Wider	
Community Outreach	

Begin consulting and introducing plans to the wider public and residents. Present ideas to the community formally and respond based on that feedback. In Progress.

### Final Plan Submitted for Review

Planning details are decided. Community is satisfied with proposed Master Plan and Opportunity Home SA are satisfied with proposed Master Plan. Jan 17, 2023 - Tentative.

•	2	4
1	<b>♦</b> 3	• 5
	Resident Focused Outreach	Intermediate Plan Formation and Wider Community Feedback.
	Includes Person to Person	
	interviews, Door to Door	Continue planning process with
	Interviews, Small Focus Groups,	community feedback. Refine
	Public Forums, and Written	details of planning process while
	Surveys. <u>Completed</u>	keeping residents involved. <u>Dec</u> <u>15, 2022 - Tentative.</u>

#### **Opportunity Home San Antonio**

### BOARD OF COMMISSIONERS Operations and Real Estate Committee

RESOLUTION 6290, AUTHORIZING FIESTA TRAILS LTD., AS DEVELOPER OF FIESTA TRAILS TRANSACTION INCLUDING: (I) EXECUTION OF ALL DOCUMENTATION NECESSARY TO CARRY OUT TRANSACTION, INCLUDING ENTERING INTO A DEVELOPMENT AGREEMENT; (II) AUTHORIZING ALL FILINGS AND AGREEMENTS WITH TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS FOR LOW INCOME HOUSING TAX CREDITS; (III) THE LEASE OF THE LAND FOR THE TRANSACTION BY THE SAN ANTONIO HOUSING FACILITY CORPORATION (SAHFC) TO FIESTA TRAILS LTD; (IV) THE ACQUISITION OF THE MEMBERSHIP INTEREST BY SAN ANTONIO HOUSING FACILITY CORPORATION (SAHFC) IN FIESTA TRAILS GP, LLC; (V) AUTHORIZING SAHFC TO SERVE AS GENERAL CONTRACTOR; AND (VI) AUTHORIZING THE FINANCING FOR SUCH TRANSACTION; AND OTHER MATTERS IN CONNECTION HEREWITH

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Ed Hinogosa Ir	tim Alcott
Ed Hinojosa, Jr.	Timothy E. Alcott
President and CEO	Chief Legal and Real Estate Officer

#### **REQUESTED ACTION**

Consideration and appropriate action regarding Resolutions 6290, authorizing Fiesta Trails Ltd., as developer of Fiesta Trails transaction including: (i) the execution of all documentation necessary to carry out the transaction, including entering into a development agreement; (ii) authorizing all filings and agreements with Texas Department of Housing and Community Affairs for low income housing tax credits; (iii) the lease of the land for the transaction by San Antonio Housing Facility Corporation (SAHFC) to Fiesta Trails Ltd.; (iv) the acquisition of the membership interest by San Antonio Housing Facility Corporation (SAHFC) in Fiesta Trails GP LLC; (v) authorizing SAHFC to serve as the general contractor; and (vi) authorizing the financing for such transaction; and other matters in connection herewith.

#### FINANCIAL IMPACT

The total project cost is expected to be approximately \$21,000,000 or \$350,000 per unit. The developer is NRP Group LLC (NRP). NRP will give all required guarantees. At any time before or after the end of the tax credit compliance period, Opportunity Home San Antonio or its affiliate will have an option to buy the property for a price equal to the greater of fair market value or by assuming the outstanding debt and paying any exit taxes. After the end of the compliance period, Opportunity Home San Antonio or its affiliate period, Opportunity Home San Antonio or its affiliate will have a right of first refusal (ROFR) at a price equal to the outstanding indebtedness secured by the project plus any exit taxes.

#### SUMMARY

Opportunity Home San Antonio is requesting authority to enter into a development agreement with Fiesta Trails Ltd., a subsidiary of NRP Lonestar Development LLC, which will benefit both entities. Fiesta Trails will be an approximately 60-unit housing development located at 12485 W.

### **Opportunity Home San Antonio**

Interstate 10, San Antonio, Texas. The development will be targeted specifically for working families and will consist of 60 tax credit units—18 of the units (or 30%) will be reserved for those at 30 percent of the area median income and below, 12 of the units (or 20%) will be reserved for those making 50 percent of area median income and below, and 30 of the units (or 50%) will be reserved for those making 60 percent of area median income and below. The new development will provide a mix of one-, two-, and three-bedroom units with appropriate design considerations and amenities. Fiesta Trails will represent the very best housing in terms of quality and sustainability in the marketplace today.

The land will be owned by SAHFC, so the partnership will receive the benefit of the ad valorem tax exemption, as well as its sales tax exemption. The development team is targeting December 16, 2022 for closing.

## **RESIDENT FOCUSED OUTCOMES:**

Opportunity Home San Antonio residents have a sufficient supply of affordable housing options. Opportunity Home San Antonio residents live in quality housing.

## ATTACHMENTS

Resolution 6290 Resolution 22FAC-11-17 Presentation

## Resolution 6290 Opportunity Home San Antonio

RESOLUTION 6290, AUTHORIZING FIESTA TRAILS LTD., AS DEVELOPER OF FIESTA TRAILS TRANSACTION INCLUDING: (I) EXECUTION OF ALL DOCUMENTATION NECESSARY TO CARRY OUT TRANSACTION, INCLUDING ENTERING INTO A DEVELOPMENT AGREEMENT; (II) AUTHORIZING ALL FILINGS AND AGREEMENTS WITH TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS FOR LOW INCOME HOUSING TAX CREDITS; (III) THE LEASE OF THE LAND FOR THE TRANSACTION BY THE SAN ANTONIO HOUSING FACILITY CORPORATION (SAHFC) TO FIESTA TRAILS LTD; (IV) THE ACQUISITION OF THE MEMBERSHIP INTEREST BY SAN ANTONIO HOUSING FACILITY CORPORATION (SAHFC) IN FIESTA TRAILS GP, LLC; (V) AUTHORIZING SAHFC TO SERVE AS GENERAL CONTRACTOR; AND (VI) AUTHORIZING THE FINANCING FOR SUCH TRANSACTION; AND OTHER MATTERS IN CONNECTION HEREWITH

**WHEREAS,** Fiesta Trails Ltd., has proposed a development for affordable, multifamily rental housing at 12485 W. Interstate 10 in the City of San Antonio; and

**WHEREAS,** at the request of Fiesta Trails Ltd., the San Antonio Housing Facility Corporation (SAHFC) agreed to serve as the sole member of the General Partner of the Partnership in connection with the financing; and

**WHEREAS,** Fiesta Trails Ltd. and the San Antonio Housing Facility Corporation, an affiliate of Opportunity Home San Antonio, have submitted an application to the Texas Department of Housing and Community Affairs for 2021 Competitive 9 percent Housing Tax Credits for Fiesta Trails and received an allocation; and

**WHEREAS,** the Partnership shall agree to sell approximately \$1,500,000 annually in 9 percent Housing Tax Credits to the investor limited partner in exchange for approximately \$13,423,658 of equity; and

**WHEREAS,** the Partnership will require a construction loan in the approximate amount of \$10,475,000 and a permanent loan in the approximate amount of \$4,500,000, both expected to be provided to the Partnership by JPMorgan Chase Bank, N.A. (collectively, the Construction/Perm Financing) for the purpose of developing and constructing the improvements and further funding the Project; and

**WHEREAS,** in connection with the Construction/Perm Financing, the Partnership, the General Partner, and/or SAHFC will be required to enter into certain agreements, including, but not limited to, a Credit Support and Funding Agreement, a Promissory Note, a Multifamily Construction and Permanent Leasehold Deed of Trust, Assignment of Rents, Security Agreement and Fixture Filing, a Guaranty with Guaranty of Completion, an Operating Reserve and Security Agreement, a Replacement Reserve and Security Agreement, various Intercreditor

and Subordination Agreements, a Lease Estoppel Certificate, an Assignment of Management Agreement, and a Publicity Agreement (collectively, the Construction/Perm Documents); and

**WHEREAS,** the Developer, on behalf of the Partnership, has applied for approximately \$15,000,000 in low income housing tax credits (LIHTCs) from the Texas Department of Housing and Community Affairs (THDCA); and

**WHEREAS,** in connection with the Equity Financing, the Partnership, the General Partner, and/or SAHFC will be required to enter into certain agreements, including, but not limited to, an Amended and Restated Agreement of Limited Partnership, a Development Services Agreement, Property Management Fee Agreement, a Right of First Refusal Agreement, and closing certificates (Equity Documents); and

**WHEREAS,** to reduce the cost of the Project by eliminating the sales tax on the construction of the Project, SAHFC will serve as the general contractor and enter into any required construction contracts and ancillary documents (Construction Documents); and

**WHEREAS,** the Board of Commissioners has determined that it is in the public's interest and to the benefit of the citizens and residents of San Antonio for the various entities to enter into the transaction described above so that the partners may construct the project; and

**WHEREAS,** this Board of Commissioners has reviewed the foregoing and determined that the action herein is in furtherance of the public purposes of San Antonio Housing Facility Corporation.

**NOW, THEREFORE, BE IT RESOLVED** that the Board of Commissioners of Opportunity Home San Antonio hereby:

- Confirms that it supports the proposed Fiesta Trails located at 12485 W. Interstate 10 in the City of San Antonio, TX, and that this formal action has been taken to put on record the opinion expressed by Opportunity Home San Antonio.
- 2) Approves Resolution 6290, authorizing Fiesta Trails Ltd., as developer of Fiesta Trails transaction including: (i) the execution of all documentation necessary to carry out the transaction, including entering into a development agreement; (ii) authorizing all filings and agreements with Texas Department of Housing and Community Affairs for low income housing tax credits; (iii) the lease of the land for the transaction by San Antonio Housing Facility Corporation (SAHFC) to Fiesta Trails Ltd.; (iv) the acquisition of the membership interest by San Antonio Housing Facility Corporation (SAHFC) to Serve as the general contractor; and (vi) authorizing the financing for such transaction; and other matters in connection herewith.

- 3) Authorizes and approves the Project, the various forms of financing contemplated for the Project, including but not limited to the Construction/Perm Financing and the Equity Financing, and the terms of the Ground Lease, the Construction/Perm Documents, the TDHCA Documents, the Equity Documents, and the Construction Documents.
- 4) Authorizes and approves the President, any Vice President, the Treasurer, and the Executive Director, any Assistant Secretary, or any of them, and if required by the form of the document, the Secretary and any Assistant Secretary, or any of them, of SAHFC are authorized and directed to modify, execute and deliver any of the documents to be signed by or consented to by SAHFC, and any and all certificates and other instruments necessary to carry out the intent thereof and hereof. The President, any Vice President, the Secretary, the Treasurer, the Executive Director, any Assistant Secretary, or any of them, are authorized to negotiate and approve such changes in, or additions to, the terms of any of the documents, including amendments, renewals, and extensions, as such officers shall deem necessary or appropriate upon the advice of counsel to SAHFC, and approval of the terms of any of the documents by such officers and this Board shall be conclusively evidenced by the execution and delivery of such documents.
- 5) Authorizes and approves the selection of Cantu Harden LLP as counsel to the General Partner, Opportunity Home San Antonio, and SAHFC for this transaction.
- 6) Authorizes the following officers, or any one of them acting alone without the joinder of any other officer, to execute the Application and all necessary documents and extensions related thereto on behalf of Opportunity Home San Antonio and/or San Antonio Housing Facility Corporation.

Name of Commissioner/Officer	<u>Title</u>
Dr. Ana M. "Cha" Guzman	Chair, Board of Commissioners
Gabriel Lopez	Vice Chair, Board of Commissioners
Gilbert Casillas	Commissioner
Dalia Contreras	Commissioner
Loren Dantzler	Commissioner
Olga Kauffman	Commissioner
Ignacio Perez	Commissioner
Ed Hinojosa, Jr.	President and CEO
Diana Fiedler	Chief Financial Officer
Timothy E. Alcott	Chief Legal and Real Estate Officer
Muriel Rhoder	Chief Administrative Officer
Brandee Perez	Chief Operating Officer
Michael Reyes	Public Affairs Officer
Richard Milk	Planning Officer

## Passed and approved the 7th day of December 2022.

Ana M. "Cha" Guzman

Chair, Board of Commissioners

Attested and approved as to form:

**Ed Hinojosa, Jr.** President and CEO

## Resolution 22FAC-11-17 Opportunity Home San Antonio

## RESOLUTION 22FAC-11-17, AUTHORIZING FIESTA TRAILS LTD., AS DEVELOPER OF FIESTA TRAILS TRANSACTION INCLUDING: (I) EXECUTION OF ALL DOCUMENTATION NECESSARY TO CARRY OUT TRANSACTION, INCLUDING ENTERING INTO A DEVELOPMENT AGREEMENT; (II) AUTHORIZING THE SAN ANTONIO HOUSING FACILITY CORPORATION TO SERVE AS PRIME CONTRACTOR; (III) TO ENTER INTO THE AGREEMENT OF LIMITED PARTNERSHIP FOR FIESTA TRAILS; AND (IV) OBTAINING TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS TAX CREDITS FOR THE PROJECT AND OTHER MATTERS IN CONNECTION HEREWITH

**WHEREAS,** Fiesta Trails Ltd., has proposed a development for affordable, multifamily rental housing at 12485 W. Interstate 10 in the City of San Antonio; and

**WHEREAS,** at the request of Fiesta Trails Ltd., the San Antonio Housing Facility Corporation (SAHFC) agreed to serve as the sole member of the General Partner of the Partnership in connection with the financing; and

**WHEREAS,** Fiesta Trails Ltd. and the San Antonio Housing Authority, now known as Opportunity Home San Antonio, submitted an application to the Texas Department of Housing and Community Affairs for 2021 Competitive 9 percent Housing Tax Credits for Fiesta Trails and were granted an allocation; and

**WHEREAS,** the Partnership shall agree to sell approximately \$1,500,000 annually in 9 percent Housing Tax Credits to the investor limited partner in exchange for approximately \$13,423,658 of equity; and

**WHEREAS,** the Partnership will require a construction loan in the approximate amount of \$10,475,000 and a permanent loan in the approximate amount of \$4,500,000, both expected to be provided to the Partnership by JPMorgan Chase Bank, N.A. (collectively, the Construction/Perm Financing) for the purpose of developing and constructing the improvements and further funding the Project; and

**WHEREAS,** in connection with the Construction/Perm Financing, the Partnership, the General Partner, and/or SAHFC will be required to enter into certain agreements, including, but not limited to, a Credit Support and Funding Agreement, a Promissory Note, a Multifamily Construction and Permanent Leasehold Deed of Trust, Assignment of Rents, Security Agreement and Fixture Filing, a Guaranty with Guaranty of Completion, an Operating Reserve and Security Agreement, a Replacement Reserve and Security Agreement, various Intercreditor and Subordination Agreements, a Lease Estoppel Certificate, an Assignment of Management Agreement, and a Publicity Agreement (collectively, the Construction/Perm Documents); and **WHEREAS,** the Developer, on behalf of the Partnership, has applied for approximately \$15,000,000 in low income housing tax credits (LIHTCs) from the Texas Department of Housing and Community Affairs (THDCA); and

**WHEREAS,** in connection with the Equity Financing, the Partnership, the General Partner, and/or SAHFC will be required to enter into certain agreements, including, but not limited to, an Amended and Restated Agreement of Limited Partnership, a Development Services Agreement, Property Management Fee Agreement, a Right of First Refusal Agreement, and closing certificates (Equity Documents); and

**WHEREAS,** to reduce the cost of the Project by eliminating the sales tax on the construction of the Project, SAHFC will serve as the general contractor and enter into any required construction contracts and ancillary documents (Construction Documents); and

**WHEREAS,** the Board of Directors has determined that it is in the public's interest and to the benefit of the citizens and residents of San Antonio for the various entities to enter into the transaction described above so that the partners may construct the project; and

**WHEREAS,** this Board of Directors has reviewed the foregoing and determined that the action herein is in furtherance of the public purposes of San Antonio Housing Facility Corporation.

**NOW, THEREFORE, BE IT RESOLVED** that the Board of Directors of the San Antonio Housing Facility Corporation hereby:

- 1) Confirms that it supports the proposed Fiesta Trails located at 12485 W. Interstate 10 in the City of San Antonio, TX, and that this formal action has been taken to put on record the opinion expressed by the San Antonio Housing Facility Corporation.
- 2) Approves Resolution 22FAC-11-17, authorizing Fiesta Trails Ltd., as developer of Fiesta Trails transaction including: (I) execution of all documentation necessary to carry out transaction, including entering into a development agreement; (II) authorizing the San Antonio Housing Facility Corporation to serve as prime contractor; (III) to enter into the agreement of limited partnership for Fiesta Trails; and (IV) obtaining Texas Department of Housing and Community Affairs tax credits for the project and other matters in connection herewith.
- 3) Authorizes and approves the Project, the various forms of financing contemplated for the Project, including, but not limited to, the Construction/Perm Financing and the Equity Financing, and the terms of the Ground Lease, the Construction/Perm Documents, the TDHCA Documents, the Equity Documents, and the Construction Documents.
- 4) Authorizes and approves the President, any Vice President, the Treasurer, and the Executive Director, any Assistant Secretary, or any of them, and if required by the form

of the document, the Secretary and any Assistant Secretary, or any of them, of SAHFC are authorized and directed to modify, execute and deliver any of the documents to be signed by or consented to by SAHFC, and any and all certificates and other instruments necessary to carry out the intent thereof and hereof. The President, any Vice President, the Secretary, the Treasurer, the Executive Director, any Assistant Secretary, or any of them, are authorized to negotiate and approve such changes in, or additions to, the terms of any of the documents, including amendments, renewals, and extensions, as such officers shall deem necessary or appropriate upon the advice of counsel to SAHFC, and approval of the terms of any of the documents by such officers and this Board shall be conclusively evidenced by the execution and delivery of such documents.

- 5) Authorizes and approves the selection of Cantu Harden LLP as counsel to the General Partner, Opportunity Home San Antonio, and SAHFC for this transaction.
- 6) Authorizes the following officers, or any one of them acting alone without the joinder of any other officer, to execute the Application and all necessary documents and extensions related thereto on behalf of Opportunity Home San Antonio and/or San Antonio Housing Facility Corporation.

Name of Director/Officer

Dr. Ana "Cha" Guzmán Gabriel Lopez Ignacio Perez Dalia Contreras Gilbert Casillas Olga Kauffman Loren Dantzler Ed Hinojosa, Jr. Diana Fiedler Timothy E. Alcott Muriel Rhoder Brandee Perez Michael Reyes Richard Milk <u>Position</u>

Chair and Director Vice Chair and Director Director Director Director Director Secretary/Treasurer Asst. Secretary/Treasurer

## Passed and approved the 7th day of December 2022.

Ana M. "Cha" Guzman Chair, Board of Directors

## Attested and approved as to form:

**Ed Hinojosa, Jr.** Secretary/Treasurer

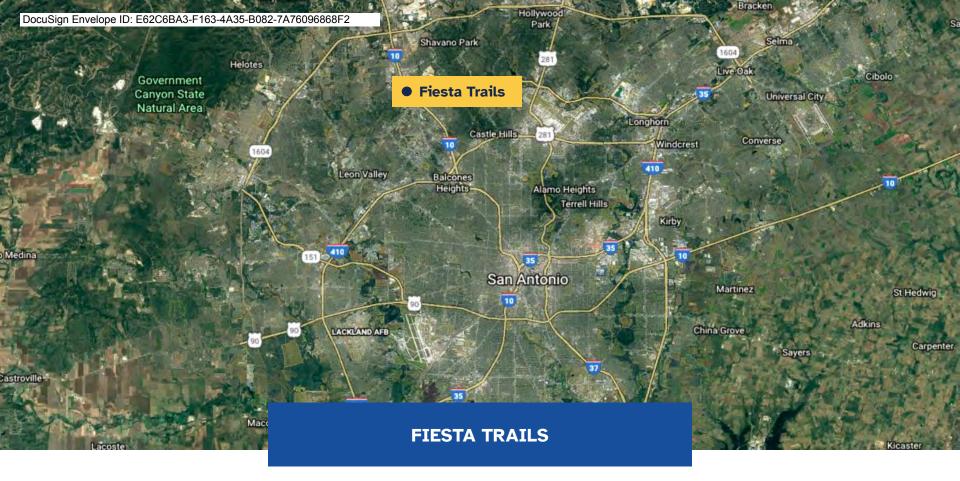
# **Fiesta Trails**

# **Timothy E. Alcott** Chief Legal and Real Estate Officer

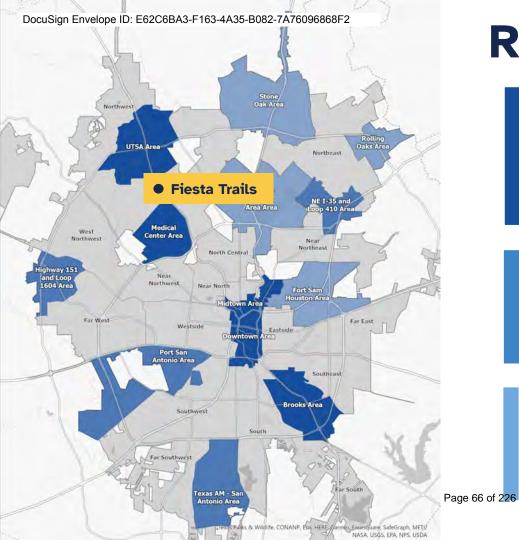
# Lorraine Robles

Director of Development Services and Neighborhood Revitalization









# **Regional Centers**

# **PHASE 1 CENTERS**

Downtown Medical Center UTSA Midtown Brooks

# **PHASE 2 CENTERS**

NE I-35 and Loop 410 Highway 151 and Loop 1604 Texas A&M — San Antonio Port San Antonio

# **PHASE 3 CENTERS**

Greater Airport Area Fort Sam Houston Rolling Oaks Stone Oak

# **OVERALL PLAN**



**City Council District 8** Northside ISD 60 Units **18** units at 30% AMI 12 units at 50% AMI **30** units at 60% AMI 9% Tax Credits **Total Development Cost** \$21,112,430



# **PROFORMA BREAKDOWN**

Construction Costs	\$10,934,024
A&E	\$963,143
Other soft costs, etc.	\$5,035,700
Per Unit cost	\$351,873.83
Rentable per Square Foot cost	\$381.35
Acquisition Costs	\$3,700,000
Construction Contingency	\$479,563
Total Development Cost	\$21,112,430



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# **QUESTIONS?**



#### **Opportunity Home San Antonio**

## BOARD OF COMMISSIONERS Operations and Real Estate Committee

RESOLUTION 6291, AUTHORIZING (I) THE LAS VARAS PUBLIC FACILITY CORPORATION MULTIFAMILY HOUSING REVENUE BONDS (VIENTO APARTMENTS), SERIES 2022 (THE "BONDS"); (II) THE LAS VARAS PUBLIC FACILITY CORPORATION (THE "ISSUER" OR "LVPFC") TO APPROVE RESOLUTION 22LVPFC-11-17 AUTHORIZING THE BONDS; AND (III) OTHER MATTERS IN CONNECTION THEREWITH

DocuSigned by:	DocuSigned by:	
Ed Hinojosa Ir	tim Alcott	
Ed Hinojosa, Jr.	Timothy E. Alcott	
President and CEO	Chief Legal and Real Estate Officer	

### **REQUESTED ACTION:**

Consideration and appropriate action regarding Resolution 6291, authorizing (i) the Las Varas Public Facility Corporation Multifamily Housing Revenue Bonds (Viento Apartments), Series 2022 (the "Bonds"); (ii) the Las Varas Public Facility Corporation (the "Issuer" or "LVPFC") to approve Resolution 22LVPFC-11-17 authorizing the Bonds; and (iii) other matters in connection therewith.

#### SUMMARY:

Final approval of the issuance of the Bonds for the Viento Apartments (the "Project"), a new construction project proposed by The NRP Group LLC ("NRP"), located at approximately 10210 South Zarzamora, San Antonio, Texas. The Project will consist of 324 units, all of which will be low-income housing tax credit units serving families whose incomes average 60% or less of AMI, with 15% of the units set at 30% AMI or below, 50% of the units set at 60% AMI or below, and 35% of the units set at 70% AMI or below. All units will have restricted rent.

Up to \$38,000,000 of tax-exempt bonds will be issued by LVPFC and initially purchased by KeyBank National Association ("KeyBank"), to finance the construction and long-term operations. Huntington Community Development Corporation, as an investor limited partner, has issued a commitment to purchase the project tax credits. The land (the "Premises") will be owned by San Antonio Housing Trust Public Facility Corporation, which will lease the Premises to the Project partnership; the San Antonio Housing Facility Corporation will not participate in the project as either ground lessor or as a general partner of the partnership.

#### FINANCIAL IMPACT:

The total project cost is expected to be approximately \$82,250,500 or approximately \$253,860 per unit. NRP will give all required guarantees. The Issuer is expected to receive a fee of approximately \$760,000 in connection with the issuance of the Bonds.

### STRATEGIC OUTCOMES:

## **Opportunity Home San Antonio**

Opportunity Home San Antonio residents have a sufficient supply of affordable housing options. Opportunity Home San Antonio residents live in quality housing.

## **ATTACHMENTS:**

Resolution 6291 Resolution 22LVPFC-11-17 Presentation

## **CERTIFICATE FOR RESOLUTION 6291**

The undersigned officer of the Housing Authority of the City of San Antonio, Texas, operating under the name Opportunity Home San Antonio ("Opportunity Home San Antonio") hereby certifies as follows:

1. In accordance with the bylaws of Opportunity Home San Antonio, the Board of Commissioners of Opportunity Home San Antonio (the "Board") held a meeting on December 7, 2022 (the "Meeting") of the duly constituted officers and members of the Board, at which a duly constituted quorum was present. Whereupon among other business transacted at the Meeting, a written

RESOLUTION 6291, AUTHORIZING (I) THE LAS VARAS PUBLIC FACILITY CORPORATION MULTIFAMILY HOUSING REVENUE BONDS (VIENTO APARTMENTS), SERIES 2022 (THE "BONDS"); (II) THE LAS VARAS PUBLIC FACILITY CORPORATION TO APPROVE RESOLUTION 22LVPFC-11-17 AUTHORIZING THE BONDS; AND (III) OTHER MATTERS IN CONNECTION THEREWITH

(the "Resolution") was duly introduced for the consideration of the Board and discussed. It was then duly moved and seconded that the Resolution be adopted; and, after due discussion, said motion, carrying with it the adoption of the Resolution, prevailed and carried by a majority vote of the Board.

2. A true, full, and correct copy of the Resolution adopted at the Meeting is attached to and follows this Certificate; the Resolution has been duly recorded in the Board's minutes of the Meeting; each of the officers and members of the Board was duly and sufficiently notified officially and personally, in advance, of the time, place, and purpose of the Meeting; and the Meeting was held and conducted in accordance with state statutes and the Bylaws of Opportunity Home San Antonio.

#### SIGNED AND SEALED this 7th of December 2022.



Ed Hinojosa, Jr. President and CEO

#### Resolution 6291 San Antonio Housing Authority

#### RESOLUTION 6291, AUTHORIZING (I) THE LAS VARAS PUBLIC FACILITY CORPORATION MULTIFAMILY HOUSING REVENUE BONDS (VIENTO APARTMENTS), SERIES 2022 (THE "BONDS"); (II) THE LAS VARAS PUBLIC FACILITY CORPORATION TO APPROVE RESOLUTION 22LVPFC-11-17 AUTHORIZING THE BONDS; AND (III) OTHER MATTERS IN CONNECTION THEREWITH

**WHEREAS,** the Housing Authority of the City of San Antonio, Texas, operating under the name Opportunity Home San Antonio (the "Opportunity Home San Antonio") has created the Las Varas Public Facility Corporation (the "Issuer") to finance affordable housing on its behalf; and

**WHEREAS,** the Issuer has developed a program of issuing bonds and loaning their proceeds to defray, in whole or in part, all reasonable or necessary costs incidental to the acquisition, renovation, construction, and improvement of land, improvements, and related property, which is intended to be occupied by persons of low or moderate income, as determined by the Issuer, all in order to alleviate a shortage of affordable rental housing within the City of San Antonio, Texas, for such persons of low or moderate income, and to refund such bonds; and

**WHEREAS,** the Issuer has been requested to issue its "Multifamily Housing Revenue Bonds (Viento Apartments) Series 2022" in the aggregate principal amount not to exceed \$38,000,000 (the "Bonds"), the proceeds of which will be used to finance the cost of acquiring, constructing, and equipping a 324-unit apartment facility to be known as the Viento Apartments, located at approximately 10210 South Zarzamora, San Antonio, Bexar County, Texas (the "Project") for Viento Apartments Ltd., a Texas limited partnership (the "Borrower"); and

**WHEREAS,** the Issuer desires to issue the Bonds pursuant to a Trust Indenture (the "Indenture") between the Issuer and BOKF, NA, as trustee (the "Trustee"), and to loan (or otherwise make available) the proceeds thereof to the Borrower pursuant to a Loan Agreement (the "Loan Agreement") among the Issuer, the Trustee, and the Borrower, all subject to the terms of a Regulatory Agreement and Declaration of Restrictive Covenants (the "Regulatory Agreement") among the Issuer, the Borrower; and

**WHEREAS,** the loan will be evidenced by a Note issued under the Loan Agreement (the "Note"), and assignments of the Note and the Loan Agreement (the "Assignments") from the Issuer in favor of the Trustee; and

**WHEREAS,** the Issuer will be presented with a Bond Purchase Agreement(s) (singularly or collectively, the "Purchase Agreement"), setting forth certain terms and conditions upon which the Bond purchaser will purchase the Bonds and the Issuer will sell the Bonds to the Bond purchaser; and

**WHEREAS,** the Issuer is authorized to issue the Bonds pursuant to the Texas Public Facility Corporation Act, Chapter 303, Texas Local Government Code, as amended; and

**WHEREAS**, the members of the Board of Commissioners of Opportunity Home San Antonio (collectively, the "Board") and their respective offices are as follows:

<u>Title</u>
Chair, Board of Commissioners
Vice Chair, Board of Commissioners
Commissioner
President and CEO
Chief Financial Officer
Chief Legal and Real Estate Officer
Chief Administrative Officer
Chief Operating Officer
Public Affairs Officer
Planning Officer

**WHEREAS,** pursuant to 303.071 of the Texas Local Government Code, the Board must approve and authorize the issuance of the tax-exempt bonds by the Issuer; and

**WHEREAS,** the Issuer has determined that issuance of the Bonds is necessary to finance the costs of acquiring, constructing, and equipping the Project; and

**WHEREAS,** the Board has determined that it is in the public interest and to the benefit of the citizens and residents of San Antonio for the Issuer to enter into the transactions described above so that the Partnership may construct the Project; and

**WHEREAS,** this Board has reviewed the foregoing and determined that the action herein authorized is in furtherance of the corporate purposes of the Issuer and that the terms and conditions of the Bonds and the above-described instruments, including without limitation the dates, interest rates, maturities, redemption terms, and sales price of the Bonds and the manner of disbursing the proceeds thereof are advisable.

**NOW, THEREFORE, BE IT RESOLVED** that the Board of Commissioners of Opportunity Home San Antonio hereby:

Section 1. The proposed development and the terms of the Bonds, the Indenture, the Loan Agreement, the Note, the Regulatory Agreement, the Assignments, and the Purchase Agreement are hereby authorized and approved.

Section 2. The Chairman, any Vice Chairman, the Secretary/Treasurer, and each Assistant Secretary/Treasurer, or any of them, are authorized and directed to execute and deliver (or to accept, as the case may be) any documents and other instruments upon the conditions therein described or necessary or desirable in connection with the issuance of the Bonds and the financing of the Project or otherwise to give effect to the actions authorized hereby and the intent hereof.

Section 3. The Board has expressly determined and hereby confirms that the issuance of the Bonds to assist in the financing of the Project will promote the public purposes set forth in Section 303.002 of the Act and will accomplish a valid public purpose of the Issuer by assisting persons of low and moderate income in the City to obtain decent, safe, and sanitary housing at affordable prices, thereby helping to relieve unemployment, to preserve and increase the tax base of the City, and to reduce public expenditures for crime prevention and control, public health, welfare, and safety and for other valid public purposes.

Section 4. The Bonds and the interest thereon shall be limited obligations of the Issuer payable solely from the revenues, funds, and assets pledged under the [Indenture] to secure payment of the Bonds, and under no circumstances shall the Bonds be payable from any other revenues, funds, assets, or income of the Issuer.

Section 5. The Bonds shall not constitute an indebtedness, liability, general, special, or moral obligation or a pledge or loan of the faith or credit or taxing power, within the meaning of any constitutional or statutory provision whatsoever, of the United States of America or any agency or instrumentality thereof, the State of Texas, the County of Bexar, the City of San Antonio, Opportunity Home San Antonio, or any other political subdivision or governmental unit.

Section 6. After the Bonds are issued, this Resolution shall be and remain irrepealable until the Bonds or interest thereon shall have been fully paid or provision for payment shall have been made pursuant to the Indenture.

Section 7. The Board hereby approves Resolution 6291 and authorizes the Bonds to be issued in connection with the Project.

Section 8. If any section, paragraph, clause, or provision of this Resolution shall be held to be invalid or unenforceable, the invalidity or unenforceability of such section, paragraph, clause, or provision shall not affect any of the remaining provisions of this Resolution. In case any obligation of the Issuer authorized or established by this Resolution or the Bonds is held to be in violation of law as applied to any person or in any circumstance, such obligation shall be deemed to be the obligation of the Issuer to the fullest extent permitted by law.

Section 9. The recitals of this Resolution are hereby found to be true and are incorporated herein for all purposes.

Section 10. This Resolution shall be construed and enforced in accordance with the laws of the State of Texas and the United States of America.

Section 11. This Resolution shall be in force and effect from and after its passage.

**NOW, THEREFORE, BE IT RESOLVED** that the Board of Commissioners of the San Antonio Housing Authority hereby:

- Approves Resolution 6291, authorizing (i) the Las Varas Public Facility Corporation Multifamily Housing Revenue Bonds (Viento Apartments), Series 2022 (the "Bonds"); (ii) the Las Varas Public Facility Corporation (the "Issuer" or "LVPFC") to approve Resolution 22LVPFC-11-17 authorizing the Bonds; and (iii) other matters in connection therewith.
- 2) Authorizes the President and CEO or designee to execute all necessary documents and extensions.

Passed and approved the 7th day of December 2022.

Ana M. "Cha" Guzman Chair, Board of Commissioners

Attested and approved as to form:

Ed Hinojosa, Jr. President and CEO

#### CERTIFICATE FOR RESOLUTION

The undersigned officer of the Las Varas Public Facility Corporation (the "Issuer") hereby certifies as follows:

1. In accordance with the bylaws of the Issuer, the Board of Directors of the Issuer (the "Board") held a meeting on December 7, 2022 (the "Meeting") of the duly constituted officers and members of the Board, at which a duly constituted quorum was present. Whereupon among other business transacted at the Meeting, a written

#### RESOLUTION 22LVPFC-11-17, AUTHORIZING THE LAS VARAS PUBLIC FACILITY CORPORATION MULTIFAMILY HOUSING REVENUE BONDS (VIENTO APARTMENTS), SERIES 2022; AND OTHER MATTERS IN CONNECTION THEREWITH

(the "Resolution") was duly introduced for the consideration of the Board and discussed. It was then duly moved and seconded that the Resolution be adopted; and, after due discussion, said motion, carrying with it the adoption of the Resolution, prevailed and carried by a majority vote of the Board.

2. A true, full, and correct copy of the Resolution adopted at the Meeting is attached to and follows this Certificate; the Resolution has been duly recorded in the Board's minutes of the Meeting; each of the officers and members of the Board was duly and sufficiently notified officially and personally, in advance, of the time, place, and purpose of the Meeting; and the Meeting was held and conducted in accordance with the Articles of Incorporation and the Bylaws of the Issuer.

SIGNED this 7th day of December 2022.

Ed Hinojosa, Jr. Secretary/Treasurer

#### Resolution 22LVPFC-11-17 Las Varas Public Facility Corporation

#### RESOLUTION 22LVPFC-11-17, AUTHORIZING THE LAS VARAS PUBLIC FACILITY CORPORATION MULTIFAMILY HOUSING REVENUE BONDS (VIENTO APARTMENTS), SERIES 2022; AND OTHER MATTERS IN CONNECTION THEREWITH

**WHEREAS,** the Las Varas Public Facility Corporation (the "Issuer") has developed a program of issuing bonds and loaning their proceeds to defray, in whole or in part, all reasonable or necessary costs incidental to the acquisition, renovation, construction, and improvement of land, improvements, and related property, which is intended to be occupied by persons of low or moderate income, as determined by the Issuer, all in order to alleviate a shortage of affordable rental housing within San Antonio, Texas, for such persons of low or moderate income, and to refund such bonds; and

**WHEREAS,** the Issuer has been requested to issue its "Multifamily Housing Revenue Bonds (Viento Apartments), Series 2022" in the aggregate principal amount not to exceed \$38,000,000 (the "Bonds"), the proceeds of which will be used to finance the cost of acquiring, constructing, and equipping a 324-unit apartment facility to be known as the Viento Apartments, located at approximately 10210 South Zarzamora, San Antonio, Bexar County, Texas (the "Project") for Viento Apartments Ltd., a Texas limited partnership (the "Borrower"); and

**WHEREAS,** the Issuer desires to issue the Bonds pursuant to a Trust Indenture (the "Indenture") between the Issuer and BOKF, NA, as trustee (the "Trustee"), and to loan (or otherwise make available) the proceeds thereof to the Borrower pursuant to a Loan Agreement (the "Loan Agreement") among the Issuer, the Trustee, and the Borrower, all subject to the terms of a Regulatory Agreement and Declaration of Restrictive Covenants (the "Regulatory Agreement") among the Issuer, the Borrower, or any such similarly named or purposed documents (collectively, the "Documents"); and

**WHEREAS,** the loan will be evidenced by a Note issued under the Loan Agreement (the "Note"), and assignments of the Note and the Loan Agreement (the "Assignments") from the Issuer in favor of the Trustee; and

**WHEREAS,** the Issuer will be presented with a Bond Purchase Agreement(s) (singularly or collectively, the "Purchase Agreement"), setting forth certain terms and conditions upon which the Bond purchaser will purchase the Bonds and the Issuer will sell the Bonds to the Bond purchaser; and

**WHEREAS,** the Issuer is authorized to issue the Bonds pursuant to the Texas Public Facility Corporation Act, Chapter 303, Texas Local Government Code, as amended; and

**WHEREAS,** the Issuer has determined that issuance of the Bonds is necessary to finance the costs of acquiring, constructing, and equipping the Project; and

**WHEREAS,** the members of the Board of Directors of the Issuer (collectively, the "Board") and their respective offices are as follows:

Name of Director/Officer	Position
Dr. Ana "Cha" Guzmán	Chair and Director
Gabriel Lopez	Vice Chair and Director
Ignacio Perez	Director
Dalia Contreras	Director
Gilbert Casillas	Director
Olga Kauffman	Director
Loren D. Dantzler	Director
Ed Hinojosa, Jr.	Secretary/Treasurer
Diana Fiedler	Asst. Secretary/Treasurer
Timothy E. Alcott	Asst. Secretary/Treasurer
Muriel Rhoder	Asst. Secretary/Treasurer
Brandee Perez	Asst. Secretary/Treasurer
Michael Reyes	Asst. Secretary/Treasurer
Richard Milk	Asst. Secretary/Treasurer

**WHEREAS,** the Board has reviewed the foregoing and determined that the action herein authorized is in furtherance of the corporate purposes of the Issuer and that the terms and conditions of the Bonds and the above-described instruments, including without limitation the dates, interest rates, maturities, redemption terms, and sales price of the Bonds and the manner of disbursing the proceeds thereof are advisable.

**BE IT THEREFORE RESOLVED** by the Board of Directors of the Las Varas Public Facility Corporation that:

Section 1. The terms of the Loan Agreement, the Indenture, the Note, the Regulatory Agreement, the Assignments, and the Purchase Agreement are hereby authorized and approved when such documents are approved by the officer designated as the signatory on such document(s).

Section 2. The President, any Vice President, the Secretary/Treasurer, and each Assistant Secretary/Treasurer, or any of them, are authorized and directed to execute (to the extent required to be executed or acknowledged by the Issuer) and deliver (or to accept, as the case may be) the Indenture, the Loan Agreement, the Regulatory Agreement, the Documents, the Note, the Assignments, the Purchase Agreement and any and all certificates (including tax certificates) and other instruments described therein upon the conditions therein described or necessary or desirable in connection with the issuance of the Bonds and the loan of the proceeds thereof to the Borrower, all upon the terms herein approved, and the President, the Vice President, the Secretary/Treasurer, and each Assistant Secretary/Treasurer, or any of them, are authorized to negotiate and approve such changes in the terms of or amendment to each such instrument as such officers shall deem necessary or appropriate upon the advice of counsel to the Issuer, and approval of the terms of each such instrument by such officers shall be conclusively evidenced by the execution and delivery of such documents.

Section 3. The Bonds, in the aggregate principal amount of not to exceed \$38,000,000, with an interest rate (not including applicable premium) not to exceed the maximum lawful amount of interest that may be charged, as set forth in the Indenture, and with

a maturity date not to exceed December 1, 2062, in substantially the form and substance set forth in the Loan Agreement, are hereby approved, and the President, the Vice President, the Secretary/Treasurer, and each Assistant Secretary/Treasurer, or any of them, are hereby authorized and directed, for and on behalf of the Issuer, to execute the Bonds or have their facsimile signatures placed upon them, and such officers are hereby authorized and directed to deliver the Bonds, and the seal of the Issuer is hereby authorized and directed to be affixed or placed by facsimile on the Bonds, if required. Authentication of the Bonds upon the terms and conditions and in the manner described in the Indenture as the same may be modified is authorized by this Resolution. The final principal amounts, interest rates, maturity dates (not to exceed the amounts, the rates, and the maximum term set forth above), and final redemption dates and prices for the Bonds shall be set forth in the final form of the Indenture, and the execution and delivery of the Indenture and any agreements relating to the purchase of the Bonds by the Bond Purchaser by the President, the Vice President, the Secretary/Treasurer, each Assistant Secretary/Treasurer, or any of them, shall constitute approval of the agreed final principal amounts of, interest rates on the Bonds, maturity dates of the Bonds, and the final redemption dates and prices for the Bonds. The proceeds of the Bonds are hereby authorized to be utilized as set forth herein and in the Loan Agreement and the Indenture.

Section 4. The Trustee shall be BOKF, NA.

Section 5. Bracewell LLP, as Bond Counsel, is hereby appointed and ratified as the hearing officer for purposes of the public TEFRA hearing regarding the Project.

Section 6. The President, the Vice President, the Secretary/Treasurer, each Assistant Secretary/Treasurer, or any of them, are hereby authorized to execute and deliver to the Trustee the written request of the Issuer for the authentication and delivery of the Bonds by the Trustee in accordance with the Loan Agreement and the Indenture.

Section 7. All action and resolutions, not inconsistent with provisions of this Resolution heretofore taken by this Board and the officers of the Issuer directed toward the financing of the Project and the issuance of the Bonds shall be and the same hereby is extended, ratified, approved, and confirmed. The officers of this Board, or any of them, are authorized to take any and all action necessary to carry out and consummate the transactions described in or contemplated by the instruments approved hereby or otherwise to give effect to the actions authorized hereby and the intent hereof.

Section 8. The Board has expressly determined and hereby confirms that the issuance of the Bonds to assist in the financing of the Project will promote the public purposes in the Act and will accomplish a valid public purpose of the Issuer by assisting persons of low and moderate income in the City to obtain decent, safe, and sanitary housing at affordable prices, thereby helping to relieve unemployment, to preserve and increase the tax base of the City, and to reduce public expenditures for crime prevention and control, public health, welfare, and safety and for other valid public purposes.

Section 9. The Bonds and the interest thereon shall be limited obligations of the Issuer payable solely from the revenues, funds, and assets pledged under the Loan Agreement to secure payment of the Bonds, and under no circumstances shall the Bonds be payable from any other revenues, funds, assets, or income of the Issuer.

Section 10. The Bonds shall not constitute an indebtedness, liability, general, special, or moral obligation or a pledge or loan of the faith or credit or taxing power, within the meaning of any constitutional or statutory provision whatsoever, of the United States of America or any agency or instrumentality thereof, the State of Texas, the City, or any other political subdivision or governmental unit.

Section 11. After the Bonds are issued, this Resolution shall be and remain irrepealable until the Bonds or interest thereon shall have been fully paid or provision for payment shall have been made pursuant to the Loan Agreement.

Section 12. If any section, paragraph, clause, or provision of this Resolution shall be held to be invalid or unenforceable, the invalidity or unenforceability of such section, paragraph, clause, or provision shall not affect any of the remaining provisions of this Resolution. In case any obligation of the Issuer authorized or established by this Resolution or the Bonds is held to be in violation of law as applied to any person or in any circumstance, such obligation shall be deemed to be the obligation of the Issuer to the fullest extent permitted by law.

Section 13. The recitals of this Resolution are hereby found to be true and are incorporated herein for all purposes.

**BE IT THEREFORE RESOLVED** by the Board Of Directors of the Las Varas Public Facility Corporation that:

- 1) Approves Resolution 22LVPFC-11-17, authorizing the Las Varas Public Facility Corporation multifamily housing revenue bonds (Viento Apartments), Series 2022; and other matters in connection therewith.
- 2) Authorizes the Chair, Board of Commissioners or designee to execute all necessary documents and extensions.

Passed and approved the 7th day of December 2022.

Attested and approved as to form:

Ana M. "Cha" Guzman Chair, Board of Directors

> **Ed Hinojosa, Jr.** Secretary/Treasurer

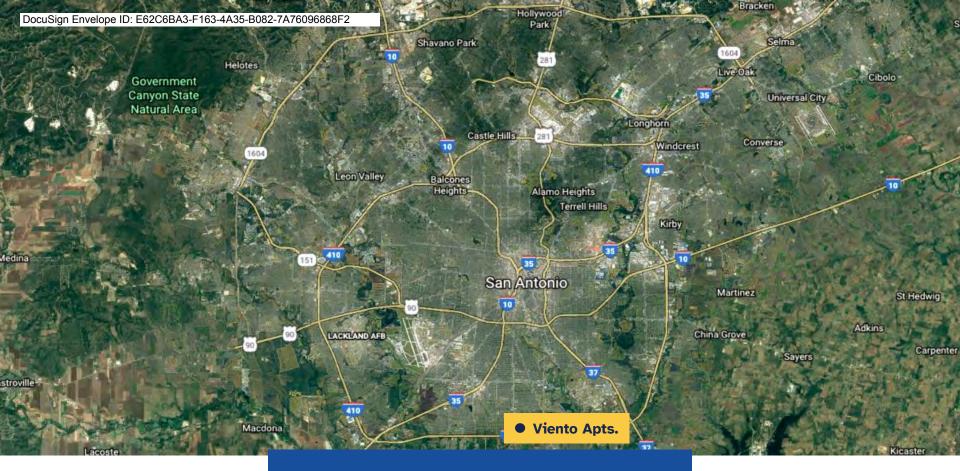
# **Viento Apartments**

**Timothy E. Alcott** Chief Legal and Real Estate Officer

#### Lorraine Robles

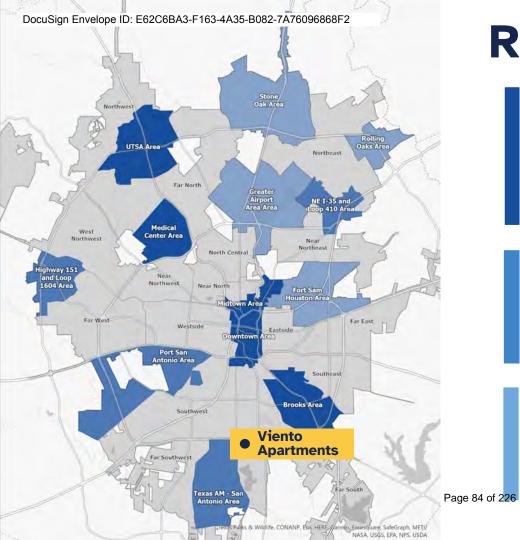
Director of Development Services and Neighborhood Revitalization











# **Regional Centers**

### **PHASE 1 CENTERS**

Downtown Medical Center UTSA Midtown Brooks

### **PHASE 2 CENTERS**

NE I-35 and Loop 410 Highway 151 and Loop 1604 Texas A&M — San Antonio Port San Antonio

### **PHASE 3 CENTERS**

Greater Airport Area Fort Sam Houston Rolling Oaks Stone Oak

## **OVERALL PLAN**



**City Council District 4** Southwest ISD **324** Units 49 units at 30% AMI **161** units at 60% AMI **114** units at 70% AMI **Bond Inducement** \$38,000,000 Total Development Cost \$82,000,000



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# **QUESTIONS?**



#### **Opportunity Home San Antonio**

#### BOARD OF COMMISSIONERS Operations and Real Estate Committee Meeting

#### RESOLUTION 6292, AUTHORIZING THE AWARD OF A CONTRACT FOR ARCHITECTURAL AND RELATED SERVICES FOR THE ALAZAN EXPANSION DEVELOPMENT TO ALAMO ARCHITECTS FOR AN AMOUNT NOT TO EXCEED \$865,500

DocuSigned by:	DocuSigned by:
Ed Hinojosa Ir	tim Alcott
Ed Hinojosa, Jr.	Timothy E. Alcott
President and CEO	Chief Legal and Real Estate Officer

#### **REQUESTED ACTION:**

Consideration and appropriate action regarding Resolution 6292, authorizing the award of a contract for architectural and related services for the Alazan Expansion Development to Alamo Architects for an amount not to exceed \$865,500.

#### FINANCIAL IMPACT:

The recommended award amount for architectural and related services for the Alazan Expansion Development project is not expected to exceed an amount of \$865,500 and will be funded by available reserves.

#### SUMMARY:

The Alazan Expansion is the next phase of the redevelopment of Alazan Courts. It is an 88 unit family development that will be 100% public housing with a cost of approximately \$24,500,000. As a part of the City of San Antonio's (COSA) housing bond, Opportunity Home has applied for housing bond funds to assist in paying for this development. The recipients of the bond funds will be announced at the COSA's December City Council meeting.

The housing bond had a short timeline to have the project completed. To ensure that we meet the completion date of December of 2024, we have begun the work now.

Alamo Architects is the firm that has been working with Able City for the master plan redevelopment of Alazan. Alamo Architects is also an architectural firm that is Board approved and has worked on multiple tax credit development projects with Opportunity Home and its partners. For the Alazan Expansion development, Able City will be working as a subcontractor to Alamo Architects and the opposite was true for the master planning.

Alamo Architects/Able City proposal includes:	
Basic architectural design	\$250,000
Schematic design iterations, civic and	
public design, and net zero design	\$180,000
Community Engagement	\$50,000
Construction Observation	\$96,000

Subconsultants:

#### **Opportunity Home San Antonio**

Sustainability Consulting - DBR Engineering	\$15,000
MEP Engineering - Raymond Engineering	\$46,000
Structural Engineering- Dunaway	\$50,000
Landscape Architecture - MP Studio	\$90,500
Civil Engineering - WGI	\$123,150
Reimbursables	<u>\$15,000</u>
Total	\$865,650.00

Resolution 5284, approved on June 4, 2018, authorized the award of contracts for architectural and engineering services. This award was a result of (RFQ) #1803-906-07-4768. The project term for the Alazan Expansion Development project will extend beyond the current Board approved term of the master agreements that are scheduled to expire on June 4, 2023, and the cost for this project may exceed the current Board approved amount for all combined services authorized under this award. Therefore, we are requesting your approval to enter into a project specific engagement under the terms of the Master agreement with Alamo Architects for Alazan Expansion Development project.

#### STRATEGIC OUTCOMES:

Opportunity Home residents have a sufficient supply of affordable housing options. Opportunity Home residents live in quality affordable housing.

#### ATTACHMENTS

Resolution 6292 Proposal

#### Resolution 6292 Opportunity Home San Antonio

#### RESOLUTION 6292, AUTHORIZING THE AWARD OF A CONTRACT FOR ARCHITECTURAL AND RELATED SERVICES FOR THE ALAZAN EXPANSION DEVELOPMENT TO ALAMO ARCHITECTS FOR AN AMOUNT NOT TO EXCEED \$865,500

**WHEREAS,** as a part of the City of San Antonio's (COSA) housing bond, Opportunity Home has applied for housing bond funds to assist in paying for the Alazan Expansion, the next phase of the redevelopment of Alazan Courts; and

**WHEREAS,** the housing bond had a short timeline to have the project completed, December 2024; and

**WHEREAS,** Alamo Architects, a Board approved architectural firm has been working with the firm awarded as the master planner for the redevelopment of the Alazan Courts; and

**WHEREAS,** the project term for the Alazan Expansion Development project will extend beyond the current Board approved term of the master agreements that are scheduled to expire on June 4, 2023, and the cost for this project may exceed the current Board approved amount for all combined services authorized under this award; and

**WHEREAS,** staff are requesting your approval to enter into a project specific engagement under the terms of the Master agreement with Alamo Architects for Alazan Expansion Development project; and

**WHEREAS,** the recommended award amount for architectural and related services for the Alazan Expansion Development project is not expected to exceed an amount of \$865,500 and will be funded by available reserves.

**NOW, THEREFORE, BE IT RESOLVED** that the Board of Commissioners of Opportunity Home San Antonio hereby:

- 1) Approves Resolution **6292**, authorizing the award of a contract for architectural and related services for the Alazan Expansion Development to Alamo Architects for an amount not to exceed \$865,500.
- 2) Authorizes the President and CEO or designee to execute all necessary documents and extensions.

#### Passed and approved the 7th day of December 2022.

**Ana M. "Cha" Guzman** Chair, Board of Commissioners

Attested and approved as to form:

**Ed Hinojosa, Jr.** President and CEO



4 October 2022

Mr. Tim Alcott Chief Legal and Real Estate Officer Opportunity Home San Antonio 818 S Flores St. San Antonio, TX 78204

Via email: timothy\_alcott@homesa.org RE: Alazan Expansion Proposal for Professional Services

Dear Tim,

Alamo Architects is pleased to offer the following proposal for professional services for Opportunity Home San Antonio's new-construction infill expansion project at Alazan Apache Courts in San Antonio, Texas.

#### SCOPE of WORK

We understand that the project will be new multifamily construction within the boundaries of the existing Apache Courts. It will consist of 88 units: 4 unique unit types and seven building types and associated landscaping and parking. We understand that you wish to develop this project to be as close to net zero as is practical, that it will include a community engagement process that is an extension of the Alazan master planning process, and that the design will respond to community concerns.

We are providing architectural, structural, landscape architecture, mechanical, electrical, plumbing, civil engineering, sustainability, interior design, and community engagement consulting services.

#### A. Services Not Included in our Scope:

- 1. Acoustical engineering, geotechnical engineering and special inspections testing services. Owner will contract directly for these services and will provide all required information to Alamo Architects.
- 2. Any green initiative certifications, testing, or evaluation. We are providing designonly to achieve as close to net zero as practical.
- 3. Automatic fire sprinkler and fire alarm design/engineering/layout. This information is to be provided directly by Owner and/or the General Contractor and Sub

Contractor(s) as a Design-Build.

- 4. Models and/or Renderings other than those specified below.
- 5. Graphic Design and Signage.
- 6. Furniture selection.
- 7. Specification of commercial laundry equipment.
- 8. Cost estimating.
- 9. Bidding and Negotiation
- 10. HUD funding and/or financing applications or related services.
- B. Services Included:

#### **Basic Architectural Design**

#### **Schematic Design**

We will further explore site design options beyond that which was developed for the COSA bond application package based on community feedback. We will develop preliminary unit plans and building plans.

We will also provide a programming document which preliminarily identifies most project systems and finishes and articulates a systems strategy for achieving net zero.

We will further develop the final site plan and establish rough grading. We will identify, in sketch form, buildings, fences, gates, walks, dumpsters, mail and maintenance facilities. We will refine unit layouts, building layouts, and develop representative elevations and wall sections. We will provide one Sketchup or hand rendered perspective at this time.

**Design Development and Construction Documents**- Based on the approved Schematic Design, we will prepare Design and Construction Documents in a mutually agreed format for permitting. We will provide a full specification set. We will submit in-progress review sets at two different points during this phase. The timing of these submissions will be determined through consultation with you.

We will meet with your development team weekly throughout the design process to review progress.

MEP, Structural, Landscape, Civil, and Sustainability consulting scopes of work are respectively outlined in attached proposals.

#### Schematic Design Iterations

Based on comments previously received from the public regarding building massing and open space, we expect that there will be an additional iteration of schematic design on the buildings themselves resulting from the community engagement process that will accompany the design process for this project. We have included fees for this exercise below.

#### Civic/Public Realm Design

We anticipate a robust and iterative design process to develop the public realm associated with the new construction at Apache Courts as well as its impacts on existing units. Throughout the Alazan master planning process, stakeholders have consistently expressed a high degree of concern for the quality and character of the green spaces and public spaces within the project. We expect a greater than usual level of detail and additional design requirements to arise from the community engagement process for this project.

#### **Net Zero Design**

We will design the project to achieve as close to Net-Zero efficiency as is practical, incorporating passive design energy saving measures such as the use of roofing material with a high solar reflectance, high performance doors and windows, optimal building envelope insulation/weatherization practices, as well as energy efficient appliances and lighting. The project will also be designed to generate renewable energy through photovoltaic panels installed on building roofs and over covered parking areas. We will explore these and other strategies through building energy modeling and coordination with a photovoltaic energy provider at multiple stages during the design process

#### **Community Engagement**

See attached community engagement plan.

#### **Construction Observation**

We will make ourselves available to answer questions concerning the design intent of the construction documents, meet periodically with you and your contractor, review product submittals, respond to RFIs, and make one site visit per month to review the progress of the work and review the General Contractor's monthly application for payment.

MEP, Structural, Landscape, Civil, and Sustainability consulting scopes are outlined in attached proposals respectively.

#### COMPENSATION

The fee for Professional Services is broken down by phase as follows and represents **4.7**% of the estimated construction cost of approximately \$18.4 million.

Architectural Fees- Alamo Architects and Able City	
Basic Architectural Design	\$ 250,000.00
Schematic Design Iterations	\$ 30,000.00
Civic/Public Realm Design	\$ 50,000.00
Net Zero Design	\$ 50,000.00

Community Engagement Construction Observation	\$ 50,000.00 \$96,000.00
Sustainability Consulting- DBR	\$ 15,000.00
MEP Engineering- Raymond Engineering	\$ 46,000.00
Structural Engineering- Dunaway	\$ 50,000.00
Landscape Architecture- MP Studio	\$ 90,500.00
Civil Engineering- WGI	\$ 123,150.00
Reimbursables (budget number)	\$ 15,000.00
Total	\$865,650.00
iotai	<i>φ</i> 000,000.00

#### **REIMBURSABLE EXPENSES and ADDITIONAL SERVICES**

In addition to our fee, reimbursable expenses will be billed to you at cost plus 10%. These include travel expenses, mileage, courier, express delivery, reproductions graphics, fees/permits/municipal charges, and consultant reimbursable expenses. We have included a budget number above for expenses primarily related to community engagement including resident focus group stipends, space rental, printing, food, childcare.

Any services requested or provided beyond those described above will be considered additional services. The Construction Observation fees noted above are based on an estimated 18-month construction period. Should the construction period extend beyond 18 months, services rendered for Construction Observation will be considered Additional Services. Should Additional Services be required, we propose to bill you in lump sum form based on a specifically proposed set of tasks. After obtaining your permission, we will submit an individual not-to-exceed proposal specific to the scope change for your written approval prior to beginning any work. These proposals will be based on the following hourly rates:

Senior Principal	\$ 275.00
Principal	\$ 250.00
Associate	\$ 225.00
Senior Project Manager (Arch / Int Design)	\$ 200.00
Senior Architectural / Interior Design Staff	\$ 175.00
Project Manager	\$ 150.00
Architectural / Interior Design Staff I	\$ 125.00
Architectural / Interior Design Staff II	\$ 90.00
Architectural / Interior Design Staff III	\$ 75.00
Professional Intern / Residency	\$ 55.00
IT Management / Project Support	\$ 125.00
Administration / Clerical	\$ 60.00

If this proposal is acceptable, please indicate so by signing and returning to our office. We will then prepare a standard AIA Owner/Architect agreement for this project.

Thank you again for your interest in Alamo Architects. We look forward to working with you on this project.

Sincerely,

Jim Bailey, AIA Alamo Architects

Accepted,

Tim Alcott Opportunity Home San Antonio

#### BOARD OF COMMISSIONERS Operations and Real Estate Committee Meeting

#### RESOLUTION 6293, AUTHORIZING THE AWARD OF A CONTRACT FOR INTERIOR/EXTERIOR DESIGN AND PURCHASING MANAGEMENT SERVICES FOR SNOWDEN SENIOR APARTMENTS TO STUDIOSIX5, INC. FOR AN AMOUNT NOT TO EXCEED \$464,100

Docu	Signed by:	
Ed	Hinojosa	Jr

Ed Hinojosa, Jr. President and CEO

DocuSigned by: Muriel Rhoder

George Ayala Director of Procurement —DocuSigned by: Lorraine Robles

Lorraine Robles Director of Development Services and Neighborhood Revitalization

#### **REQUESTED ACTION:**

Consideration and appropriate action regarding Resolution 6293, authorizing the award of a contract for Interior/Exterior Design and Purchasing Management Services for Snowden Apartments to StudioSIX5, Inc. for an amount not to exceed \$464,100.

#### FINANCIAL IMPACT:

The current award recommendation for interior/exterior design and purchasing management services for Snowden Senior Apartments is not expected to exceed an amount of \$464,100 to include a base bid in the amount of \$417,000 and a 10% contingency in the amount of \$47,100 that will only be used if additional work is required to complete this project. This project will be funded by construction loan, MTW funds, and/or tax credit equity.

#### SUMMARY:

Opportunity Home San Antonio and its affiliated entities requires the services of a vendor to provide interior/exterior design and purchasing management services for Snowden Senior Apartments to include bidding/negotiation and pre-construction services; interior/exterior space furnishings; selection and specification of the furniture to include purchase and storage of the furniture until installation; interior marketing renderings; model apartments (design for one 2-bedroom model apartment); and, service and maintenance.

On September 14, 2022, Opportunity Home issued a "Request For Proposals" (RFP) #2007-5312 for Interior/Exterior Design and Purchasing Management Services for Snowden Apartments, which closed on October 5, 2022. The RFP was published on the Opportunity Home E-Procurement Website, the Hart Beat, NAHRO E-Procurement website, and directly solicited to 2,931 vendors. One response was received to this solicitation from StudioSIX5, Inc. The proposal was evaluated on the following criteria: qualifications and experience, proposed staff qualifications, quality assurance plan, price proposal and the strength of the Section 3 and SWMBE Plans. Based on the above, staff are recommending a contract award to Studio SIX5, Inc.

StudioSIX5 was founded in 2003 and is headquartered in Austin, Texas. They specialize in interior design for senior living to include senior living, multifamily, student housing, and

#### **Opportunity Home San Antonio**

hospitality environments. Their services include interior design, branding, interior architectural detailing, purchasing, warehousing, installation, 3D modeling/Video, product design, construction documentation, bidding/negotiation, construction administration, marketing boards, model apartments, and interior signage. Their client list includes: Greystar, LCS Net, and Thrive Senior Living. They have worked with El Paso Housing Authority and various developers on Opportunity Home projects to include Artisan at Ruiz, Culebra Commons, Snowden Apartments, and East Meadows.

#### CONTRACT OVERSIGHT:

Contract oversight will be provided by Lorraine Robles, Director of Development Services and Neighborhood Revitalization.

#### STRATEGIC OUTCOME:

Opportunity Home residents have a sufficient supply of affordable housing options.

#### ATTACHMENTS

Resolution 6293 Scoring Matrix Advertisement List

#### Resolution 6293 Opportunity Home San Antonio

#### RESOLUTION 6293, AUTHORIZING THE AWARD OF A CONTRACT FOR INTERIOR/EXTERIOR DESIGN AND PURCHASING MANAGEMENT SERVICES FOR SNOWDEN SENIOR APARTMENTS TO STUDIOSIX5, INC. FOR AN AMOUNT NOT TO EXCEED \$464,100

**WHEREAS,** on September 14, 2022, Opportunity Home issued a "Request For Proposals" (RFP) #2007-5312 for Interior/Exterior Design and Purchasing Management Services for Snowden Apartments, which closed on October 5, 2022; and

WHEREAS, one proposal was received in response to this solicitation; and

WHEREAS, staff are recommending a contract award to Studio SIX5, Inc; and

**WHEREAS,** the current award recommendation for interior/exterior design and purchasing management services for Snowden Senior Apartments is not expected to exceed an amount of \$464,100 to include a base bid in the amount of \$417,000 and a 10% contingency in the amount of \$47,100 that will only be used if additional work is required to complete this project. This project will be funded by construction loan, MTW funds, or tax credit equity.

**NOW, THEREFORE, BE IT RESOLVED** that the Board of Commissioners of Opportunity Home San Antonio hereby:

- 1) Approves Resolution **6293**, authorizing the award of a contract for Interior/Exterior Design and Purchasing Management Services for Snowden Apartments to StudioSIX5, Inc. for an amount not to exceed \$464,100.
- 2) Authorizes the President and CEO or designee to execute all necessary documents and extensions.

Passed and approved the 7th day of December 2022.

Ana M. "Cha" Guzman Chair, Board of Commissioners Attested and approved as to form:

**Ed Hinojosa, Jr.** President and CEO



#### RFP# 2207-5312 Interior/Exterior Design and Purchasing Management Services for Snowden Apartments Scoring Summary

	Total	Qualifications and Experience	Proposed Staff Qualifications	Quality Assurance Plan	Price Proposal	Section 3 Utilization Plan	SWMBE Utilization Plan
Supplier	/ 100 pts	/ 20 pts	/ 20 pts	/ 15 pts	/ 35 pts	/ 5 pts	/ 5 pts
StudioSIX5	89.33	18.67	18.67	14	35 (\$442,000.00)	1.333	1.667



#### RFP #2207-5312 Interior/Exterior Design and Purchasing Management Services for Snowden Apartments Advertisement List

#	Email Address or Domain Name	Date Invited
1	20andoddllc@gmail.com	Sep 14th 2022, 4:32 PM CDT
2	4ssolis45@gmail.com	Sep 14th 2022, 4:32 PM CDT
3	\@126.com	Sep 14th 2022, 4:32 PM CDT
4	\@14goals.com	Sep 14th 2022, 4:32 PM CDT
5	\@2mbp.com	Sep 14th 2022, 4:32 PM CDT
6	\@2ndChancePlanet.org	Sep 14th 2022, 4:32 PM CDT
7	\@2roosters.com	Sep 14th 2022, 4:32 PM CDT
8	\@3disystems.com	Sep 14th 2022, 4:32 PM CDT
9	\@3oaksgroup.com	Sep 14th 2022, 4:32 PM CDT
10	\@4LeafGC.com	Sep 14th 2022, 4:32 PM CDT
11	\@4mek.com	Sep 14th 2022, 4:32 PM CDT
12	\@5-th-dim.com	Sep 14th 2022, 4:32 PM CDT
13	\@713architects.com	Sep 14th 2022, 4:32 PM CDT
14	\@a2s.com	Sep 14th 2022, 4:32 PM CDT
15	\@a2studioad.com	Sep 14th 2022, 4:32 PM CDT
16	\@aarete.com	Sep 14th 2022, 4:32 PM CDT
17	\@abargasco.com	Sep 14th 2022, 4:32 PM CDT
18	\@abcsouthtexas.org	Sep 14th 2022, 4:32 PM CDT
19	\@abecocontracting.com	Sep 14th 2022, 4:32 PM CDT
20	\@abreasy.com	Sep 14th 2022, 4:32 PM CDT
21	\@abventuredesigns.com	Sep 14th 2022, 4:32 PM CDT
22	\@accenture.com	Sep 14th 2022, 4:32 PM CDT
23	\@accessproductsinc.com	Sep 14th 2022, 4:32 PM CDT
24	\@accesssciences.com	Sep 14th 2022, 4:32 PM CDT
25	\@acectx.org	Sep 14th 2022, 4:32 PM CDT
26	\@acedetroit.com	Sep 14th 2022, 4:32 PM CDT
27	\@aceofficesupply.com	Sep 14th 2022, 4:32 PM CDT
28	\@acrltd.construction	Sep 14th 2022, 4:32 PM CDT
29	\@adaptaspace.com	Sep 14th 2022, 4:32 PM CDT
30	\@adesgrp.com	Sep 14th 2022, 4:32 PM CDT
31	\@adkstudios.com	Sep 14th 2022, 4:32 PM CDT
32	\@admgroupinc.com	Sep 14th 2022, 4:32 PM CDT
33	\@advancedbusinessdesign.com	Sep 14th 2022, 4:32 PM CDT
34	\@advanceservicesgroups.com	Sep 14th 2022, 4:32 PM CDT
35	\@adynastyllc.com	Sep 14th 2022, 4:32 PM CDT
36	\@aecom.com	Sep 14th 2022, 4:32 PM CDT
37	\@aewinc.com	Sep 14th 2022, 4:32 PM CDT
38	\@agam.com	Sep 14th 2022, 4:32 PM CDT

39 \@agati.com Sep 14th 2022, 4:32 PM CDT 40 \@agileinteriors.net Sep 14th 2022, 4:32 PM CDT \@agileresourcesllc.com 41 Sep 14th 2022, 4:32 PM CDT Sep 14th 2022, 4:32 PM CDT 42 \@ahead.com 43 \@ahitexas.com Sep 14th 2022, 4:32 PM CDT 44 \@aiasa.org Sep 14th 2022, 4:32 PM CDT 45 Sep 14th 2022, 4:32 PM CDT \@aileronconsulting.com 46 \@aimhipro.com Sep 14th 2022, 4:32 PM CDT 47 \@aitacs.com Sep 14th 2022, 4:32 PM CDT 48 \@akorbi.com Sep 14th 2022, 4:32 PM CDT 49 Sep 14th 2022, 4:32 PM CDT \@alamoarchitects.com 50 Sep 14th 2022, 4:32 PM CDT \@alamobonds.com 51 \@alamocitychamber.org Sep 14th 2022, 4:32 PM CDT 52 \@alamocrsolutions.com Sep 14th 2022, 4:32 PM CDT 53 \@alamohr.com Sep 14th 2022, 4:32 PM CDT 54 \@alchemyofdesign.com Sep 14th 2022, 4:32 PM CDT 55 \@alegnainc.net Sep 14th 2022, 4:32 PM CDT 56 \@alfredwilliams.com Sep 14th 2022, 4:32 PM CDT 57 \@aliron.com Sep 14th 2022, 4:32 PM CDT 58 \@allasoperformancesolutions.com Sep 14th 2022, 4:32 PM CDT 59 \@ALLFLORIDAPAPER.COM Sep 14th 2022, 4:32 PM CDT 60 \@alliancepd.com Sep 14th 2022, 4:32 PM CDT 61 \@alliancesafetyinc.net Sep 14th 2022, 4:32 PM CDT 62 \@alliedfoundation.net Sep 14th 2022, 4:32 PM CDT 63 \@alloutsolutionsllc.com Sep 14th 2022, 4:32 PM CDT 64 \@alloy5.com Sep 14th 2022, 4:32 PM CDT 65 \@allsystemsgofurniture.com Sep 14th 2022, 4:32 PM CDT Sep 14th 2022, 4:32 PM CDT 66 \@allumearchitects.com 67 \@alstonarchitects.com Sep 14th 2022, 4:32 PM CDT 68 \@alumnicf.com Sep 14th 2022, 4:32 PM CDT 69 \@alvaradoarchitects.com Sep 14th 2022, 4:32 PM CDT 70 \@alvarezandmarsal.com Sep 14th 2022, 4:32 PM CDT 71 \@amentaemma.com Sep 14th 2022, 4:32 PM CDT 72 \@americanfilingsolutions.com Sep 14th 2022, 4:32 PM CDT 73 Sep 14th 2022, 4:32 PM CDT \@americanspecialty.biz 74 Sep 14th 2022, 4:32 PM CDT \@americanwestofficeinteriors.com 75 \@amipaperless.com Sep 14th 2022, 4:32 PM CDT 76 \@amstarincgc.com Sep 14th 2022, 4:32 PM CDT 77 Sep 14th 2022, 4:32 PM CDT \@amtab.com 78 \@anixter.com Sep 14th 2022, 4:32 PM CDT 79 \@anjsuppliesllc.com Sep 14th 2022, 4:32 PM CDT 80 \@antinozzi.com Sep 14th 2022, 4:32 PM CDT 81 \@AOAssociates.com Sep 14th 2022, 4:32 PM CDT 82 \@aofenggsys.com Sep 14th 2022, 4:32 PM CDT 83 \@apexop.com Sep 14th 2022, 4:32 PM CDT 84 \@apexsolutionsco.com Sep 14th 2022, 4:32 PM CDT 85 Sep 14th 2022, 4:32 PM CDT \@apple-designs.com

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89	\@architecturalpartners.com	Sep 14th 2022, 4:32 PM CDT Sep 14th 2022, 4:32 PM CDT
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92 93	\@asasanantonio.org	Sep 14th 2022, 4:32 PM CDT
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90 97	\@asgpromo.com	Sep 14th 2022, 4:32 PM CDT
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1731 Sep 14th 2022, 4:32 PM CDT edel@gatewayp.com 1732 edew@bessolutionsllc.com Sep 14th 2022, 4:32 PM CDT 1733 edkabutey@hconecompanies.com Sep 14th 2022, 4:32 PM CDT 1734 eduardo.garcia@stantec.com Sep 14th 2022, 4:32 PM CDT 1735 edward muth@gensler.com Sep 14th 2022, 4:32 PM CDT 1736 edwardb@bentcooffice.com Sep 14th 2022, 4:32 PM CDT 1737 edwinal@deemloureiro.com Sep 14th 2022, 4:32 PM CDT 1738 egm0018@gmail.com Sep 14th 2022, 4:32 PM CDT 1739 Sep 14th 2022, 4:32 PM CDT eharrison@workquesttx.com 1740 ejohnson@jresourceco.com Sep 14th 2022, 4:32 PM CDT 1741 elaine@epauldynamics.com Sep 14th 2022, 4:32 PM CDT 1742 elbonservices@gmail.com Sep 14th 2022, 4:32 PM CDT 1743 eli@alvaradoarchitects.com Sep 14th 2022, 4:32 PM CDT 1744 elmo.paige@p-h-s.com Sep 14th 2022, 4:32 PM CDT 1745 Elsie@evfprocure.com Sep 14th 2022, 4:32 PM CDT 1746 elva.adams@wellsfargo.com Sep 14th 2022, 4:32 PM CDT 1747 emanuele@kmearchitects.com Sep 14th 2022, 4:32 PM CDT 1748 emcclelland@moodynolan.com Sep 14th 2022, 4:32 PM CDT 1749 emicar.signs25@gmail.com Sep 14th 2022, 4:32 PM CDT 1750 emily@accessproductsinc.com Sep 14th 2022, 4:32 PM CDT 1751 emmanuel.nuvaga@nuemman.com Sep 14th 2022, 4:32 PM CDT 1752 emmett@architecturalpartners.com Sep 14th 2022, 4:32 PM CDT 1753 enaccari@bkvgroup.com Sep 14th 2022, 4:32 PM CDT 1754 engoymwamba@gmail.com Sep 14th 2022, 4:32 PM CDT 1755 Sep 14th 2022, 4:32 PM CDT ensaexecutingrealty@gmail.com 1756 epagan@rmlettergraphics.com Sep 14th 2022, 4:32 PM CDT 1757 eprocurement@ddp.us Sep 14th 2022, 4:32 PM CDT 1758 eric.anderson@kzf.com Sep 14th 2022, 4:32 PM CDT 1759 eric@dutchhollowsupplies.com Sep 14th 2022, 4:32 PM CDT 1760 eric@mediatechnologies.com Sep 14th 2022, 4:32 PM CDT 1761 Sep 14th 2022, 4:32 PM CDT erichb@aimhipro.com 1762 erin@neighborhood-store.com Sep 14th 2022, 4:32 PM CDT 1763 esparza716@gmail.com Sep 14th 2022, 4:32 PM CDT 1764 esther@brookesupplies.com Sep 14th 2022, 4:32 PM CDT 1765 etownonlinesales@gmail.com Sep 14th 2022, 4:32 PM CDT 1766 eva.gomez@glmv.com Sep 14th 2022, 4:32 PM CDT 1767 eva.ramirez@rvk-architects.com Sep 14th 2022, 4:32 PM CDT 1768 evan-insalco@snet.net Sep 14th 2022, 4:32 PM CDT 1769 Sep 14th 2022, 4:32 PM CDT evanp@pps-ct.com 1770 evaw@perlmanarchitects-az.com Sep 14th 2022, 4:32 PM CDT 1771 evbllc@gmail.com Sep 14th 2022, 4:32 PM CDT 1772 Exclusively.Uniqueinfo@gmail.com Sep 14th 2022, 4:32 PM CDT 1773 exdir@hcadesa.org Sep 14th 2022, 4:32 PM CDT 1774 ezuzula@heightsop.com Sep 14th 2022, 4:32 PM CDT 1775 faircontractingcoalitioninfo@gmail.com Sep 14th 2022, 4:32 PM CDT 1776 fairfaxrfp@aileronconsulting.com Sep 14th 2022, 4:32 PM CDT 1777 faith@ceofga.com Sep 14th 2022, 4:32 PM CDT

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1858	hollyc@fmgi.com	Sep 14th 2022, 4:32 PM CDT
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1860	hosea@alegnainc.net	Sep 14th 2022, 4:32 PM CDT
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1862	HQFinancial@outlook.com	Sep 14th 2022, 4:32 PM CDT
1863	hrodriguez@hildamrodriguez.com	Sep 14th 2022, 4:32 PM CDT
1864	hvaultronics@sbcglobal.net	Sep 14th 2022, 4:32 PM CDT
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1866	i@SUADnow.com	Sep 14th 2022, 4:32 PM CDT
1867	i_nichols@yahoo.com	Sep 14th 2022, 4:32 PM CDT
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jamief@skutchi.com 1944 Janet.Sheguit@mrbgroup.com Sep 14th 2022, 4:32 PM CDT 1945 janet@flattstationers.com Sep 14th 2022, 4:32 PM CDT 1946 jared.larrick@corbettinc.com Sep 14th 2022, 4:32 PM CDT 1947 jarmijo@alumnicf.com Sep 14th 2022, 4:32 PM CDT 1948 jarrod@learningenvironments.com Sep 14th 2022, 4:32 PM CDT 1949 Sep 14th 2022, 4:32 PM CDT jason.clark2@grainger.com 1950 jason@sounddesignstudio.net Sep 14th 2022, 4:32 PM CDT 1951 jay@daileysolutionsusa.com Sep 14th 2022, 4:32 PM CDT 1952 jay@txadvocacy.com Sep 14th 2022, 4:32 PM CDT 1953 jay@work5hop.com Sep 14th 2022, 4:32 PM CDT 1954 jayme.caruso@saxtonbradley.com Sep 14th 2022, 4:32 PM CDT 1955 jblackmore@pearlandtx.gov Sep 14th 2022, 4:32 PM CDT 1956 jbolewa1@gmail.com Sep 14th 2022, 4:32 PM CDT 1957 jbottomley@hga.com Sep 14th 2022, 4:32 PM CDT 1958 jburcky@gparch.com Sep 14th 2022, 4:32 PM CDT 1959 Jburney@alliancesafetyinc.net Sep 14th 2022, 4:32 PM CDT 1960 JBURNS@CORPORATEFLOORS.COM Sep 14th 2022, 4:32 PM CDT 1961 jbussey@hallmarkoffice.com Sep 14th 2022, 4:32 PM CDT 1962 jc@calderonarchitecture.com Sep 14th 2022, 4:32 PM CDT 1963 jc@o-ltd.net Sep 14th 2022, 4:32 PM CDT 1964 jchandler@hardtimeproducts.com Sep 14th 2022, 4:32 PM CDT 1965 Sep 14th 2022, 4:32 PM CDT 1966 jconrad@eypae.com Sep 14th 2022, 4:32 PM CDT 1967 jcpquality1@gmail.com Sep 14th 2022, 4:32 PM CDT 1968 Sep 14th 2022, 4:32 PM CDT jcrawford@creech-design.com 1969 jdee@bmsizone.com Sep 14th 2022, 4:32 PM CDT 1970 jdennis@explusinc.com Sep 14th 2022, 4:32 PM CDT 1971 jduffy@rje-bi.com Sep 14th 2022, 4:32 PM CDT 1972 jeannette@virtualbx.com Sep 14th 2022, 4:32 PM CDT 1973 jedison@ofillc.com Sep 14th 2022, 4:32 PM CDT 1974 jeff.hirsch@staples.com Sep 14th 2022, 4:32 PM CDT 1975 jeff.mowery@indecosales.com Sep 14th 2022, 4:32 PM CDT 1976 jeff@gatewayp.com Sep 14th 2022, 4:32 PM CDT 1977 jeff@wisecomtech.com Sep 14th 2022, 4:32 PM CDT 1978 jeffz@e-zoffice.com Sep 14th 2022, 4:32 PM CDT 1979 jellis@officewiseco.com Sep 14th 2022, 4:32 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jmauro@kmbs.konicaminolta.us Sep 14th 2022, 4:32 PM CDT 2033 jmayes@texaswilson.com Sep 14th 2022, 4:32 PM CDT 2034 jmcleod@callfirstsource.com Sep 14th 2022, 4:32 PM CDT 2035 jmeyrose@willisklein.com Sep 14th 2022, 4:32 PM CDT 2036 Jmusgrove@wellsgroup.com Sep 14th 2022, 4:32 PM CDT 2037 Sep 14th 2022, 4:32 PM CDT joannabutera@cushingterrell.com 2038 joanne.adrian@indoff.com Sep 14th 2022, 4:32 PM CDT 2039 joanne@elementmoving.com Sep 14th 2022, 4:32 PM CDT 2040 jodycope@blueskiesenvironmentalllc.com Sep 14th 2022, 4:32 PM CDT 2041 johanne.ibsen@genesys.com Sep 14th 2022, 4:32 PM CDT 2042 john.duncan@officedepot.com Sep 14th 2022, 4:32 PM CDT 2043 John@4LeafGC.com Sep 14th 2022, 4:32 PM CDT 2044 john@asgpromo.com Sep 14th 2022, 4:32 PM CDT 2045 johnny.j.ruiz@grainger.com Sep 14th 2022, 4:32 PM CDT 2046 johnp@potsdfw.com Sep 14th 2022, 4:32 PM CDT 2047 jojo@virtualworkplacellc.com Sep 14th 2022, 4:32 PM CDT 2048 joliquino@ddp.us Sep 14th 2022, 4:32 PM CDT 2049 jon sonnen@shi.com Sep 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2068	juan@dcioffice.com	Sep 14th 2022, 4:32 PM CDT
2069	juan@theknowledgestack.co	Sep 14th 2022, 4:32 PM CDT
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2071	julianh2@sbcglobal.net	Sep 14th 2022, 4:32 PM CDT
2072	julie.martini@staples.com	Sep 14th 2022, 4:32 PM CDT
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2075	justin@mdcmfg.com	Sep 14th 2022, 4:32 PM CDT
2076	jvaccaro@creativeof.com	Sep 14th 2022, 4:32 PM CDT
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	jwhite@tacticalnetworksupport.com	•
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2105	keith@kaharchitects.com	Sep 14th 2022, 4:32 PM CDT
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2206 leah@outsidevoicescc.com Sep 14th 2022, 4:32 PM CDT 2207 leann.pashina@indoff.com Sep 14th 2022, 4:32 PM CDT 2208 LeAnn@reidbiz.com Sep 14th 2022, 4:32 PM CDT 2209 lee.amundson@ki.com Sep 14th 2022, 4:32 PM CDT 2210 leila.ray@hok.com Sep 14th 2022, 4:32 PM CDT 2211 lekechajohnson@yahoo.com Sep 14th 2022, 4:32 PM CDT 2212 lenz@lopezsalas.com Sep 14th 2022, 4:32 PM CDT 2213 lephenixtrading@gmail.com Sep 14th 2022, 4:32 PM CDT 2214 leroy@smarketingtx.com Sep 14th 2022, 4:32 PM CDT 2215 leslie.garza@officedepot.com Sep 14th 2022, 4:32 PM CDT 2216 Leslie.Marshall@MEIMailServices.com Sep 14th 2022, 4:32 PM CDT 2217 letty.columbia@gmail.com Sep 14th 2022, 4:32 PM CDT 2218 lfrancis@mail.usf.edu Sep 14th 2022, 4:32 PM CDT 2219 lgancarz@transparent.com Sep 14th 2022, 4:32 PM CDT 2220 lhardison@interiorlandscapes.com Sep 14th 2022, 4:32 PM CDT 2221 lhessler@littlefreelibrary.org Sep 14th 2022, 4:32 PM CDT 2222 lhumphreys@microk12.com Sep 14th 2022, 4:32 PM CDT 2223 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Sep 14th 2022, 4:32 PM CDT 2241 longbothamj@jtyler.com Sep 14th 2022, 4:32 PM CDT 2242 lorddgz@gmail.com Sep 14th 2022, 4:32 PM CDT 2243 lorena.toffer@aecom.com Sep 14th 2022, 4:32 PM CDT 2244 loretta@techcenterdesign.com Sep 14th 2022, 4:32 PM CDT 2245 lori@a2studioad.com Sep 14th 2022, 4:32 PM CDT 2246 Lori@XL4U.org Sep 14th 2022, 4:32 PM CDT 2247 lori\_clifton@gensler.com Sep 14th 2022, 4:32 PM CDT

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2624 ryan@restudioarchitecture.com Sep 14th 2022, 4:32 PM CDT 2625 ryanj@unitedsupplyalliance.com Sep 14th 2022, 4:32 PM CDT 2626 s.koller@interiorarchitects.com Sep 14th 2022, 4:32 PM CDT 2627 sabney@acedetroit.com Sep 14th 2022, 4:32 PM CDT 2628 sabrina@odc-llc.com Sep 14th 2022, 4:32 PM CDT 2629 Safeguard@Safeguardmi.com Sep 14th 2022, 4:32 PM CDT 2630 Sainttranspo@gmail.com Sep 14th 2022, 4:32 PM CDT 2631 sales5@gsa-adsii.com Sep 14th 2022, 4:32 PM CDT 2632 sales@advancedbusinessdesign.com Sep 14th 2022, 4:32 PM CDT 2633 sales@aschairrental.com Sep 14th 2022, 4:32 PM CDT 2634 sales@atlas-ssi.com Sep 14th 2022, 4:32 PM CDT 2635 sales@attainit.net Sep 14th 2022, 4:32 PM CDT 2636 sales@awtworldtrade.com Sep 14th 2022, 4:32 PM CDT 2637 sales@bigbyte.cc Sep 14th 2022, 4:32 PM CDT 2638 sales@cbfindustries.com Sep 14th 2022, 4:32 PM CDT 2639 sales@cdhofficesupplies.com Sep 14th 2022, 4:32 PM CDT 2640 sales@checkpnt.com Sep 14th 2022, 4:32 PM CDT 2641 sales@fspamerica.us Sep 14th 2022, 4:32 PM CDT 2642 sales@gogradys.com Sep 14th 2022, 4:32 PM CDT 2643 sales@gqsintl.com Sep 14th 2022, 4:32 PM CDT 2644 sales@guybrown.com Sep 14th 2022, 4:32 PM CDT 2645 sales@healthgo.co.uk Sep 14th 2022, 4:32 PM CDT 2646 Sep 14th 2022, 4:32 PM CDT sales@igsupply.com 2647 sales@isf.com Sep 14th 2022, 4:32 PM CDT 2648 Sep 14th 2022, 4:32 PM CDT sales@laserlux.com 2649 sales@lukatry.com Sep 14th 2022, 4:32 PM CDT 2650 SALES@MAVICH.COM Sep 14th 2022, 4:32 PM CDT 2651 sales@menardsrail.com Sep 14th 2022, 4:32 PM CDT 2652 sales@myerssupply.com Sep 14th 2022, 4:32 PM CDT 2653 sales@neobits.com Sep 14th 2022, 4:32 PM CDT 2654 sales@officefurnitureshop.com Sep 14th 2022, 4:32 PM CDT 2655 sales@pcfriendlyit.com Sep 14th 2022, 4:32 PM CDT 2656 sales@rightontimefurniture.com Sep 14th 2022, 4:32 PM CDT 2657 sales@stallionco.com Sep 14th 2022, 4:32 PM CDT 2658 sales@taskforcemoving.com Sep 14th 2022, 4:32 PM CDT 2659 sales@thevandoracompany.com Sep 14th 2022, 4:32 PM CDT 2660 sales@worthingtondirect.com Sep 14th 2022, 4:32 PM CDT 2661 salesuniversalspartan@gmail.com Sep 14th 2022, 4:32 PM CDT 2662 salexander@associatedpaper.com Sep 14th 2022, 4:32 PM CDT 2663 sally.smalldon@officedepot.com Sep 14th 2022, 4:32 PM CDT 2664 sam@inbzsolutions.com Sep 14th 2022, 4:32 PM CDT 2665 samantha.orange@itemgrabber.com Sep 14th 2022, 4:32 PM CDT 2666 saminag@zd-techsolutions.com Sep 14th 2022, 4:32 PM CDT 2667 sanantonioagc@gmail.com Sep 14th 2022, 4:32 PM CDT 2668 sandra@sgsinc.net Sep 14th 2022, 4:32 PM CDT 2669 sandy@alamohr.com Sep 14th 2022, 4:32 PM CDT sandyshulman@americanspecialty.biz 2670 Sep 14th 2022, 4:32 PM CDT

2671 saolowu@yahoo.com Sep 14th 2022, 4:32 PM CDT 2672 sarah.keane@hok.com Sep 14th 2022, 4:32 PM CDT 2673 sarah.wange@teknion.com Sep 14th 2022, 4:32 PM CDT 2674 Sarah@TechnologyDigest.net Sep 14th 2022, 4:32 PM CDT 2675 sarahdrees@webergroupinc.com Sep 14th 2022, 4:32 PM CDT 2676 sbeal@danasafetysupply.com Sep 14th 2022, 4:32 PM CDT 2677 sberry@cleaningideas.com Sep 14th 2022, 4:32 PM CDT 2678 sbishop@bishopdicedefense.com Sep 14th 2022, 4:32 PM CDT 2679 sbockerstette@scot-med.com Sep 14th 2022, 4:32 PM CDT 2680 sburton@michelleburtoninteriors.com Sep 14th 2022, 4:32 PM CDT 2681 scallahan@jcj.com Sep 14th 2022, 4:32 PM CDT 2682 scbrown@garverusa.com Sep 14th 2022, 4:32 PM CDT 2683 schandonnet@lelandinternational.com Sep 14th 2022, 4:32 PM CDT 2684 schuster@ashleymcgraw.com Sep 14th 2022, 4:32 PM CDT 2685 sconway@lboffice.com Sep 14th 2022, 4:32 PM CDT 2686 scott.janes@indecosales.com Sep 14th 2022, 4:32 PM CDT 2687 scott.jennings@fgould.com Sep 14th 2022, 4:32 PM CDT 2688 scott.king@hgshealthcare.com Sep 14th 2022, 4:32 PM CDT 2689 scott.peet@cort.com Sep 14th 2022, 4:32 PM CDT 2690 scott.pinckney@stvinc.com Sep 14th 2022, 4:32 PM CDT 2691 scott@mds-ky.com Sep 14th 2022, 4:32 PM CDT 2692 sdaustin49@gmail.com Sep 14th 2022, 4:32 PM CDT 2693 sdevito@proconconsulting.com Sep 14th 2022, 4:32 PM CDT 2694 sdiettel@noramcousa.com Sep 14th 2022, 4:32 PM CDT 2695 Sep 14th 2022, 4:32 PM CDT sdoney@miencompany.com 2696 sduke@butlerbusinessproducts.com Sep 14th 2022, 4:32 PM CDT 2697 sean@theofficepeople.com Sep 14th 2022, 4:32 PM CDT 2698 selina@worthingtoncf.com Sep 14th 2022, 4:32 PM CDT 2699 service@americanfilingsolutions.com Sep 14th 2022, 4:32 PM CDT 2700 setapart.excavatingservices@gmail.com Sep 14th 2022, 4:32 PM CDT 2701 Sep 14th 2022, 4:32 PM CDT sfuce@navmp.com 2702 sgosdin@imgsrvcs.com Sep 14th 2022, 4:32 PM CDT 2703 sgreer@csmmanagement.com Sep 14th 2022, 4:32 PM CDT 2704 sgriggs@edplus.org Sep 14th 2022, 4:32 PM CDT 2705 shamma.lorredan@anixter.com Sep 14th 2022, 4:32 PM CDT 2706 shanon.king@pdg-ae.com Sep 14th 2022, 4:32 PM CDT 2707 shara.elder@tdcj.texas.gov Sep 14th 2022, 4:32 PM CDT 2708 shawn@HopePPE.com Sep 14th 2022, 4:32 PM CDT 2709 shawn@securityhardwaresolutions.com Sep 14th 2022, 4:32 PM CDT 2710 sheena@herculesrelo.com Sep 14th 2022, 4:32 PM CDT 2711 sheila@k12marketplace.com Sep 14th 2022, 4:32 PM CDT 2712 shelby.savony@grainger.com Sep 14th 2022, 4:32 PM CDT 2713 shelly.zhu@crtkl.com Sep 14th 2022, 4:32 PM CDT 2714 sherry@systems-supply.com Sep 14th 2022, 4:32 PM CDT 2715 shhomesolutions@gmail.com Sep 14th 2022, 4:32 PM CDT 2716 shpark@archichord.com Sep 14th 2022, 4:32 PM CDT 2717 shssvregistrations@conduent.com Sep 14th 2022, 4:32 PM CDT

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2720	sjones@regentshealth.com	Sep 14th 2022, 4:32 PM CDT
2721	skardar@floracon.com	Sep 14th 2022, 4:32 PM CDT
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2723	skehler@cisinphx.com	Sep 14th 2022, 4:32 PM CDT
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2725	skgs@stewartkinfinityglobalservices.com	Sep 14th 2022, 4:32 PM CDT
2726	skyler@thanksboomerang.com	Sep 14th 2022, 4:32 PM CDT
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2729	slopez@ca-vc.org	Sep 14th 2022, 4:32 PM CDT
2730	smartin@arconas.com	Sep 14th 2022, 4:32 PM CDT
2731	smcclain@straightlineconnections.com	Sep 14th 2022, 4:32 PM CDT
2732	smcclintic@grankriegel.com	Sep 14th 2022, 4:32 PM CDT
2733	smccune@southernae.com	Sep 14th 2022, 4:32 PM CDT
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2735	SmitheyL@Wilson-pm.com	Sep 14th 2022, 4:32 PM CDT
2736	smorris2@otssafety.com	Sep 14th 2022, 4:32 PM CDT
2737	smsdc@smsdc.org	Sep 14th 2022, 4:32 PM CDT
2738	snoble@allsystemsgofurniture.com	Sep 14th 2022, 4:32 PM CDT
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2742	spangori@aewinc.com	Sep 14th 2022, 4:32 PM CDT
2743	specialtyprintingandgraphics@gmail.com	Sep 14th 2022, 4:32 PM CDT
2744	spiatti@2ndChancePlanet.org	Sep 14th 2022, 4:32 PM CDT
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2746	sreed@agileinteriors.net	Sep 14th 2022, 4:32 PM CDT
2747	srose@hatteras.us	Sep 14th 2022, 4:32 PM CDT
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2751	sslaughter@coreoi.com	Sep 14th 2022, 4:32 PM CDT
2752	Staci.Beane@Tekgration.com	Sep 14th 2022, 4:32 PM CDT
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2755	stephanie@emid-designgroup.com	Sep 14th 2022, 4:32 PM CDT
2756	stephaniew@kirksey.com	Sep 14th 2022, 4:32 PM CDT
2757	stephensfelicia1@gmail.com	Sep 14th 2022, 4:32 PM CDT
2758	steve.essama@sbeconcepts.com	Sep 14th 2022, 4:32 PM CDT
2759	steve.noxon@indecosales.com	Sep 14th 2022, 4:32 PM CDT Sep 14th 2022, 4:32 PM CDT
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2760	steve@cortechusa.com	Sep 14th 2022, 4:32 PM CDT
2761	steve@oig.com	Sep 14th 2022, 4:32 PM CDT
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2764	steven.pena@kleensupply.com	Sep 14th 2022, 4:32 PM CDT

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2767	storres@becktoi.com	Sep 14th 2022, 4:32 PM CDT
2768	stratadesign.nm@gmail.com	Sep 14th 2022, 4:32 PM CDT
2769	studio@mudworkshop.com	Sep 14th 2022, 4:32 PM CDT
2770	stukescb@gmail.com	Sep 14th 2022, 4:32 PM CDT
2771	sugarland@instantimprints.com	Sep 14th 2022, 4:32 PM CDT
2772	Sungeneralconstruction@gmail.com	Sep 14th 2022, 4:32 PM CDT
2773	superiorlock1@gmail.com	Sep 14th 2022, 4:32 PM CDT
2774	supplies@avenuesinc.com	Sep 14th 2022, 4:32 PM CDT
2775	supplies@powersbm.com	Sep 14th 2022, 4:32 PM CDT
2776	support@gdicompany.com	Sep 14th 2022, 4:32 PM CDT
2777	Support@Oriakhiconsulting.com	Sep 14th 2022, 4:32 PM CDT
2778	support@transtelmas.com	Sep 14th 2022, 4:32 PM CDT
2779	supportservices@pollock.com	Sep 14th 2022, 4:32 PM CDT
2780	SURESH@TRAGINC.COM	Sep 14th 2022, 4:32 PM CDT
2781	susan.naber@officedepot.com	Sep 14th 2022, 4:32 PM CDT
2782	susan@encompas.com	Sep 14th 2022, 4:32 PM CDT
2783	susie.beaubien@viewtechgroup.com	Sep 14th 2022, 4:32 PM CDT
2784	suzanne.simpson@staples.com	Sep 14th 2022, 4:32 PM CDT
2785	Suzanne@sabor.com	Sep 14th 2022, 4:32 PM CDT
2786	suziem@mamava.com	Sep 14th 2022, 4:32 PM CDT
2787	svalentin@collaborateteam.com	Sep 14th 2022, 4:32 PM CDT
2788	Svalentin@collaborateteam.com	Sep 14th 2022, 4:32 PM CDT
2789	sviloria@signal88.com	Sep 14th 2022, 4:32 PM CDT
2790	sw2842047@gmail.com	Sep 14th 2022, 4:32 PM CDT
2791	swdcbiz4u@gmail.com	Sep 14th 2022, 4:32 PM CDT
2792	swhatley@heraldoffice.com	Sep 14th 2022, 4:32 PM CDT
2793	swiftglobalconnections@gmail.com	Sep 14th 2022, 4:32 PM CDT
2794	swiland@libertyoffice.com	Sep 14th 2022, 4:32 PM CDT
2795	swilliams@fri-texas.com	Sep 14th 2022, 4:32 PM CDT
2796	swilton@wiltons.com	Sep 14th 2022, 4:32 PM CDT
2797	t.bush@dlasllc.com	Sep 14th 2022, 4:32 PM CDT
2798	takerman@officemakers.com	Sep 14th 2022, 4:32 PM CDT
2799	Tamara@abcsouthtexas.org	Sep 14th 2022, 4:32 PM CDT
2800	Tameka.Robins@radesignstudious.com	Sep 14th 2022, 4:32 PM CDT
2801	tamieka.aaron@xtvendingcompany.com	Sep 14th 2022, 4:32 PM CDT
2802	tammy.schneider@zones.com	Sep 14th 2022, 4:32 PM CDT
2803	tammy.zeoli@rsmus.com	Sep 14th 2022, 4:32 PM CDT
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2805	tasha@general-officesupply.com	Sep 14th 2022, 4:32 PM CDT
2806	tawischus@tmsupply.com	Sep 14th 2022, 4:32 PM CDT
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2808	taylorwastemanagement@gmail.com	Sep 14th 2022, 4:32 PM CDT
2809	tbarbary@tospartners.com	Sep 14th 2022, 4:32 PM CDT
2810	tboland@ttsllc.org	Sep 14th 2022, 4:32 PM CDT
2811	tbrown@accesssciences.com	Sep 14th 2022, 4:32 PM CDT

2812 tburnett@spacebound.com Sep 14th 2022, 4:32 PM CDT 2813 tchristian@bmc-i.com Sep 14th 2022, 4:32 PM CDT 2814 tci@tdcj.texas.gov Sep 14th 2022, 4:32 PM CDT 2815 tdavidson@businessinteriors.com Sep 14th 2022, 4:32 PM CDT 2816 tdtemplin@flsamerica.com Sep 14th 2022, 4:32 PM CDT 2817 team@elpasoautomated.com Sep 14th 2022, 4:32 PM CDT 2818 teresa@coex.net Sep 14th 2022, 4:32 PM CDT 2819 terrellkennard1@gmail.com Sep 14th 2022, 4:32 PM CDT 2820 Sep 14th 2022, 4:32 PM CDT terrya@mainlandsupply.com 2821 thad.caldwell@trox.com Sep 14th 2022, 4:32 PM CDT 2822 tharris@basicidig.com Sep 14th 2022, 4:32 PM CDT 2823 thejparle@gmail.com Sep 14th 2022, 4:32 PM CDT 2824 themio.lies@amtab.com Sep 14th 2022, 4:32 PM CDT 2825 theresa@nolansonline.com Sep 14th 2022, 4:32 PM CDT 2826 thesamca@gmail.com Sep 14th 2022, 4:32 PM CDT 2827 theteam@audiosha.com Sep 14th 2022, 4:32 PM CDT 2828 thethomasjonesbrand@gmail.com Sep 14th 2022, 4:32 PM CDT 2829 thomas.bayer@hok.com Sep 14th 2022, 4:32 PM CDT 2830 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2908	wesley.washington@gexpro.com	Sep 14th 2022, 4:32 PM CDT
2909	weston@mds-ky.com	Sep 14th 2022, 4:32 PM CDT
2910	whipple.associates@gmail.com	Sep 14th 2022, 4:32 PM CDT
2911	wholesalecopiersjd@yahoo.com	Sep 14th 2022, 4:32 PM CDT
2912	william@royalimagingsolutions.com	Sep 14th 2022, 4:32 PM CDT
2913	willw@planoofficesupply.com	Sep 14th 2022, 4:32 PM CDT
2914	win.anderson@trox.com	Sep 14th 2022, 4:32 PM CDT
2915	wkoch@mustarddesign.net	Sep 14th 2022, 4:32 PM CDT
2916	wmanning@manningarchitects.com	Sep 14th 2022, 4:32 PM CDT
2917	wooddesigns@ironfurnace.com	Sep 14th 2022, 4:32 PM CDT
2918	wrose@globalindustrial.com	Sep 14th 2022, 4:32 PM CDT
2919	wsims@sdg-assoc.com	Sep 14th 2022, 4:32 PM CDT
2920	wstillwagon@millersoffice.com	Sep 14th 2022, 4:32 PM CDT
2921	wwarlick@shepleybulfinch.com	Sep 14th 2022, 4:32 PM CDT
2922	www.rotexpress@gmail.com	Sep 14th 2022, 4:32 PM CDT
2923	xeniaonemarketplace@gmail.com	Sep 14th 2022, 4:32 PM CDT
2924	ycontreras@stgdesign.com	Sep 14th 2022, 4:32 PM CDT
2925	Youngsonenterprise@gmail.com	Sep 14th 2022, 4:32 PM CDT
2926	YTREVINO@MCCOYROCKFORD.COM	Sep 14th 2022, 4:32 PM CDT
2927	yvette.shields@mckinc.com	Sep 14th 2022, 4:32 PM CDT
2928	zach@rbp.com	Sep 14th 2022, 4:32 PM CDT
2929	zach@woodtechlp.com	Sep 14th 2022, 4:32 PM CDT
2930	zhastings@cjassociatesinc.com	Sep 14th 2022, 4:32 PM CDT
2931	ztepe@fastenal.com	Sep 14th 2022, 4:32 PM CDT

#### BOARD OF COMMISSIONERS Operations and Real Estate Committee

#### RESOLUTION 6294, AUTHORIZING THE AWARD OF A CONTRACT FOR ELEVATOR MODERNIZATION AT VILLA TRANCHESE TO OTIS ELEVATOR COMPANY THROUGH OMNIA PARTNERS, PUBLIC SECTOR, A NATIONWIDE PURCHASING COOPERATIVE FOR AN AMOUNT NOT TO EXCEED \$820,087

Ed Hinofosa Jr

**Ed Hinojosa, Jr.** President and CEO

DocuSigned by: Muriel Rhoder

George Ayala Director of Procurement ---- DocuSigned by:

Hector Martínez

Hector Martinez Director of Construction Services and Sustainability

#### **REQUESTED ACTION:**

Consideration and appropriate action regarding Resolution 6294, authorizing the award of a contract for elevator modernization at Villa Tranchese to Otis Elevator Company through Omnia Partners, Public Sector, a Nationwide Purchasing Cooperative for an amount not to exceed \$820,087

#### FINANCIAL IMPACT:

The current award recommendation for elevator modernization at Villa Tranchese is not expected to exceed an amount of \$820,087 to include a base bid in the amount of 611,885, alternates in the amount of \$133,649, and an approximate 10% contingency in the amount of \$74,553 that will only be used if additional work is required to complete this project. The funding source for this project will be the Capital Fund Program and/or available reserves.

#### SUMMARY:

Villa Tranchese Apartments, built-in 1967, is a Senior/Disabled, eleven-story high-rise community located near downtown San Antonio. This community is comprised of 201 units including 40 efficiencies, 142 one-bedroom units, and 19 two-bedroom units.

The elevators at Villa Tranchese Apartments are over 40 years in service and have reached the end of their cost effective lives. The average lifespan of an elevator is about 20 to 25 years at which time modernizing the elevators are recommended as obsolescence of elevator equipment may pose a safety hazard to include malfunctioning components.

Staff are requesting your approval for Otis Elevator Company to perform full elevator modernizations for both elevators at this development. The modernization of the elevator systems, doors, and cabs will provide several benefits, including safety and fire protection improvements, the upgrade and improved reliability of the systems for moving clients up and down the building. The estimated time for completion of this project is 252 days. One elevator will remain in service at all times.

The U.S. Department of Housing and Urban Development encourages Housing Authorities to utilize cooperative and interagency agreements to simplify and expedite the procurement processes. Purchasing Cooperatives assign a lead agency for its solicitations to ensure that competitive bid requirements for most state and local government agencies are followed; therefore, Opportunity Home is not required to issue its own competitive solicitation in cases where the use of available contracts is appropriate and in accordance with Opportunity Home's procurement policies.

Once the lead public agency has awarded a contract with the vendor, participating Public Agencies in need of similar products and services are able to make purchases through the Omnia Partners contracts. This ensures that the same terms and conditions of the lead agency's awarded contract apply to the participants. Opportunity Home is currently a member of Omnia Partners, a nationwide purchasing cooperative.

On April 24, 2019, the University of California, as the Principal Procurement Agency, issued RFP #000289-APR2018, to establish national cooperative contracts for Elevator Services, Repair, Maintenance, Inspection/Testing, Parts, and Modernization that closed on June 3, 2019. The University of California, through OMNIA Partners, Public Sector awarded several contracts, one of which was to Otis Elevator Company (Contract #2019001563) that was effective October 1, 2019. The contract has an Initial five (5) year term from October 1, 2019 through September 30, 2024 with the option to renew for five (5) additional one (1) year periods through September 30, 2029.

OTIS Elevator Company was established in 1953 and is headquartered in Farmington, Connecticut. They have Texas office locations in Amarillo, Austin, Beaumont, Dallas, El Paso, Ft. Worth, Houston, Lubbock, Midland, and San Antonio. They are a global manufacturer of vertical transportation systems, primarily focusing on elevators, moving walkways, and escalators. Services provided by this company under their cooperative award include, but are not limited to: full and partial maintenance services modernization, repair and new equipment installations, complimentary onsite surveys of equipment, 1-year warranty after the completion of installation for all modernizations and new equipment, free web based training, specialized account assessments, enhanced communication and coordination with local OTIS offices, and specialized reporting.

Otis Elevator Company is currently under contract with Opportunity Home for monthly elevator maintenance and repair service and elevator emergency response and repair services. They were previously awarded a contract for pre-maintenance services.

#### CONTRACT OVERSIGHT:

Contract oversight will be provided by Hector Martinez, Director of Construction Services and Sustainability, who will monitor the vendor's adherence to contract requirements and

performance.

#### **STRATEGIC OUTCOMES:**

Opportunity Home residents live in quality affordable housing. Opportunity Home residents feel safe.

#### **ATTACHMENTS:**

Resolution 6294 Location Photo Location Map

#### Resolution 6294 Opportunity Home San Antonio

RESOLUTION 6294, AUTHORIZING THE AWARD OF A CONTRACT FOR ELEVATOR MODERNIZATION AT VILLA TRANCHESE TO OTIS ELEVATOR COMPANY THROUGH OMNIA PARTNERS, PUBLIC SECTOR, A NATIONWIDE PURCHASING COOPERATIVE FOR AN AMOUNT NOT TO EXCEED \$820,087

**WHEREAS,** the elevators at Villa Tranchese Apartments are over 40 years in service and have reached the end of their cost effective lives; and

**WHEREAS,** the U.S. Department of Housing and Urban Development encourages Housing Authorities to utilize cooperative and interagency agreements to simplify and expedite the procurement processes; and

**WHEREAS,** Opportunity Home is not required to issue its own competitive solicitation in cases where the use of available contracts is appropriate and in accordance with Opportunity Home's procurement policies; and

**WHEREAS,** the University of California, through OMNIA Partners, Public Sector awarded a contract to Otis Elevator Company (Contract #2019001563) for Elevator Services, Repair, Maintenance, Inspection/Testing, Parts, and Modernization that was effective October 1, 2019, through September 30, 2024; and

**WHEREAS,** staff are requesting your approval to award a contract to Otis Elevator Company through their OMNIA Partners, Public Sector contract to perform full elevator modernizations for both elevators at Villa Tranchese; and

**WHEREAS,** the current award recommendation for elevator modernization at Villa Tranchese is not expected to exceed an amount of \$820,087 to include a base bid in the amount of 611,885, alternates in the amount of \$133,649, and an approximate 10% contingency in the amount of \$74,553 that will only be used if additional work is required to complete this project. The funding source for this project will be the Capital Fund Program and/or available reserves.

**NOW, THEREFORE, BE IT RESOLVED** that the Board of Commissioners of Opportunity Home San Antonio hereby:

- Approves Resolution 6294, authorizing the award of a contract for elevator modernization at Villa Tranchese to Otis Elevator Company through Omnia Partners, Public Sector, a Nationwide Purchasing Cooperative for an amount not to exceed \$820,087.
- 2) Authorizes the President and CEO or designee to execute all necessary documents and

extensions.

#### Passed and approved the 7th day of December 2022.

**Ana M. "Cha" Guzman** Chair, Board of Commissioners

Attested and approved as to form:

**Ed Hinojosa, Jr.** President and CEO

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Somlage

#### MEMORANDUM

То:	Operations and Real Estate Committee	EHJ
From:	Ed Hinojosa, Jr., President and CEO	
Presented by:	Richard Milk, Planning Officer	
<b>RE:</b> Update and discussion regarding the FY2022 MTW Report and FY202 MTW Compliance Determination		t and FY2021

#### SUMMARY:

The U.S. Department of Housing and Urban Development (HUD) requires Moving to Work (MTW) Public Housing Authorities (PHAs) to annually submit an MTW Report detailing progress on MTW Activities and other items. Opportunity Home submitted the latest MTW Report on September 30, 2022, to cover fiscal year 2022. In addition, Opportunity Home received the final MTW Compliance Determination for FY2021. This memo summarizes the key points.

#### FY 2020-2021 Final HUD Compliance Determination

Per PIH-2013-02 Baseline Methodology for Moving to Work Public Housing Agencies, HUD coordinates with Opportunity Home to complete final compliance determinations for statutory requirements. On September 29, 2022, HUD notified Opportunity Home that the Agency was fully compliant for FY2021. This final compliance determination was expected and is consistent with internal compliance analysis and tracking.

#### FY 2021-2022 MTW Report

HUD collects MTW Report information using Form HUD 50900 (OMB Approval No. 2577-0216).

#### Outcomes by Statutory Objective

Opportunity Home has implemented many activities under the three MTW Statutory Objectives. The following summary lists how many MTW activities are underway under each Objective and also highlights cumulative outcomes across all MTW households and portfolios.

- Cost Efficiency: Five ongoing activities
  - From 2013-2022, Opportunity Home estimates \$5.1 million in cost efficiencies, due to MTW Activities.
- Housing Choice: Nine ongoing activities
  - From 2014-2022, 1,510 new units have been made possible, due to MTW Activities. Of those units, 86% are affordable to Low Income Households.
  - In 2022, 50% of new admissions and existing voucher holders moved to targeted SAFMR groups 4-10.
- Education, Employment and Self-Sufficiency: One ongoing activities and several MTW-funded initiatives
  - MTW Self-Sufficiency Activities are new pilots working with small populations.

#### MTW Activities

MTW Activities are efforts that require a regulatory waiver from HUD, secured through the MTW

Plan process. At the end of FY2022, Opportunity Home closed two activities and managed fifteen MTW Activities. The following breaks down each activity by status:

Seven activities are "On Track" and meeting or exceeding most benchmarks

- 11-1e- Preservation and Expansion of Affordable Housing
- 13-4- HQS Inspection of Opportunity Home-owned non-profits by Opportunity Home inspectors
- 14-3- Faster Implementation of Payment Standard Decreases (HCV)
- 15-2- Elderly Admissions Preference at Select Public Housing Sites
- 15-3- Modified Project Based Vouchers
- 21-2- Limiting increase in rents
- 22-1- Partnerships Providing Basic Needs for Residents Through Income Exclusions

Eight activities are "Behind Plan" and not meeting some benchmarks, but are of low concern

- 11-9- Allocate tenant-based voucher set-asides for households referred by non-profit sponsors who provide supportive services
- 13-2- Simplified Earned Income Disregard (S-EID) (Public Housing)
- 14-6- HCV Rent Reform
- 19-1- Local Implementation of Small Area FMRs
- 19-2- Alternative Recertification Process
- 20-1- College & University Homeless Assistance Program
- 20-3- Family Self Sufficiency (FSS) Program Streamlining
- 21-1- Next Step Housing Program (THRU Project)

Two activities were closed out

- 15-1- MDRC / HUD Rent Study
- 20-4- Time-Limited Workforce Housing Pilot Program (PBV)

#### MTW Initiatives

MTW Initiatives are efforts that use only the MTW single fund flexibility (no waiver required). The following table lists Opportunity Home's use of MTW fund flexibility in FY2022:

Projects	Cumulative Expenditure Balance as of 6/30/2022	
Program Administration and Implementation of MTW Initiatives	\$	1,835,785
Public Housing Operating Shortfall		2,499,249
Capital Planning		476,840
Expansion of Public Housing WIFI		1,448,648
Highland Park Property Support		1,000,000
Preservation and Expansion of Affordable and Public Housing:		
East Meadows Development		4
Development of Labor Street Multifamily Property		591,183
Alazan Courts Predevelopment Costs		60,112
Total	\$	7,911,821

Uses identified in this schedule are outside of the operating cost of the section 8, public

housing, and CFP programs which comprise our MTW block grant.

Program Administration and Implementation of MTW Initiatives:

- Education Partnerships:
  - REACH Awards
  - College Scholarship Program
  - ConnectHomeSA
- Resident Work Apprenticeship Program
- Health and Wellness: Opportunity Home sponsors a variety of events to promote health and wellness, including Food Distributions.
- Community Building:
  - Annual Father's Day Initiative
  - Mother's Day Celebration
  - Holiday Gift Drive and Distribution

#### **PROPOSED ACTION:**

None at this time.

#### FINANCIAL IMPACT:

None at this time.

#### STRATEGIC OUTCOME:

Supports all strategic outcomes.

#### ATTACHMENTS:

Presentation

# **MTW Report** FY 2021-2022

November 17, 2022



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## **Move to Work Designation**

### **Overview**

Allows Opportunity Home to Improve the lives of our residents by providing quality affordable housing and building sustainable, thriving communities in ways that are different than other PHAs

## **MTW Toolbox**



2

- **Regulatory Waivers**
- Funding Fungibility

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## **FUNDING FUNGIBILITY**

### **MTW SOURCES OF FUNDS**



 PH Operating Subsidy
 PH Operating Expenses

 HCV Block Grant funding
 Fungibility

 PH CFP (including DDTF) Grants
 PH Capital Improvements

 PH Rental & Other Income (rents + other charges)
 MTW Flexible Uses



**MTW USES OF FUNDS** 

# STATUTORY OBJECTIVES



### Cost Efficiency/ Effectiveness

Reduce cost and achieve greater cost effectiveness in Federal expenditures.



### **Housing Choice**

Increase housing choices for low income families.



### **Self-Sufficiency**

Give incentives to families with children where the head of household is working, seeking work, or is preparing for work by participating in job training, educational programs, or programs that assist people to obtain employment and become economically self-sufficient.



# **Annual Compliance Determination**

FY 2020-2021



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#### FY 2020-2021

# HUD Compliance Determination

Statutory Requirement	FY 2020-2021
75% Very low income (50% AMI)	Compliant: 97% of assisted families were VLI
Reasonable Rent Policy	Compliant
Substantially the Same	Compliant: 100% of adjusted baseline served
Comparable Mix (by family size)	Compliant
Housing Quality Standards	Not Rated*



# **MTW Report**

FY 2021-2022



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OMB Approval No. 2577-0216 (exp. March 31, 2024)

# FORM 50900

- I. Introduction
- **II.** General Operating Information
- **III.** Proposed MTW Activities (plan only)
- **IV.** Approved MTW Activities
  - V. Planned Application of MTW Funds
- VI. Administrative

**Fiscal Year Process** 

**July - Sept.** Gather form requirements

Sept. 30 Report due to HUD

**Oct. - June** HUD Review/Approval



# General Operating Information

- A. Housing Stock
- B. Leasing
- C. Waitlist
- D. Statutory Objectives/ Requirements

**Key Stats** 

16,505 MTW households served

**97%** of MTW households served were very low income (at or below 50% AMI)

**\$9.9M** in Capital Expenditures

86k households on a wait list



## MTW ACTIVITY TRACKING

### **MTW Activity**

MTW efforts that require a regulatory waiver and standard metrics

*Example: Conducting annual recertification of household income every 2-3 years* 

### **MTW Initiative**

MTW efforts that use MTW single fund flexibility only and do not require standard metrics and are tracked through funding sources and uses reporting *Example: Self-sufficiency program administration* 

### **Status Update**

• 7 On Track

Activities meeting benchmarks

8 Behind Plan

Activities not meeting benchmarks Behind on implementation Being re-evaluated

2 Closed Out

Activities closed out and waivers removed



### COST EFFICIENCY/ EFFECTIVENESS

- 13-4- HQS Inspection of Opportunity Home-owned non-profits by Opportunity Home inspectors (HCV)
- 14-3- Faster Implementation of Payment Standard Decreases (HCV)\*
- 14-6- Rent Simplification / 15-4- Simplified Utility Allowance Schedule (HCV)
- 15-1- MDRC / HUD Rent Study (HCV)
- 9-2- Alternative Recertification Process (HCV and PH)
- 20-3- Family Self-Sufficiency Program Streamlining\*\*

Combined estimated efficiencies are valued at \$5.1M since 2013

### **Status Update**

• **2** On Track

Activities meeting benchmarks

**3** Behind Plan

Activities not meeting benchmarks Behind on implementation Being re-evaluated

**Closed Out** Activities closed out and waivers removed

\*Did not use waiver this year \*\*Being re-evaluated and may be consolidated with other administrative waivers in future plan



# FY 2019-2: Alternate Recertification Process

Opportunity Home is using MTW flexibilities to make changes to existing processes that result in efficiencies for the organization and alleviate burden to the families.

# Alternate schedule (established at Opportunity Home / HCV 2011)

Triennial (every 3 years): targeting older adults and those with disabilities on 100% fixed income Biennial (every 2 years): all other households

### Alternate review procedures (PH only)

Applies alternate schedule to flat rent notice and family composition update notifications

### Alternate income verification methods

Accept self-certification of the value of family assets and anticipated asset income for net assets totalling \$25,000 or less

Accept oral third-party verification and applicant-provided documents dated within 90 days

Schedule Prior to HOTMA, recertifications scheduled annually Review Procedures Annual flat rent notices and family

composition updates

### **Income Verification Methods**

Accept self-certification at \$5,000 or less Third-party written form and documents dated within 30 days



## HOUSING CHOICE

- 11-1e Preservation and Expansion of Affordable Housing
- 11-9 Allocate tenant-based voucher set-asides
- 15-2 Elderly Admissions Preference at Select Public Housing Sites (PH)
- 15-3 Modified Project Based Vouchers (HCV)
- 19-1 Local Small Area Fair Market Rent (SAFMR) (HCV)
- 20-1 College & University Homeless Assistance Program (HCV)
- 21-1 Next Step Housing Program (THRU Project)
- 21-2 Limiting increase in rents (HCV)
- 22-1 Partnerships Income Exclusion



### **Status Update**

5 On Track

Activities meeting benchmarks

**4** Behind Plan

Activities not meeting benchmarks Behind on implementation Being re-evaluated

Closed Out

Activities closed out and waivers removed

# FY 2020-1: College & University Homeless Assistance Program

Opportunity Home is using MTW flexibilities to implement new housing programs designed in collaboration with partners for specific populations. Currently, the Agency has allocated up to 50 tenant-based vouchers for homeless college students.

### Set-aside program with expedited housing

Establishes a set-aside voucher program with waitlist local preferences to expedite housing

### Additional eligibility requirements by partner

Ties the housing assistance to college program requirements **Portability Limitation** 

Voucher assistance is tied to Opportunity Home's jurisdiction to ensure students are receiving housing and supportive services through the partner during their academic journey

### Three year limit

Voucher assistance is designed to be temporary and last the duration of the students academic journey with the partner

### **Voucher Program Waitlist**

Students would wait on main waitlist **Partner Eligibility Requirements** Not applicable **Portability** Student could move outside Opportunity Home jurisdiction with voucher and not have access to services

### **Assistance Limitation**

Assistance tied to household income



### SELF-SUFFICIENCY

- 13-2- Simplified Earned Income Disregard (S-EID) (PH)
- 20-4 Time limited Workforce Housing Program\*





# FY 2013-2- Simplified Earned Income Disregard (PH)

Opportunity Home is using MTW flexibilities to implement alternative rent policies that benefit residents on their path to self-sufficiency. SEID leverages external grant funds to provide services coupled with the disregard.

### **Simplified EID**

For five years, any increases in income are disregarded (not included) in the rent calculation: Year 1: 100% of increase in income is not included Year 2: 80% ... Year 3: 60% ... Year 4: 40% ... Year 5: 20% ...

### **Supportive Service requirement**

Rent relief tied to an approved self-sufficiency program to support recruitment and enrollment and incentivize work; Financial Literacy class requirement

### **Target Population**

Public Housing only

#### HUD EID / Rent Calculation

Rent increases when a household's income increases In 2013, the 5 years was cumulative and the period could be stopped and started **Supportive Services** Not tied to nor funding provided for supportive services **Population** HCV and PH households per Admin and ACOP plans



# **USES OF MTW FUNDS**

Uses identified in this schedule are outside of the operating cost of the section 8, public housing, and CFP programs which comprise our MTW block grant.

Projects	Cumulative Expenditure Bala		
	a	as of 6/30/2022	
Program Administration and Implementation of MTW	\$	1,835,785	
Initiatives			
Public Housing Operating Shortfall		2,499,249	
Capital Planning		476,840	
Expansion of Public Housing WIFI		1,448,648	
Highland Park Property Support		1,000,000	
Preservation and Expansion of Affordable and Public			
Housing:			
East Meadows Development		4	
Development of Labor Street Multifamily Property		591,183	
Alazan Courts Predevelopment Costs		60,112	
Total	\$	7,911,821	



# **USES OF MTW FUNDS**

Projects	Cumulative Expenditure Balance as of 6/30/2022
Program Administration and Implementation of MTW	\$ 1,835,785
<ul> <li>Initiatives</li> <li>Education Partnerships: <ul> <li>REACH Awards</li> <li>College Scholarship Program</li> <li>ConnectHomeSA</li> </ul> </li> <li>Resident Work Apprenticeship Program</li> <li>Health and Wellness: Opportunity Home spon promote health and wellness, including Food</li> <li>Community Building <ul> <li>Annual Father's Day Initiative</li> <li>Mother's Day Celebration</li> <li>Holiday Gift Drive and Distribution</li> </ul> </li> </ul>	-
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# **NEXT STEPS**

### HUD REVIEW

FY2022 MTW Report is under HUD Review

Anticipate approval by June 2023

### FY2024 Planning

Started the planning process using results of FY2022 MTW Report

- Utilizing resident feedback from strategic plan surveys
- Aligning plan around priorities set by strategic plan, values, and evaluation results
- Coordinating with internal departments on
  - program policy updates
  - capital plans
  - housing expansion plans



# Questions



### COST EFFICIENCY/ EFFECTIVENESS

FISCAL YEAR

13 14	15	16	17	18	19	20	21	22
<ul> <li>13-4- HQS Inspection Home-owned non-prof Opportunity Home ins</li> </ul>	its by pectors (HCV)							
Payment Sta (HCV)*	Implementation of andard Decreases ial Reexaminations		Biennial and T		• 19-2- Altern			
	ial Reexaminations	NOUT	ication of Rent	τγρε Ορτιοπ	(HCV & PH)	ion Process es 14-4, 14-5,		
	<ul> <li>15-1- MDRC / HI</li> <li>15-4- Simplified Schedule (HCV)</li> </ul>					<ul> <li>20-3- FSS I Streamlinin</li> </ul>	-	
			Page 19	3 of 226				21

### HOUSING CHOICE

### **FISCAL YEAR**

13

- 11-1e Preservation and Expansion of Affordable Housing
- 11-9 Allocate tenant-based voucher set-asides for households referred by non-profit sponsors who provide supportive services (HCV)
  - 14-2 Early Engagement Program (EEP) (HCV & PH)
    - 15-2 Elderly Admissions Preference at Select Public Housing Sites (PH)

14 15 16 17

• 15-3 Modified Project Based Vouchers (HCV)

IY	20	21	22
	Small Area Fair IR) Implementa • 20-1 College University H Assistance F (HCV)	tion (HCV) e & omeless	• 22-1 Partnerships Income Exclusion
		<ul> <li>21-1 Next St Program</li> <li>21-2 Limitin (HCV)</li> </ul>	tep Housing ng rent increases

10 20 21



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### SELF-SUFFICIENCY

### **FISCAL YEAR**

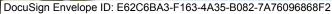
13 14 15	16	17	18	19	20	21	22	
<ul> <li>13-1 Time-limited Working Preference</li> <li>13-2 Simplified Earned Income Disregard (S-EID) (PH)</li> </ul>		<ul> <li>17-1 Thrive in I [Replaced 13-</li> <li>17-2 Restorati Program (PH)</li> </ul>	2] ve Housing Pilo		• 20-4 Time-Li Workforce H Program (PB	ousing Pilot		
		Page 195	of 226					



# Community Development Initiatives

November 2022





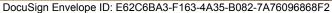


#### **Department Overview**

# Our Role

The Community Development Initiatives (CDI) department **empowers and equips Opportunity Home residents** to improve their quality of life and achieve economic stability by providing self-sufficiency service coordination, supportive services and resident engagement activities.

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#### **Department Overview**

# **Strategic** Goals

All Opportunity Home families have financial empowerment.

Older adult Opportunity Home residents are able to age in place.

Work-able Opportunity Home residents are able to maintain suitable employment.

Opportunity Home resident youths graduate from high school. Page 198 of 226

Service Coordinators ARE	Service Coordinators ARE NOT
<b>Resources</b> on available community-based services	Direct service providers
Facilitators of wellness and other educational programs	Recreation or activity directors
Motivators who empower residents to be independent	Duplicators of existing community services
Champions who encourage residents to live a healthy lifestyle	Distributors of medical aids, medications, or medical advice
Advisors who can assist residents	Handlers of residents' funds
Referral agents who connect residents to service providers	Property managers or leasing agents
<b>Community partners</b> to assist residents with accessing community-based services	Organizers or leaders of resident councils



# 7-Step Case Management System



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# **Community Partners**

CDI is always seeking, soliciting, and developing **innovative partnerships** with service providers for coordinated service delivery to our residents.

Current partners include the San Antonio Food Bank, Texas Diaper Bank, VIA, Workforce Solutions, Metro Health, and so much more.













# **Programs + Services**

### Federal Self Sufficiency Service Coordination Programs

Helps families achieve housing or economic **self-sufficiency**.

This is achieved through the administration of a variety of programs.

### **Tax Credit Supportive Services**

Allows Opportunity Home to leverage CDI-provided supportive services in negotiations with development partners who enter into supportive service agreements.

Services may include **youth programs**, **financial planning assistance**, **homebuyer education**, **vocational training,** and many more.



# Self-Sufficiency Coordination Programs

### Family Self Sufficiency (FSS) Program

Helps Public Housing (PH) and Housing Choice Voucher (HCV) families **increase their earnings and build financial capability** and assets through two key features:

- Financial incentive for participants to increase their earnings in an escrow savings account
- Case management helps residents access services to overcome barriers to employment and address other challenges

### Elderly Disabled Service (EDS) Program

Assists elderly individuals and persons with disabilities living at Opportunity Home's **34 Elderly/Disabled** (E/D) Public Housing communities by coordinating supportive services they need to continue **living independently** and **comfortably age in place**.



# Self-Sufficiency Coordination Programs

### Resident Opportunity and Self Sufficiency (ROSS) Program

Assists PH residents through needs assessments, case management and referrals to communityand web-based services.

ROSS Resident Service Coordinators (RSCs) help each participant advance toward self-sufficiency in ways that fit their individual needs, priorities, and interests.

### Jobs Plus Program

Addresses poverty among **Lincoln Heights** residents by incentivizing and enabling employment through income disregards for working families and a set of services to support work including employer linkages, job placement and counseling, educational advancement, and financial counseling.



# **Programs + Services**

### **Choice Endowment Trust**

The purpose of the Endowment Trust is to use Choice Neighborhoods funds solely for **planning, providing, and evaluating community and supportive services** for the primary benefit of HUD-assisted housing residents of the revitalized target housing developments.

### **ConnectHomeSA**

ConnectHomeSA is Opportunity Home's digital inclusion program aimed at **narrowing the digital divide** in our communities by:

- Connecting residents to affordable high-speed internet (primarily an IT function);
- Providing low-cost computing devices to residents; and
- Providing digital literacy training.



# Resident Engagement

### **Resident Apprenticeship Program**

The Resident Apprentice Program is designed to assist residents of Public Housing make progress toward economic and housing self-sufficiency by removing employment barriers through the launch of a resident apprenticeship with Opportunity Home.

### **Resident Councils**

CDI staff provide guidance and training to resident council members and leadership on requirements and best practices, particularly regarding the election procedures outlined in federal law. CDI also distributes Tenant Participation Funds, or "Dollars Per Unit Year" funds, to resident councils and monitors the use of its funds.



#### **Community Building**

# **Events + Resident Activities**

Each year, CDI staff plan and coordinate a number of events to build a sense of community among Opportunity Home residents, celebrate residents, and provide self-sufficiency resources or other types of direct assistance.











# **Funding Overview**



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	Grant Funded	4	1	x	4
Foderal Calf	Grant Term	1/1/22 - 12/31/22	6/1/22 - 5/31/25	N/A	6/1/21 - 12/1/25
Federal Self-	Grant Award	\$1,064,315	\$621,050	N/A	\$2.3M
Sufficiency	# Funded Staff	19	3	8	4
Service	Financial Incentive for Participation	4	×	×	4
Coordination	Program Time Limit / Resident Termination	1	x	x	1
Programs	Self-Sufficiency Type Primary Focus	Economic	Economic	Housing	Economic
	Case Management Type	<ul> <li>Intense, ongoing</li> <li>Contract goals must be completed before contract term to receive escrow</li> </ul>	<ul> <li>Sporadic, as needed</li> <li>RSCs spread across many properties</li> <li>Focus on large events to expend grant funds</li> </ul>	<ul> <li>Sporadic, as needed</li> <li>RSCs have strong relationships with residents due to regular contact</li> </ul>	<ul> <li>Intense, ongoing</li> <li>Must be receiving case management services to receive JPEID financial incentive</li> </ul>
	Governing Rules	<ul> <li>24 CFR § 984</li> <li>FSS Grant Agreement</li> <li>FSS Action Plan</li> </ul>	<ul> <li>ROSS-SC Grant Agreement</li> </ul>	None	<ul> <li>Jobs Plus Grant Agreement</li> <li>HUD-Approved Work Plan</li> </ul>
	Safe Harbor Guidance and/or Best Practices	HUD Exchange FSS Training     HUD FSS Guidebook Page 209 of 226	HUD Exchange <u>Running ROSS</u> <u>Step-by-Step Online</u> <u>Guide</u>	HUD Exchange Service Coordinators in Multifamily Housing (SCMF) Training     HUD SCMF Program	<u>MDRC Jobs Plus</u> <u>Report</u>

Resource Guide

# Self-Sufficiency Service Coordination Program Funding

### The following programs are HUD Grant Funded

- Family Self Sufficiency (FSS)
- Resident opportunity and Self Sufficiency (ROSS) Grant Program
- Jobs Plus Program
- Elderly and Disabled Service Coordinator (EDS) Program
  - The EDS program is funded by the operating subsidy of the organization's elderly and disabled properties.



# Grant Management

**Researching and identifying** grant funding resources available through public and private agencies;

Reviewing and interpreting funding requirements;

**Expanding and diversifying** the organization's funding sources;

**Conferring with personnel** affected by proposed grant applications to outline program goals and objectives; and

**Submitting grant applications** to public and private funding agencies.

# **\$8,925,821** Awarded

Last year, Opportunity Home San Antonio was awarded a total of \$8,925,821 as a result of CDI's grant application submissions on behalf of several departments within the organization.



### Tax Credit Supportive Services

The **partner/property owner funds** a part-time Resident Service Coordinator (RSC) to provide supportive services at their property.

### Choice Endowment Trust

In 2019, HUD authorized the establishment of a Choice Neighborhoods Endowment Trust for Supportive Services for the FY 2012 Wheatley Courts/Eastside Choice Neighborhoods Implementation Grant.

Opportunity Home deposited **\$572,463.68** of its Choice Neighborhoods grant funds into an Endowment Trust with Frost Bank.

### ConnectHomeSA Digital Inclusion Program

Moving to Work (MTW) funding **supports one Digital Inclusion Manager**, who recruits residents for digital literacy training, conducts training, and seeks partnerships and funding opportunities to provide computing devices to residents.



# **Staffing Updates**



Sign Envelope ID: E62C6BA3-F163-4A35-B082-7A76096868F2 Resident Support Team Manager: Samantha Suarez				
EDS Group Supervisor: Vacant	Jobs Plus Supervisor: Desiree Maldonado	Tax Credit Supervisor: Vanessa Cruz		
Monica Montalbo	Vacant	Gloria Ramirez		
Maria Ramos	Nicholas Delauney	Margaret Belmares		
Vanessa Hernandez	Andrea Alaniz	Yolanda Garcia		
Kenneth White	Vacant	Imani Harris (Temp)		
Valerie Gutierrez	Victoria Sanchez (Community Coach)	Angelina Ekrut		
Gabriella Martinez	Vacant	Sarah Lee		
Elsie Rodriguez		Inna Gamez (Temp)		
Vacant		Stephanie Williams (Temp)		
		Kennedy Coker		
BOPPORTUNITY		Jessica Wright (Temp)Page 2		

Manager: Vacant						
Digital Inclusion Group Manager: Jessica Strom	Ops. & Outreach Group	Apprentice Program				
[ConnectHomeSA VISTA]	Loretta Garibay	Belinda Parker				
	Vacant	Vacant				
	[Resident Leadership Coordinator - Serena Stradiota]	Vacant				
	Vacant					

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#### DocuSign Envelope ID: E62C6BA3-F163-4A35-B082-7A76096868F2

	Administration Team Director: Joel Tabar		Self-Sufficiency Team Manager: Mauria Atzil		
Central Administration Group	Management Group Assistant Director: Viridiana Rivera	FSS: PH Group Supervisor: Armando Juarez	FSS: HCV Group Supervisor: Martha Badillo	ROSS Group	
Seth De La Fuente	Samantha Suarez	Betty Salas	Janie Castillo	Vacant (ROSS)	
	Mauria Atzil	Amir Shipp	Roberta Rangel	Vacant (ROSS)	
	Vacant	Maliaka Hall	Martha Martinez	Tanya Ramirez	
		Hans Arriaga	Lawrence Henderson	Vacant (Endowment)	
		Samantha Acovio- Martinez	Kathy Powell	Isabella Walk (Education Specialist)	
		Victor Givens	Jessica Robinson		
	[+ Group Supervisors]	Zandra Garcia	Christopher Pugh		
		Leticia Gallegos	Vacant		
		Alice Felan			



The Team <sup>20</sup>

# **Questions?**





### 2023 BOARD OF COMMISSIONERS CALENDAR

JAN	FEB	MARCH	APRIL
<ul> <li>JAN. 18</li> <li>1 PM Operations and Real Estate Committee Meeting</li> </ul>	<ul> <li>FEB. 1</li> <li>1 PM Regular Board Meeting</li> <li>FEB. 22</li> <li>1 PM Finance Committee Meeting</li> <li>2 PM Operations and Real Estate Committee Meeting</li> </ul>	MARCH 1 <ul> <li>1 PM Regular Board Meeting</li> </ul> <li>MARCH 15 <ul> <li>1 PM Operations and Real Estate Committee Meeting</li> </ul></li>	<ul> <li>APRIL 3</li> <li>1 PM Regular Board Meeting</li> <li>APRIL 19</li> <li>1 PM Operations and Real Estate Committee Meeting</li> </ul>

MAY	JUNE	JULY	AUG
MAY 10 1 PM Regular Board Meeting	JUNE 7 I PM Regular Board Meeting	JULY 19 1 PM Operations and Real Estate Committee Meeting	AUG. 2 <ul> <li>1 PM Regular Board Meeting</li> </ul>
<ul> <li>MAY 17</li> <li>1 PM Finance Committee Meeting</li> <li>2 PM Operations and Real Estate Committee Meeting</li> </ul>		Estate Committee Meeting	<ul> <li>AUG. 16</li> <li>1 PM Finance Committee Meeting</li> <li>2 PM Operations and Real Estate Committee Meeting</li> </ul>

SEPT	ОСТ	NOV	DEC
<b>SEPT. 6</b> <ul> <li>1 PM Regular Board Meeting</li> </ul>	<b>OCT. 4</b> <ul> <li>1 PM Regular Board Meeting</li> </ul>	NOV. 1 <ul> <li>1 PM Regular Board Meeting</li> </ul>	<b>DEC. 6</b> <ul> <li>1 PM Regular Board Meeting</li> </ul>
<ul> <li>SEPT. 27</li> <li>1 PM Operations and Real Estate Committee Meeting</li> </ul>	OCT. 18 • 1 PM Operations and Real Estate Committee Meeting	<ul> <li>NOV. 15</li> <li>1 PM Finance Committee Meeting</li> <li>2 PM Operations and Real Estate Committee Meeting</li> </ul>	

#### BOARD OF COMMISSIONERS

Dr. Ana "Cha" Guzmán, Chair • Gabriel Lopez, Vice Chair Gilbert Casillas • Dalia Contreras • Loren D. Dantzler Olga Kauffman • Ignacio Perez **FINANCE COMMITTEE** Olga Kauffman, Chair

OPERATIONS AND REAL ESTATE COMMITTEE Gabriel Lopez, Chair

#### MEMORANDUM

То:	Board of Commissioners	EHJ
From:	Ed Hinojosa, Jr., President and CEO	enj
Presented by:	George M. Ayala, Director of Procurement	
RE:	Procurement Activity Report	

Through the third calendar quarter ending September 30, 2022, Opportunity Home's Procurement Department awarded 25 formal and 27 informal solicitations, receiving a total of 208 responses. This resulted in an average number of responses per formal solicitation of 3.44 and 4.44 responses per informal solicitations, for an overall average response rate of 4.0 per solicitation. New contracts awarded through the 3rd calendar quarter ending September 30, 2022, were \$17,428,047; contract renewals in the amount of \$4,557,431, and \$2,750,000 in blanket awards, which resulted in a grand total awarded of \$24,735,478. Of this total, \$2,977,354 or 8.31 percent was awarded to Small, Women-Owned, and Minority Business Enterprises (SWMBE), and \$630,000 or 0.39 percent, was awarded to Section 3 business concerns.

Through the calendar quarter ending on September 30, 2022, Opportunity Home contractors reported:

23	Current Section 3 workers
5	Current targeted Section 3 workers
77	Non-Section 3 workers
<u>44</u>	Non-targeted Section 3 workers
93	New Section 3 workers
9	New targeted Section 3 workers

Of the total number of workers, which is: <u>179</u>; <u>94</u> of the new hires qualified as Section 3 individuals; of that number, <u>12</u> of the new hires qualified as Targeted Section 3 individuals, in total 53% percent of all hires have a Section 3 designation.

The labor hours breakdown by category is as follows:

<u>3,926.15</u>	Total Current Section 3 Workers labor hours
<u>99.75</u>	Total Current Targeted Section 3 Workers labor hours
<u>1,007.11</u>	Total New Section 3 Workers labor hours
<u>163.75</u>	Total New Targeted Section 3 Workers labor hours

Through the calendar quarter ending September 30, 2022, Opportunity Home has hired <u>16</u> Section 3 employees into full-time positions within the organization.

#### **CURRENT SOLICITATIONS:**

There are currently three Invitation for Bids, and two Requests for Proposals currently being advertised. The Invitation For Bids are for Intrusion Protection and Security Cameras for Snowden Senior Developments, Turnkey WiFi Expansion for Snowden Senior Developments, and Automatic Doors for Victoria Plaza. The Requests for Proposals are for Intrusion Protection and Security Cameras for Multi-Level Properties and Security Services.

#### CLOSED/PENDING SOLICITATIONS:

There is one solicitation that has closed and is currently being evaluated. The solicitation is for Decals for Fleet Vehicles and Golf Carts.

#### SOLICITATIONS IN DEVELOPMENT:

Procurement is currently working on a number of solicitations for advertisement. These include: Fair Market Rent Survey; Consulting Services for Rental Market Study; Central Office Lobby Renovations Rebid; Highview Drainage Improvement; Lincoln Heights Computer Lab ADA, Access Compliance, and Parking Lot Renovation; Parcel Lockers; Residential Real Estate Broker; Affordable Home Construction Services; Commercial Real Estate Broker; Interior/Exterior Signage for Snowden Apartments; Building San Antonio Green (BSAG) Professional Services; Audit of Opportunity Home's Pension Plan; Administrator for Opportunity Home's 457(b) Plan; Public Relations Consulting Services; Roof Replacement - Alazan Administration Building; Debt Collection Services; Underground Utility Locating Services; Remove and Replace Bathtubs and Shower Pans; Gate Security; Inspection, Evaluation, Repair and/or Stabilization of Foundations; and Unit Make Ready.

Contract Title	Number of Awards	Amount of Blanket Award	Projects Awarded 3rd Quarter 2022
Architectural and Engineering Services	8	\$1,500,000.00	\$111,084.00
Architectural & Engineering and Other Forensic Consulting Services	4	\$1,500,000.00	\$0.00
Backflow Inspection, Maintenance, Repair, and Installation	2	\$70,000.00	\$13,579.62
Abatement of Hazardous Materials	2	\$250,000.00	\$1,192.34
Automated and Manual Bulk Pick Up Services	2	\$550,000.00	\$112,583.03
Carpet and Flooring Purchase, Replacement, and Installation	3	\$1,000,000.00	\$227,979.72

#### BLANKET AWARDS:

Concrete and Asphalt Maintenance and Repair	2	\$1,000,000.00	\$58,582.46
Consulting and Guidance on HUD and Other Affordable Housing Programs	2	\$100,000.00	\$0.00
Disaster Restoration of Operation Services	3	\$250,000.00	\$206,053.99 (Amt to be reimbursed by insurance)
Electrical Maintenance & Repair	2	\$500,000.00	\$188,160.10
Engineering, Environmental	6	\$1,200,000.00	\$31,819.00
Engineering, Professional	6	\$1,500,000.00	\$119,646.30
Exterior and Interior Painting	2	\$250,000.00	\$42,125.00
Inspection, Service, and Replacement of Fire Extinguishers	2	\$250,000.00	\$0.00
Land Surveyor Services	3	\$250,000.00	\$0.00
Legal Services	7	\$500,000.00	\$38,551.76
Bond/Mixed Finance Counsel	5	1% of Bond of Issue	
Special Counsel Board Matters	1	\$125,000.00	\$7,310.00
Make Ready Services for Public Housing	3	\$2,200,000.00	\$554,650.17
Mowing and Grounds Maintenance for Beacon Communities	4	\$500,000.00	\$250,286.36
Mowing and Grounds Maintenance for Public Housing	4	\$1,000,000.00	\$262,267.50
Painting Services for Beacon Communities	2	\$245,000.00	\$154,879.58
Painting, Exterior and Interior	2	\$250,000.00	\$42,125.00

De et Construct four			
Pest Control for Beacon Communities	2	\$420,000.00	\$28,120.25
Pest Control for Various Opportunity Home Public Housing and Administrative Properties	2	\$650,000.00	\$130,707.69
Plumbing and Related Maintenance Services	2	\$2,200,000.00	\$948,715.58
Public Relations Consulting Services	2	\$150,000.00	\$23,197.80
On Call Real Estate Appraisal Services	2	\$250,000.00	\$0.00
Real Estate Broker Services, Residential	2	\$250,000.00	\$10,500.00
Recertification Services	2	\$500,000.00	\$0.00
Security Services, Various	3	\$1,110,000.00	\$379,867.50
Shingle roof repair and limited replacement	3	\$2,000,000.00	\$31,351.71
Temporary and Contract Personnel Services	4	\$3,670,112.00	\$1,557,560.87
Uniform Apparel Custom Embroidery & Imprinting Services	2	\$500,000.00	\$0.00

#### **PROPOSED ACTION:**

None at this time.

#### FINANCIAL IMPACT:

Amounts paid according to award provisions.

#### STRATEGIC OUTCOME:

Supports all strategic outcomes.

#### **ATTACHMENT:**

Procurement Activity Report Categories of Procurement

		Procurement Activity Report as of October 31, 2022				
Solicitations Currently being Adv	ertised					
Opportunity Home Department	Туре	Solicitation Name	Bidders Conference	Closes		
Public Housing	RFP	Intrusion Protection and Security Cameras for Multi-Level Properties	10/06/2022	11/03/2022		
Development Services and Neighborhood Revitalization	IFB	Intrusion Protection and Security Cameras for Snowden Senior Developments	10/06/2022	11/04/2022		
Construction Services and Sustainability	IFB	Turnkey WiFi Expansion for Snowden Senior Developments	10/27/2022	11/08/2022		
Construction Services and Sustainability	IFB	Automatic Doors for Victoria Plaza	10/19/2022	11/09/2022		
Security	RFP	Security Services	11/02/2022	11/15/2022		
Opportunity Home Department	Туро	Solicitation Name	Date Closed	Status		
Development Services and Neighborhood Revitalization	Туре	Interior/Exterior Design and Purchasing Management Services for Snowden Apartments	10/5/2022	November 17, 2022		
Development Services and Neighborhood Revitalization		Architecture and Related Services for the Alazan Redevelopment	N/A	Operations and Real Estate Committee Meeting and December 7, 2022 Regula		
Construction Services and Sustainability	Соор	Elevator Modernization at Villa Tranchese	N/A	Board Meeting		
Solicitations Under Evaluation						
General Services	QQ	Decals for Fleet Vehicles and Golf Carts	09/29/2022	Procurement Negotiations Due Diligence, and Evaluation		
Future Solicitations		Solicitation Name	Anticipated	Month of Release		
Beacon Communities		Fair Market Rent Survey	-	ember 2022		
		Consulting Services for Rental Market Study	Nov	ember 2022		
			1			
Construction Services and Sustainability		Central Office Lobby Renovations (Rebid)	Nov	ember 2022		
		Highview Drainage Improvement	Nov	ember 2022		
		Lincoln Heights Computer Lab ADA AccessCompliance and Parking Lot Renovation	Nov	ember 2022		
DSNR		Parcel Lockers	Department Hold			
		Residential Real Estate Broker	-	ember 2022		
		Affordable Home Construction Services		ember 2022		
		Commercial Real Estate Broker Interior/Exterior Signage for Snowden Apartments		1uary 2023		
		Build San Antonio Green (BSAG) Professional Services		1uary 2023 1uary 2023		
		Build San Antonio Green (BSAG) Professional Services	Jai	10ary 2023		
Human Resources		Audit of Opportunity Home's Pension Plan	Nov	ember 2022		
		Administrator for Opportunity Home's 457(b) Plan		ember 2022		
Public Affairs		Public Relations Consulting Services	Nov	ember 2022		
Public Housing		Roof Replacement - Alazan Administration Building	Ca	oop Award		
5				•		
Organization Wide		Debt Collection Services	Orga	nization Hold		
		Underground Utility Locating Services	Nov	ember 2023		
		Remove and Replace Bathtubs and Shower Pans	Nov	ember 2023		
		Gate Security	Jar	nuary 2023		
		Rent Comparability Study	Jar	nuary 2023		
		Inspection, Evaluation, Repair and/or Stabilization of Foundations	January 2023			
		Unit Make Ready	Jar	nuary 2023		

#### **Categories of Procurements**

Opportunity Home Department	Solicitation Name	Vendor	Amount	Date					
Awards Under President and CE									
Public Housing	Emergency Replacement of the Domestic Potable Water Pump Skid and Auxiliary and Peripheral Equipment at Parkview	Premier Comfort Service Company	\$117,882.00	10/5/2022					
Construction Services and Sustainabilaity	Mirasol Sports Park	Kraftsman Commercial Playgrounds & Water Parks	\$122,316.83	10/21/2022					
Awards Under Contracting Offic	er Authority								
Public Housing	Dumpster Enclosure at LC Rutledge	Liberty Fence and Supply	\$8,259.78	10/07/2022					
Public Housing	Foundation Stabilization for Riverside Administration Building	Alamo HyTech Foundation	\$23,250.00	10/19/2022					
IT Purchases (Resolution 6010 authorizing the use of Cooperative Purchasing Contracts and General Services Administration (GSA Federal Supply Schedules)									
Innovative Technology	Better Cloud Renewal	SADA	\$23,209.76	10/12/2022					

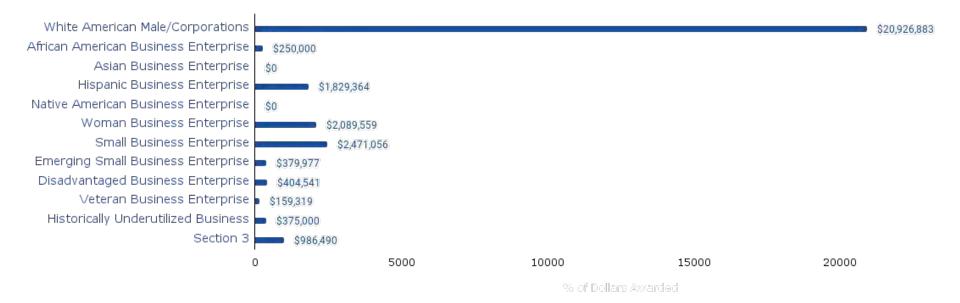
# **DEMOGRAPHIC REPORT**

Business Enterprise Designations February 2022 - September 2022



# Awarded Amount by Business Enterprise Designation

Please note that awarded amounts reflect awards made to responders with multiple designations.





				Est Closing									In	come Mix		
Project Name	District	Developer	Financing		TotalDevCost	Developer Fees	Tax Credit Equity	Tax Abatement	# Units	B PH/PBV	30%	40%			6 80%	Market
Financing Closed (under Construction)	District	Developer	Thrancing	Duit	TotalDeveoost	Developer r ces	Tax orean Equity	Tux Abutement	<i>"</i> Onic	,	0070	40 /0	0070	0070 10	0 00 /0	market
1604 Lofts	D2	NRP	4% Tax Credits & Bonds	Closed	\$56,663,651	\$6,158,000	\$17,072,192	\$1,201,269	324		22		0	224	67	0
	D2 D5							\$723,253	200		33 9	10	18	68 2	_	64
Aspire at Tampico*	D5 D4	Mission DG NRP	4% Tax Credits & Bonds 4% Tax Credits & Bonds	Closed	\$34,115,710 \$55,753,169	\$4,205,093 \$5,847,000	\$7,379,055	\$1,181,967	324		33	10	0	224 6	_	04
Trader Flats (The Scott)	D4 D6		HUD 221(d)(4)		\$50,123,889	\$5,647,000	\$16,984,301 \$0	\$1,181,967	324		0		0	0	164	
Culebra Crossing Kitty Hawk Flats	Converse	Lynd NRP	4% Tax Credits & Bonds	Closed	\$40,503,098	\$250,000	\$0 \$12,387,511	\$1,062,626	212		22		0	135 5	-	0
	D5	NRP	9% Tax Credits & Bonds 9% Tax Credits	Closed		\$4,331,000			88	40	22		0	40	0	8
Legacy at Alazan*	D5				\$19,155,261		\$14,061,093 \$0	\$406,092	213	40	27		17	40	0	0 169
100 Labor* Watson Road (Frontera Crossing Apartments)	D1 D4	Franklin NRP	HUD 221(d)(4) 4% Tax Credits & Bonds	Closed	\$52,438,321 \$60,567,278	\$3,318,932 \$6,803,000	\$0 \$24,735,526	\$1,111,692 \$1,284,026	348		21	18	17	294 18		0
Copernicus (Seven07 Lofts)	D4 D2	NRP	4% Tax Credits & Bonds	Closed	\$55,389,378	\$6,009,000	\$24,735,526	\$1,264,026	348			17	17	267 1	_	0
	D2	Atlantic Pacific Comm.	9% Tax Credits	Closed	\$17,554,339	\$1,827,570	\$13,948,605	\$372,152	64		7	17	16	41	-	
Vista at Interpark	D9				\$18,109,812	\$1,823,814		\$383,928	64		7		16	41		-
Vista at Everest	D1 D4	Atlantic Pacific Comm.	9% Tax Credits	Closed			\$13,948,605		348		0	0	0		0	0
Bristol at Somerset	D4	Louis Poppoon Development Consulting	4% Tax Credit & Bonds	Closed	\$63,331,807	\$7,500,000	\$25,552,709	\$1,342,634	_		20	35	106	348 0 0 15	_	
Horizon Pointe		Integrated Realty Group	4% Tax Credits & Bonds	Closed	\$65,639,352	\$7,498,298	\$25,025,832	\$1,391,554	312		20	35			_	0
Josephine	D1	Lynd	Conventional Loan	Closed	\$68,463,888	\$250,000	\$0	\$1,451,434	259		-	10	0	26	104	129
Palo Alto	D4	Streamline	4% Tax Credits & Bonds	Closed	\$67,848,057	\$7,562,045	\$24,188,411	\$1,438,379	336		16	16	32	244 28	-	400
Potranco	D4	Lynd	Conventional Loan	Closed	\$67,914,812	\$250,000	\$0	\$1,439,794	360		0		0	36	144	180
Snowden Road*	D7	SAHA	9% Tax Credits	Pending	\$34,700,554	\$2,599,000	\$13,948,605	\$735,652	135	54	14		26	41		
Total					\$828,272,376	\$68,192,752	\$231,431,450	\$17,559,374	4232	94	188	96	266	2029 35	489	713
Board Has Approved																
Board Provided Final Approval																
The Sorento # (resyndication of tax credits)	D7	Fairfield Residential	4% Tax Credits & Bonds		\$41,061,812	\$1,521,984	\$22,474,000	TBD	248	0	38	0	0	210 0	0	0
Bethel Place # (resyndication of tax credits)	D6	Fairfield Residential	4% Tax Credits & Bonds	acquisition closed (tax credits resyndication closed 6/24/22)	\$42,812,000	\$1,824,099	\$25,787,962	TBD	250	0	38	0	0	212 0	0	0
Rosemont at University Park (resyndication of tax credits)	D4		4% Tax Credits & Bonds	acquistion closing estimated 7/31/22	TBD	TBD	TBD	TBD	240	0	36	0	0	294 0	0	0
Costa Almadena (resyndication of tax credits)	D3		4% Tax Credits & Bonds	acquisition closed (tax credits pending)	TBD	TBD	TBD	TBD	176	0	27	0	0	149 0	0	0
				acquisition closed (tax credits		N/A issuance of bonds										
Tigoni Villas (resyndication of tax credits) The Ravello (purchase of limited partnership	D7	DEVCO	4% Tax Credits & Bonds	pending)	TBD	only	TBD	N/A	140	0	22	12	22	84 0	0	0
interest San Juan II (purchase of limited partnership	D3	SAHA will own 100% of partnership	N/A	11/1/22	N/A	N/A	N/A	TBD	252	0	0	0	0	252 0	0	0
interest)	D5	SAHA will own 100% of partnership	N/A	5/25/22	N/A	N/A	N/A	TBD	144	48	15	0	0	123 0	0	6
Total					\$83,873,812	\$3,346,083	\$48,261,962	\$1,778,125	1450	48	176	12	22	1324 0	0	6
Board Approved Bond Inducement																
Artisan at Springview*	D2		4% Tax Credits & Bonds	Pending	\$64,001,571	\$7,044,312	\$25,074,843 ^\$2,014,960	\$1,356,833	325	65	0		8	181 53	-	0
Victoria Commons - North Pond*	D1	Catellus	TBD	Pending	TBD	TBD	TBD		TBD		TBD		TBD	TBD	TBD	TBD
Viento Apartments	D4	NRP	4% Tax Credits & Bonds	Pending	\$82,000,000	N/A Issuance of bonds only		N/A	324	49			161	114		
Total					\$64,001,571	\$7,044,312	\$27,089,803	\$1,356,833	325	65	0	0	8	181 53	18	0
Board Approved the Developer																
Victoria Commons - South Pond*	D1	Catellus	TBD	Pending	TBD	TBD	TBD		TBD		TBD		TBD		TBD	
Victoria Commons - Townhomes*	D1	Catellus	TBD	Pending	TBD	TBD	TBD		TBD		TBD		TBD	TBD	TBD	TBD
Fiesta Trails	D8	NRP	9% Tax Credits	Pending	\$21,112,430	\$2,038,000	\$13,386,161	\$447,584	60		18		12	30		
Vista at Silver Oaks		Atlantic Pacific Comm.	9% Tax Credits	Pending	\$24,183,539	\$2,307,314	\$18,398,160	\$512,691	76	0	8	0	23	45 0	0	0
Total					\$45,295,969	\$4,345,314	\$31,784,321	\$960,275	136	0	26	0	35	75 0	0	0
Pending Board Consideration																
Alazan Courts*	D5	TBD	TBD	Pending Board Consideration	TBD	TBD	TBD									
Total					\$0	\$0	\$0	\$0	0	0	0	0	0	0 0	0	0
Grand Total					\$1,021,443,728	\$82,928,461	\$338,567,536	\$21,654,607	6,143	207	390	108	331	3,609 41	507	719
*SAHA owned land																
^ Historical Tax Credits																
# Total development cost = acquisition																
price plus rehab soft and hard costs																